TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR MEETING

February 18, 2021 @ 8:00 a.m. Teleconferenced Government Code #54953(b)

AGENDA- Estimated Time: 2 Hrs.

- 1. Call To Order:@8:00 a.m. by Trustee Qualm-
- 2. Pledge of Allegiance: Trustee Qualm-all others silent
- 3. Roll Call

Chair Qualm, Vice-Chair Reese, Trustee Vanderhaak, Trustee Dugan, Trustee Davis, General Manager, Cindi Beaudet

Motions to Excuse: None

Visitors: NONE

Public Comments:

At this time, members of the public are invited to address the Board concerning any items on the Agenda, or on any other matters that are not on the Agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

4. Consent Calendar:

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. Approval of Minutes

Recommendation: That the Board approve the minutes of the Regular Board Meeting of January 21, 2021

B. Approval of Check Registers

Recommendation: That the Board approves the January-2021 Check Register Nos. 101100, 101200 and 101300.

C. Approval of Bookkeeper Report

Recommendation: That the Board receives and files the January 2021 Bookkeeper Reports.

5. Action Items

A. COVID-19 MEDICAL LEAVE PAY

Recommendation: That the Trustees read and approve the policy written for the COVID pay to employees

B. CSDA Call for Nominations

Recommendation: The Trustees discuss amongst themselves if they would be interested in being considered for the nomination.

C. Temecula Valley Chamber of Commerce - Citizen of the YEAR

Recommendation: That the Trustees look over the 9 candidates presented and vote for ONE.

D. <u>CAPC Board of Directors Nominees</u>

Recommendation: That the Trustees look at the 5 nominees, there are 5 candidates running for 5 positions on the board. Make your choice(s)

6. Financial Reports:

- A. January 2021 Balance Sheet
- B. January 2021 Profit and Loss
- C. January 2021 Stifel Investments; principal and interest

7. General Managers Reports:

- A. January 2021 Revenues
- B. January 2021 Plot Inventories
- C. January 2021 Depletion
- D. Calendar
- E. Email thread between Rancho Highlands and Cindi, GM.
- F. Foreman request for equipment- GM to request withdrawal against approved budget.

8. General Counsel Reports

9. Fiscal Year 2020-2021 Subcommittees

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
- B. Landscape Plan (**Dugan-Qualm**)
- C. Cenotaph/ Ossuary (Vanderhaak-Reese)
- D. Conférence Liaison (Davis-Dugan)
- E. Polices (Qualm-Davis)
- F. General Price List (Qualm-Reese)
- G. Investments (Davis-Reese)

10. Future Trustee Agenda Items:

General Contractors
Dry Utilities
RCWD
Transportation
Stewart Title

11. CLOSED SESSION ITEMS:

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION

Pursuant to Government Code of Section 54956.9 (d) (one potential case)

B. Closed Session Announcement

12. <u>Board Comment</u>
13. <u>Announcements</u>

14. Adjournment Time:

1st Motion:

2nd Motion:

All in Favor:

Next Regular Board Meeting - March18, 2021

In compliance with the Americans with Disabilities Act, if you need special assistance in this meeting, please contact the District Secretary at (951) 699-1630. Notification 72-hours prior to the meeting will generally enable District staff to make reasonable arrangements to ensure accessibility. (28 CFR 35.102.35.104 ADA Title II)

All supporting documentation is available for public review at the Temecula Public Cemetery District Office located at 41911 C Street, Temecula, California during regular business hours, 8:00 a.m. – 4:30 p.m., Monday through Friday. Or at www.temeculacemetery.org posted February 15, 2021

Due to COVID-19 all correspondence shall be conducted electronically until further notice.

TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR MEETING

HAPPY NEW YEAR!!!

January 21, 2021 @ 8:00 a.m. Teleconferenced Government Code #54953(b)

MINUTES

- 1. Call To Order:@8:00 a.m. by Trustee Qualm- Welcome!
- 2. Pledge of Allegiance: Trustee Qualm-all others silent
- 3. Roll Call

Chair Qualm, Vice-Chair Reese, (Congratulations!)
Trustee Vanderhaak, Trustee Dugan, Trustee Davis,
General Manager, Cindi Beaudet

Motions to Excuse: None

Visitors: NONE

Public Comments:

At this time, members of the public are invited to address the Board concerning any items on the Agenda, or on any other matters that are not on the Agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

4. <u>Consent Calendar</u>: A motion was made by Trustee Davis to accept the Consent Calendar as presented, seconded by Trustee Vanderhaak and passed with a 5/0 vote.

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. **Approval of Minutes**

Recommendation: That the Board approve the minutes of the Regular Board Meeting of November 19, 2020

B. Approval of Check Registers

Recommendation: That the Board approves the November-December- 2020 Check Register Nos. 101100, 101200 and 101300.

C. Approval of Bookkeeper Report

Recommendation: That the Board receives and files the November-December 2020 Bookkeeper Reports.

5. Action Items

A. <u>Linda S Glau,2021- ENGAGEMENT LETTER:</u> A motion was made by Trustee Dugan to accept the 2021 engagement letter presented by Linda Glau CPA, seconded by Trustee Vanderhaak and passed with a 5/0 vote.

Recommendation: That the Trustees read and approve the engagement letter of Linda Glau our bookkeeper for the District.

B. <u>COVID-19 MEDICAL LEAVE PAY</u>: A motion was made by Trustee Reese and seconded by Trustee Davis to approve the 10 COVID pay to the employees as a one-time pay before having to use their vacation time, and that the employee must present a positive reading from his dr or medical provider. No others will be accepted. Passed with a 5/0 vote.

Recommendation: Congress has not pushed the bill through (2021) to have the businesses pay 14 days of medical leave if the employee test positive. I recommend the Trustees and Manager discuss some options, taking the employees into consideration and come up with a fair accommodation.

C. <u>Covid-19 RATIFIED EMERGENCY ORDERS</u>: Additions to the emergency orders were read and accepted. Motion was made by Trustee Vanderhaak and seconded by Trustee Reese. Passed with a 5/0 vote.

Recommendation: That the Trustees ratify the emergency order as presented by the General Manager for the safety of the staff, mortuaries, and visitors.

- 6. <u>Financial Reports:</u> A motion was made by Trustee Vanderhaak to receive and file the November-December 2020 financials. Seconded by Trustee Dugan and passed with a 5/0 vote.
 - A. November-December 2020 Balance Sheet
 - B. November-December 2020 Profit and Loss
 - C. November-December 2020 Stifel Investments; principal and interest

7. General Managers Reports: Received

- A. November- December 2020 Revenues
- B. November-December 2020 Plot Inventories
- C. November-December 2020 Depletion
- D. No Trespassing signs put up on 52 acres
- E. Securitized Limited Obligation (SLONs)
- F. AB 992- Trustees responding via social platforms
- G. AB-685 OSHA reporting requirements
- H. Email thread between water district, RBF and myself
- I. Flowers sent on behalf of the TPCD to Trustee Al Vollbrecht of the Murrieta Cemetery District

8. General Counsel Reports

9. Fiscal Year 2020-2021 Subcommittees

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
- B. Landscape Plan (**Dugan-Qualm**)
- C. Cenotaph/ Ossuary (Vanderhaak-Reese)
- D. Conférence Liaison (Davis-Dugan)
- E. Polices (Qualm-Davis)
- F. General Price List (Qualm-Reese)

10. Future Trustee Agenda Items:

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11.CLOSED SESSION ITEMS:

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION

Pursuant to Government Code of Section 54956.9 (d) (one potential case)

B. Closed Session Announcement

12. Board Comment:

Trustee Reese needs to take the Brown Act webinar before June 30, 2021 to stay current.

Trustee Reese requested 2018-2020 Burial rights to use on a software program called "Python" to see if he can get an projected forecast on the depletion of graves.

13. Announcements:

New grounds man hired 01/04/2021 Avel Walker

14. Adjournment Time: 9:25 am.

1st Motion: Trustee Davis

2nd Motion: Trustee Vanderhaak

All in Favor: 5/0

Next Regular Board Meeting – February 18, 2021

Register: 101100 · US Bank Checking From 01/01/2021 through 01/31/2021 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
01/04/2021	8013	American Mini Storage	201100 · Accounts Pay		115.00			81,652.43
01/04/2021	8014	Protection One (corp)	201100 · Accounts Pay	137766417	305.61	X		81,346.82
01/04/2021	8015	Sparkletts	201100 · Accounts Pay	5728175-122720	41.26	X		81,305.56
01/04/2021	8016	Streamline	201100 · Accounts Pay	7235d26b-0002	50.00	X		81,255.56
01/04/2021	8017	US Bank	201100 · Accounts Pay		826.93	X		80,428.63
01/04/2021	8018	Public Cemetery Alli	201100 · Accounts Pay	Membership D	300.00	X		80,128.63
01/04/2021	8019	California Assoc of P	201100 · Accounts Pay	Membership	284.00	X		79,844.63
01/04/2021	010421	Downs Energy	201100 · Accounts Pay	cl 71705	147.91	X		79,696.72
01/04/2021	010821	CalPers 457 Plan	201100 · Accounts Pay		1,228.20	X		78,468.52
01/04/2021			101200 · US Bank Pay	Funds Transfer	17,521.30	X		60,947.22
01/05/2021	8020	EcoFert Inc	201100 · Accounts Pay	4768	490.00	X		60,457.22
01/08/2021	AJE 224		515100 · Life Insuranc	Automatic with	35.64	X		60,421.58
01/11/2021	AJE 225		101200 · US Bank Pay	Monthly autom	411.30	X		60,010.28
01/12/2021			523290 · Bank Charges	Service Charge	21.00	X		59,989.28
01/18/2021	012221	CalPers 457 Plan	201100 · Accounts Pay		1,228.26	X		58,761.02
01/18/2021	020121	California Public Em	201100 · Accounts Pay	7490021932	3,254.09	X		55,506.93
01/18/2021			101200 · US Bank Pay	Funds Transfer	8,690.10	X		46,816.83
01/19/2021	8021	CR&R Incorporated	201100 · Accounts Pay	1239177	336.79	X		46,480.04
01/19/2021	8022	Crowne Hill Consulti	201100 · Accounts Pay	14177/14183	347.35	X		46,132.69
01/19/2021	8023	EcoFert Inc	201100 · Accounts Pay	4644	490.00	X		45,642.69
01/19/2021	8024	Hank's Hardware &	201100 · Accounts Pay	n22097	463.81	X		45,178.88
01/19/2021	8025	Law Offices Of Quin	201100 · Accounts Pay	49	650.00	X		44,528.88
01/19/2021	8026	Linda Glau CPA	201100 · Accounts Pay		446.25	X		44,082.63
01/19/2021	8027	Nutrien Ag Solutions	201100 · Accounts Pay	44178066	52.07	X		44,030.56
01/19/2021	8028	Southern California	201100 · Accounts Pay	2-03-325-4707	348.74			43,681.82
01/19/2021	8029	Whited Cemetery Ser	201100 · Accounts Pay	IN044982	736.00	X		42,945.82
01/19/2021	8030	Wildlife Control Ser	201100 · Accounts Pay	WL3158	450.00	X		42,495.82
01/26/2021	8031	California Dept of Ta	201100 · Accounts Pay	1st QTR 2020	88.00			42,407.82
01/26/2021	8032	County of Riverside I	201100 · Accounts Pay	IT 4281-IT-4431	395.56			42,012.26
01/26/2021	8033	Healthpointe	201100 · Accounts Pay	22802-3420117	375.00			41,637.26
01/26/2021	8034	Home Depot Credit S	201100 · Accounts Pay	603532253203	262.33			41,374.93
01/26/2021	8035	Lawnscape Systems I	201100 · Accounts Pay	415525	1,738.00			39,636.93
01/26/2021	8036	Metlife	201100 · Accounts Pay	KMO5754030	49.23			39,587.70
01/26/2021	8037	Standard Insurance C	201100 · Accounts Pay	160-513170-00	332.36			39,255.34
01/26/2021	8038	Verizon Wireless	201100 · Accounts Pay	9357294671	256.41			38,998.93
01/27/2021			101100G · Cash - Gen	Deposit		X	38,819.57	77,818.50

Temecula Public Cemetery District

Register: 101200 · US Bank Payroll From 01/01/2021 through 01/31/2021

Sorted by:	Date, Type, N	umber/Ref
Date	Number	Payee

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
01/04/2021			101100 · US Bank Che.	Funds Transfer		X	17,521.30	19,591.98
01/08/2021	AJE 221		510040 · Regular Salar.	Green Cash Re	11,013.38	X		8,578.60
01/08/2021	AJE 221		510040 · Regular Salar.	Green Cash Re	6,382.58	X		2,196.02
01/08/2021	AJE 221		510040 · Regular Salar.	Monthly charg	125.34	X		2,070.68
01/11/2021	AJE 225		101100 · US Bank Che.	Monthly autom		X	411.30	2,481.98
01/15/2021	AJE 230		525030 · Paychex HR	•	445.33	X		2,036.65
01/18/2021			101100 · US Bank Che.	Funds Transfer		X	8,690.10	10,726.75
01/22/2021	AJE 229		510040 · Regular Salar.	Green Cash Re	5,649.13	X		5,077.62
01/22/2021	AJE 229		510040 · Regular Salar.	Green Cash Re	2,741.13	X		2,336.49
01/22/2021	AJE 229		510040 · Regular Salar.	Monthly charg	299.84	X		2,036.65

Register: 101300 · US Wash Account From 01/01/2021 through 01/31/2021 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	С	Deposit	Balance
01/19/2021	AJE 235		201200 · Miscellaneou	Removal of err	104.61	X X	13,055.00	7,917.78 20,972.78

Date: 02/08/2021 Jin Jour

Remote Tasks Performed:

- X Reconcile three US Bank Cash Accounts
- X Reconcile four County Cash Accounts
- X Enter Property Tax Deposits as Necessary
- X Balance Voucher to County
- X Journal activity and Reconcile two Stifel Accounts using Stifel Balancing spreadsheet.
- X Save the Stifel Account Statements for the auditor
- X Reconcile two Stifel interest receivable accounts
- X Print Stifel Snapshot- for Board Packets

X Verify check sequence is intact. 8021-8045

X Verify each check over \$2500 from the US Bank General account has two signatures. Note: US Bank Wash account checks to the county are exempt from this requirement.

None this cycle

X Verify all checks to the GM have two signatures. None this cycle

X Check monthly credit card statements for receipts and reasonableness. Initial credit card. Note that receipts are attached and expenses are reasonable.

X Discuss Management Use Only financial statements with the GM - Profit and loss two month, Balance sheet with prior year figures, and Profit and Loss Budget Performance.

X For the GM – Add Difference to Balance Sheet. In Excel, change the difference column text to white. Then for all reasonable totals/subtotals, change it to black.

X Update Endowment Allocation Schedule.

X Update Wash Account Analysis.

X Update Prepaid subledger and validate QB information.

X Read Agenda and Minutes of the previous Board Meeting

Items to note:

X Prepared and Filed Annual State Compensation Report

Open items:

If a person who has:

- Tested positive,
- Been diagnosed with COVID-19, or
- Is subject to a public health isolation order resulting from COVID-19

was on District property or in the District's office during the previous 14-day period, **and**If any staff member:

- May have come into contact with this person
 - Within six-feet for 15 minutes or more, and
 - Without Proper Personal Protective Equipment

THEN -

- If the exposed staff member is not exhibiting any COVID-19 symptoms, the staff member must not return to work until the staff member has a confirmed negative test result, or
- In the absence of a confirmed negative test, the staff member must complete the requisite quarantine of 10 days from the last possible day of exposure.
- The District will pay employee's wages for a maximum of 10 days of quarantine if the exposed person has been tested and can provide proof of a positive result.
- The District request a positive note from the persons medical provider.
- The District believes the employee should have vacation accrual for when they are well and able to use it for pleasure rather than sickness.
- This motion was made at a regular Board meeting held Thursday, January 21, 2021 and passed with a vote of 5/0. This will stay in effect until.
- The BOD decides it to be null, or
- Unless superseded by State or Federal legislation.



California Special **Districts Association**

Districts Stronger Together

DATE:

January 28, 2021

TO:

CSDA Voting Member Presidents and General Managers

FROM:

CSDA Elections and Bylaws Committee

SUBJECT:

CSDA BOARD OF DIRECTORS CALL FOR NOMINATIONS

SEAT A

The Elections and Bylaws Committee is looking for Independent Special District Board Members or their General Managers who are interested in leading the direction of the California Special Districts Association for the 2022 - 2024 term.

The leadership of CSDA is elected from its six geographical networks. Each of the six networks has three seats on the Board with staggered 3-year terms. Candidates must be affiliated with an independent special district that is a CSDA Regular Member in good standing and located within the geographic network that they seek to represent. (See attached CSDA Network Map)

The CSDA Board of Directors is the governing body responsible for all policy decisions related to CSDA's member services, legislative advocacy, education and resources. The Board of Directors is crucial to the operation of the Association and to the representation of the common interests of all California's special districts before the Legislature and the State Administration. Serving on the Board requires one's interest in the issues confronting special districts statewide.

Commitment and Expectations:

- Attend all Board meetings, usually 4-5 meetings annually, at the CSDA office in Sacramento.
- Participate on at least one committee, meets 3-5 times a year at the CSDA office in Sacramento.
 - (CSDA reimburses Directors for their related expenses for Board and committee meetings as outlined in Board policy).
- Attend, at minimum, the following CSDA annual events: Special Districts Legislative Days - held in the spring, and the CSDA Annual Conference - held in the fall. (CSDA does not reimburse expenses for the two conferences even if a Board or committee meeting is held in conjunction with the event)
- Complete all four modules of CSDA's Special District Leadership Academy within 2 vears of being elected.
 - (CSDA does not reimburse expenses for the Academy classes even if a Board or committee meeting is held in conjunction with the event).

Nomination Procedures: Any Regular Member in good standing is eligible to nominate one person, a board member or managerial employee (as defined by that district's Board of Directors), for election to the CSDA Board of Directors. A copy of the member district's resolution or minute action and Candidate Information Sheet must accompany the nomination. The deadline for receiving nominations is March 29, 2021. Nominations and supporting documentation may be mailed or emailed.

Mail:

1112 I Street, Suite 200, Sacramento, CA 95814

Fax: 916.442.7889 E-mail: amberp@csda.net

Once received, nominees will receive a candidate's letter. The letter will serve as confirmation that CSDA has received the nomination and will also include campaign guidelines.

CSDA will begin electronic voting on May 28, 2021. All votes must be received through the system no later than 5:00 p.m. July 16, 2021. The successful candidates will be notified no later than July 20, 2021. All selected Board Members will be introduced at the Annual Conference in Monterey, CA in August 2021.

Expiring Terms

(See enclosed map for Network breakdown)

Northern Network Seat A – Ralph Emerson, GM, Garberville Sanitary District*

Sierra Network Seat A - Noelle Mattock, Director, El Dorado Hills Community Services District*

Bay Area Network Seat A - Chad Davisson, GM, Ironhouse Sanitary District*

Central Network Seat A – Vacant

Coastal Network Seat A – Elaine Magner, Director, Pleasant Valley Recreation and Park District*

Southern Network Seat A - Jo MacKenzie, Director, Vista Irrigation District*

This year we will be using a web-based online voting system, allowing your district to cast your vote easily and securely. Electronic Ballots will be emailed to the main contact in your district May 28, 2021. All votes must be received through the system no later than 5:00 p.m. July 16, 2021.

Districts can opt to cast a paper ballot instead; but you must contact Amber Phelen by e-mail Amberp@csda.net by March 29, 2021 in order to ensure that you will receive a paper ballot on time.

CSDA will mail paper ballots on May 28, 2021 per district request only. ALL ballots must be received by CSDA no later than 5:00 p.m. July 16, 2021.

The successful candidates will be notified no later than July 20, 2021. All selected Board Members will be introduced at the Annual Conference in Monterey, CA in August 2021.

(* = Incumbent is running for re-election)

If you have any questions, please contact Amber Phelen at amberp@csda.net.



2021 BOARD OF DIRECTORS NOMINATION FORM

Name of Candidate	e:					
District:						
Mailing_Address: _		u + 9				
Network:					(see mar	o)
NG: 2 N			1 444		3.54	2
Telephone:_ (PLEASE BE SURE THE PH						
Fax:						<u> </u>
E-mail:	1					
Nominated by (opt	ional):			*		

Return this <u>form and a Board resolution/minute action supporting the candidate</u> <u>and Candidate Information Sheet</u> by mail or email to:

CSDA Attn: Amber Phelen 1112 I Street, Suite 200 Sacramento, CA 95814 (877) 924-2732

amberp@csda.net

DEADLINE FOR RECEIVING NOMINATIONS - March 29, 2021



2021 CSDA BOARD CANDIDATE INFORMATION SHEET

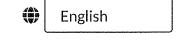
The following information MUST accompany your nomination form and Resolution/minute order:

Na	ame:
Di	strict/Company:
	tle:
EI	ected/Appointed/Staff:
	ength of Service with District:
	Do you have current involvement with CSDA (such as committees, events, workshops, conferences, Governance Academy, etc.):
2.	Have you ever been associated with any other state-wide associations (CSAC, ACWA League, etc.):
3.	List local government involvement (such as LAFCo, Association of Governments, etc.):
4.	List civic organization involvement:

^{**}Candidate Statement – Although it is not required, each candidate is requested to submit a candidate statement of no more than 300 words in length. Any statements received in the CSDA office after March 29, 2021 will not be included with the ballot.







Ballot > Verify > Confirmation

Temecula Valley Chamber of Commerce Citizen of the Year Ballot

Each year, the Temecula Valley Chamber of Commerce presents one individual with a Citizen of the Year Award during the Annual Awards Gala. The Citizen of the Year Award recognizes one individual for their achievements and contributions to Temecula Valley in 2020. The award also recognizes the citizen's long standing commitment to the community. Nominees for this award are considered in a three-part process. Nominees complete a lengthy application, are subject to a ballot vote, and participate in a personal interview with a panel of judges. Please participate in the process of selecting one candidate for recognition with this honor. Complete the ballot below by voting for **ONE** Citizen of the Year nominee.

Citizen of the Year for 2020 Nominees

Candidates are randomly presented — Select exactly 1 of 9 candidates.

Please vote for ONE nominee only. To learn more about a nominee, click on the "Information" link under their name.

Candida	te	
	Denyse Wilson Information	O
	Vickie Walker Information	O
A	Kristara-Marie Munoz	O

)	THE	mativ	 								
 Candic			,	 	 eren n eren - m	 	 	 eden area es es facilistes e	 	 etano en como de como escares.	 	

Barbie Ray Information	O
Jim Toth Information	0
Eric Bunge Information	0
Robert Cooke Information	0
Teri Sue Parker Information	0
Craig Davis Information	0

Verify your selection

CAPC BOARD OF DIRECTORS NOMINEES

The following nominees have consented to run for election to the CAPC Board of Directors at the 2021 VIA Electronic Vote. Each corporate member has one vote. Corporate delegates may vote for a maximum of 5 nominees. At the present time there are five candidates running for the five positions.

BARRY D. BRAUN, (Incumbent) Trustee, Kern County Cemetery District No. 1



Thank you for taking the time to consider me to continue as a member of the CAPC Board of Directors. I am a member of the Kern County Cemetery District Board of Directors, currently serving as Chairman. KCCD has two cemeteries that serve the citizens of Northwest Bakersfield, Shafter and Wasco.

I was born and raised in Reedley, California, attended Immanuel High School and Reedley College. I spent two years working with a faith-based community development center in Kimpese, Democratic Republic of Congo (Kinshasa). I have also worked in construction and the transportation industry. Since moving to the Wasco area, I have been involved with my church in various capacities. Beginning in 1974 I have been a farmer. We currently grow almonds

and pistachios. I also served on the Wasco Union High School Board of Trustees for more than 19 years, including terms as President and Clerk. In addition, I was on the North Kern Vocational Training Center Board of Trustees for four years. My wife and I have been married 47 years, we have three daughters, two sons-in-law and eight grandchildren. When we can, my wife and I enjoy traveling with friends, both domestically and internationally, especially cruises.

Since joining the KCCD Board, we have been recognized as a CSDA District of Distinction and were notified we have reached the Platinum Level. We have a dedicated Board which includes Belton Banks and Jerry Ezell, and a terrific District Manager, Tim Unruh.

BELVA BARE, (Incumbent) District Manager, Madera Cemetery District



I want to thank the Board of Directors and each one of you for considering me for re-nomination on the CAPC Board. CAPC is an asset to all Cemeteries in the State of California. To be a part of its education, scholarships and many other aspects of CAPC it is my honor and a privilege.

I have attended CAPC conferences for 28 years. I have watched this organization grow and continue to work towards the single goal of informing, teaching, and helping all public cemeteries throughout the State of California. This organization has continued to positively move forward with valuable information with education, training, legislation, laws, and one on one communication through mentoring programs. I have been taught a wealth of information from the CAPC

meetings. Each conference over the years has enhanced Madera Cemetery District with knowledge and improvement. The last eight years on the Board has been a learning process that is both rewarding and insightful. I thank you for allowing me to be able to serve and help each one of you.

I am a hard worker, and will work hard for you. I love the benefits of getting a job completed correctly and I feel that every problem has a solution. It is important to be a team player because the knowledge of others is what helps us to grow. Working as a team, seeing what is ahead of us, and what is the best vision for each cemetery district is just one of my goals. I will continue to be a great contributor to the CAPC and would appreciate the opportunity to serve on the Board as well as giving back to all members of CAPC.

On a personal note.... Madera Cemetery District has five cemeteries and we have approximately 450 + burials per year. I have to say that I love every aspect of my job. Each situation that arises teaches

me and helps me to grow in knowledge and insight. I am currently the President of the Madera Chamber of Commerce, a Patient Advocate for Madera Community Hospital, member of Madera County Historical Society, and on the Little Church Foundation Board. I have been married for 47 years and have two sons and one granddaughter. My education includes Fresno Pacific University as a Psychology major, Fresno Community College with a social work minor and Reedley College for general education.

I would be honored if you would grant me the opportunity to serve on this highly respected CAPC Board by placing a vote for Belva Bare.

MARC BAKER, (Incumbent) District Manager, Murrieta Valley Cemetery District



My name is Marc Baker and I am pleased to submit this narrative of my experience and qualifications in support of my nomination to the California Association of Public Cemeteries Board of Directors. I believe I possess a unique combination of both technical and administrative abilities that would allow me to make a valuable contribution to the existing Board of Directors in pursuing the objectives of the CAPC and their membership.

I currently serve as the General Manager for the Murrieta Valley Cemetery District, a position I have held for over five years. The MVCD is a small district and like so many other cemetery districts across the state funding our operation is always a challenge. During my tenure at MVCD working as a team with our Board of

Trustees we have been able to expand the cemetery grounds, began a land acquisition fund to help acquire new property as we reach build out, and made adjustments to our endowment policy to help assure we would be adequately funded at build out.

Prior to becoming the General Manager I served as the District's Lead Groundskeeper. This experience provides me with a strong technical background relating to landscape maintenance, irrigation, burial practices, and the myriad other tasks required to keep a cemetery operating. Since most of these tasks are also associated with our largest operating expenses I am able to help our maintenance staff reduce expenses whenever possible.

Prior to working for MVCD I owned my own landscape construction and maintenance company. As a small business owner-operator I faced issues similar to many of the CAPC membership face today – accomplishing more and more with diminishing resources. I learned to prioritize tasks, delegate when possible, and to maintain detailed records. I had to bid on projects, run construction jobs, keep track of personnel records, process payroll, basically everything having to do with running a company. It provided me with a level of self-discipline and confidence that I still rely on today.

In my spare time I am an ordained minister and Pastor to a small congregation in my home town. This gives me the empathy and understanding to help people who use our cemetery have the most satisfactory service possible given the circumstances. As a member of the clergy I am well versed on a variety of religious practices and rituals which are becoming more common throughout our industry, and can help the CAPC direct the development of new policies relating to such.

If appointed to the CAPC Board I will dedicate the necessary time and effort required for such a position and will be a strong advocate for the CAPC and its mission. I am fortunate that my Board of Trustees supports and encourages my run for the CAPC Board of Directors. The Board recognizes and accepts the time commitment required of such an appointment.

Thank you for reviewing my qualifications and for considering me as a candidate for your Board of Directors.

MICHAEL OTT, (Incumbent) Trustee, North County Cemetery District



My name is Mike Ott, and I am seeking your vote and support to serve on the Board of Directors of the California Association of Public Cemeteries (CAPC).

For the past three years, I have had the privilege of serving on the Board of Trustees of the North County Cemetery District. Currently, I am the Chair of the District. I have substantial experience with cemetery districts and other types of local government agencies (cities and special districts) as a result heading one of the largest and most active Local Agency Formation Commissions (LAFCO) in the state for 25 years.

I served as the Executive Officer of the San Diego LAFCO from 1992 to 2017 and also was the first Deputy Executive Officer of CALAFCO. Interestingly,

my first involvement with cemetery districts occurred in 1984, when as a LAFCO analyst, I processed and analyzed the consolidation of the predecessor districts of the North County Cemetery District (Escondido and San Marcos Cemetery Districts).

Since my retirement in 2017, I have been able to devote more time to civic and recreational interests. My appointment as a trustee of the North County Cemetery District and my recent appointment as federal volunteer/docent with the Richard Nixon Presidential Library and Museum in Yorba Linda are two examples of how I have put to use these civic interests upon retirement. I have also had more time since retirement to pursue recreational interests of cycling, bicycle restoration, and traveling with my wife.

If re-elected to the CAPC board, I will continue to actively represent trustees and staff from throughout the state, especially when dealing with governance, administration, management, finance, personnel, education, legal, and legislative matters. Currently I am the Chair of CAPC's Bylaws & Policy Committee, and a member of the Budget, CSDA, Legislation, Media, and Parliamentary Committees.

The following is a summary of my experience pertinent to CAPC.

Mike Ott's Background

Current

- Trustee and Chairman, Board of Trustees of the North County Cemetery District
- Board Member, California Association of Public Cemeteries
- Federal Docent/Volunteer, Richard Nixon Presidential Library and Museum
- Member, North (San Diego) County Cycling Club

Past

- Deputy Executive Officer, CALAFCO
- Executive Officer, San Diego LAFCO
- Assistant Executive Officer, San Diego LAFCO
- Analyst, San Diego LAFCO
- Founder, Executive Officer, and Board Member of the Coalition of California LAFCOs
- Member, Governor's Office of Planning and Research Municipal Service Review Working Group
- Member, Governor's Office of Planning and Research Incorporation Task Force
- Author, LAFCO Procedures Guide
- Planner, Humboldt County Planning Department
- Recipient of numerous statewide awards, including the Most Effective Commission in California Award in 1998, 2002, 2004; Outstanding Professional of the Year Award in 2008; 2018 Courage and Innovation in Local Government

In summary, I would appreciate both your support and vote to serve on the Board of Directors CAPC. If elected, I will work to ensure that CAPC represents the interests of everyone—staff, trustees and the general public.

WILLIAM C. CONRAD, (Incumbent) District Manager, Reedley Cemetery District



My name is William "Bill" C. Conrad and I am the District Manager for the Reedley Cemetery District. I have served in this capacity for 16 years and I also served on the Reedley Cemetery District Board of Trustees for 12 years prior to becoming District Manager. I have attended CAPC Annual Conferences and Educational Seminars and Area Meetings for over 26 years.

I was elected to the CAPC Board of Directors 2 years ago and am running for re-election. I am doing so because I still have much to offer and give back to CAPC. While on the Board of Directors, I have served on numerous committees, serving as Chairman on some of them.

I would appreciate your vote for re-election to the CAPC Board of Directors.

Temecula Public Cemetery District Balance Sheet

As of January 31, 2021

	Jan 31, 21	Jan 31, 20	\$ Change
SETS			
Current Assets			
Checking/Savings			
101100 · US Bank Checking	77,818.50	65,149.28	
101200 · US Bank Payroll	2,036.65	2,068.20	
101300 · US Wash Account	20,972.78	9,232.21	
101100C · Cash -Accumulative Outlay Fund	1,927,084.73	1,905,977.76	
101100E · Cash - Endowment Fund	366,996.41	215,119.90	
1011004 · Cash - Retirement	180.00	180.00	
101100G · Cash - General	1,644,654.29	1,207,469.50	
Total Checking/Savings	4,039,743.36	3,405,196.85	634,546.5
Accounts Receivable			
201125 · Accounts Receivable	-7,925.00	0.00	
Total Accounts Receivable	-7,925.00	0.00	
Other Current Assets			
102200 · Stifel Investments			
102210 · Stifel Endowment Care	2,147,170.51	2,114,912.38	
102220 · Stifel Endowment Interest	834,359.78	760,951.66	
Total 102200 · Stifel Investments	2,981,530.29	2,875,864.04	105,666.2
112011 · Inventory Asset	377,381.50	34,680.00	
100499 · Revenues to Deposit with County	25,450.00	0.00	
116100 Interest Receivable			
116100P · Interest Receivable - End Prin	10,817.04	11,134.29	
116100I · Interest Receivable - End Int	4,240.36	4,705.83	
Total 116100 · Interest Receivable	15,057.40	15,840.12	
117000 · PrePaid Expenses	16,806.17	17,818.17	
Total Other Current Assets	3,416,225.36	2,944,202.33	472,023.0
Total Current Assets	7,448,043.72	6,349,399.18	1,098,644.5
Fixed Assets			
191650 · Intangible Assets	24,470.00	24,470.00	
198950 · Accum Depr - Software	-1,631.33	0.00	
191000 · Future Cemetery Property	2,760,659.59	2,747,167.73	
191100 · Buildings and Improvements	318,605.07	389,105.07	
191400 · Structures and Improvements	363,678.03	363,678.03	
191500 · Equipment	177,965.02	173,382.02	
191700 · Non-Depreciable Assets	77,561.02	77,561.02	
191800 · Grounds Improvements	22,079.50	40,969.50	
191900 · Paving 2015	143,560.00	143,560.00	
198100 · Accumulated Depreciation - Bldg	-128,370.02	-114,009.86	
198400 · Accumulated Depr - Struct/Imp	-220,395.28	-202,896.95	
198500 · Accum Depr - Equipment	-170,258.13	-163,008.57	
198800 · Accum Depr- Grnd Imp	-3,199.31	-2,160.78	
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198900 · Accum Depr-Pav 15	-36,882.02	-29,704.02	

12:00 PM 02/08/21 Accrual Basis

Temecula Public Cemetery District Balance Sheet

As of January 31, 2021

	Jan 31, 21	Jan 31, 20	\$ Change
TOTAL ASSETS	10,775,885.86	9,797,512.37	978,373.49
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
201100 · Accounts Payable	-920.18	26,102.20	
Total Accounts Payable	-920.18	26,102.20	
Other Current Liabilities			
212200 · Accrued Vacation Pay	6,179.14	14,834.36	
2200 · Sales Tax Payable	0.00	-123.00	
Total Other Current Liabilities	6,179.14	14,711.36	
Total Current Liabilities	5,258.96	40,813.56	
Total Liabilities	5,258.96	40,813.56	-35,554.60
Equity			
ce2 · Net Investment in Capital Asset	0.00	3,252,548.00	
ce1 · Legally Restricted Balance	0.00	2,249,789.00	
ce · Beginning Fund Balance	0.00	-5,503,526.00	
308100 · General Reserve	205,116.00	1,397,927.00	
308135 · Reserve for Endowments	3,249,335.63	1,878,529.63	
325100E · Unreserved Fund Balance - End	-276,541.00	415,197.04	
325100G · Unreserved Fund Balance - Gen	-1,350,961.41	-735,558.08	
3251000 · Unreserved Fund Balance - ACo	1,836,876.00	678,756.59	
350000 · Investment in Capital Assets	3,627,912.57	3,627,912.57	
350001 · Investment In Cap Assets - GASB	-361,674.00	-379,361.69	
390000 · Retained Earnings	3,423,587.98	2,614,594.58	
Net Income	416,975.13	259,890.17	
Total Equity	10,770,626.90	9,756,698.81	
TOTAL LIABILITIES & EQUITY	10,775,885.86	9,797,512.37	978,373.49

Temecula Public Cemetery District Profit & Loss Budget Performance

January 2021

	Jul '20 - Jan 21	Annual Budget
Ordinary Income/Expense		
Income		
700001 · Property Taxes		
700020 · Prop Tax Current Secured	356,568.31	625,300.00
701020 · Prop Tax Current Unsecured	27,107.42	15,000.00
703000 Prop Tax Prior Unsecured	0.00	0.00
704000 · Prop Tax Curr Supplemental	3,744.80	9,000.00
705000 · Prop Tax Prior Supplemental	3,829.40	3,500.00
706000 · Teeter Settlement	4,889.55	10,000.00
707000 · RDV Apportionment	43,513.80	40,000.00
752800 · CA-Homeowners Tax Relief	0.00	7,000.00
770100 · Property Tax - SBE	5,671.54	10,000.00
770102 Other Taxes	115.40	200.00
Total 700001 · Property Taxes	445,440.22	720,000.00
740020 · Interest and Dividend Income		
740024 · Dividend Income - Stifel	10,575.16	4,000.00
740023 · Interest - Stifel	37,425.64	40,000.00
740020G · Interest on General Fnd at Cnty	3,555.89	13,000.00
740020E · Interest on Endow Fnd at County	1,044.66	3,000.00
7400200 · Interest on ACO at County	6,807.21	30,000.00
740021 · Interest - Wells Fargo Advisors	0.00	0.00
740022 · Dividend Income - WFA	0.00	0.00
Total 740020 · Interest and Dividend Income	59,408.56	90,000.00
770001 · Other Revenue		
770100E · Endowment	101,408.34	120,000.00
777030 · Marker Setting	10,110.00	12,000.00
777031 · Niche Engraving	450.00	0.00
777040 · Open, Close Fees	24,300.00	30,000.00
777520 · Sale of Lots	49,666.66	67,000.00
777530 · Cremation	9,200.00	27,000.00
777600 · Cenotaph	300.00	300.00
777650 · Graveside Service	4,000.00	0.00
780160 · Vaults, Flower Vases, etc.	8,185.00	12,000.00
781360 · Other Misc. Revenue	-500.00	500.00
Total 770001 · Other Revenue	207,120.00	268,800.00
Total Income	711,968.78	1,078,800.00

Temecula Public Cemetery District Profit & Loss Budget Performance

January 2021

	Jul '20 - Jan 21	Annual Budget
Expense	•	
510000 · Salaries and Employee Benefits		
510040T · Regular Salaries.		
510040 · Regular Salaries	124,555.30	235,000.00
510330 · Year End Bonuses	3,986.45	4,500.00
510335 · Hazard Pay	0.00	5,100.00
515100 · Life Insurance Policy	249.48	450.00
510040T · Regular Salaries Other	0.00	0.00
Total 510040T · Regular Salaries.	128,791.23	245,050.00
510320T · Temporary Salaries.		
510320 · Temporary Salaries	0.00	43,680.00
510320T · Temporary Salaries Other	0.00	0.00
Total 510320T · Temporary Salaries.	0.00	43,680.00
513000T · Retirement - Miscellaneous		
518000 · Employer Contributions-457	9,507.53	16,100.00
551000 · Employee Contributions	126.98	0.00
Total 513000T · Retirement - Miscellaneous	9,634.51	16,100.00
513120T · Retirement - Social Security		
513120 · Social Security	8,206.78	19,000.00
513140 · Medicare Tax	1,919.44	4,000.00
Total 513120T · Retirement - Social Security	10,126.22	23,000.00
515080T · Health Insurance (eer share)		
515081 · Health Insurance	19,983.38	60,000.00
515082 · Vision Insurance	297.60	850.00
515083 · Dental Insurance	2,027.12	4,100.00
Total 515080T · Health Insurance (eer share)	22,308.10	64,950.00
515260T · Unemployment Insurance		
517000 · Workers Comp Insurance	9,520.93	17,000.00
515060 · State Unemployment Ins EDD	0.00	1,600.00
513130 · CA SUI	549.61	2,000.00
Total 515260T · Unemployment Insurance	10,070.54	20,600.00
Total 510000 · Salaries and Employee Benefits	180,930.60	413,380.00
520000 · Services and Supplies		
529540T · Utilities		
520845 · Trash	2,165.24	3,300.00
529500 · Electricity	2,809.89	5,000.00
Total 529540T · Utilities	4,975.13	8,300.00

Temecula Public Cemetery District Profit & Loss Budget Performance January 2021

•	Jul '20 - Jan 21	Annual Budget
524520T · Administrative Expenses		
518160 · Board Stipend	3,750.00	10,500.00
520115 · Uniforms - Replacement Clothing	1,132.26	3,100.00
520230 · Cellular Phone	1,939.80	3,900.00
520705 · Food	0.00	1,100.00
520930 · Insurance - Liability	8,378.37	14,400.00
523100 · Memberships	2,404.00	2,600.00
523290 ⋅ Bank Charges	182.00	800.00
523621 · Subscriptions	837.34	1,500.00
523660 · Computer Service	2,576.27	7,000.00
523700 · Office Supplies	0.00	1,200.00
523720 · Photocopies	900.65	3,000.00
523760 · Postage/Mailing	466.35	1,000.00
523840 · Computer Equip/Software/T1	42.34	4,000.00
524520 County Journal Recording	22.04	0.00
524530 · Storage Fees	818.00	1,500.00
524540 · Payroll Processing Services	2,170.22	4,200.00
524560 · Auditing	10,300.00	12,000.00
524561 · Accounting	5,433.75	8,500.00
524566 · Temp for e-File	0.00	9,000.00
524800 · Drug Testing/Pre-Employment	375.00	200.00
525025 · Legal - General Counsel	2,225.00	30,000.00
525030 · Paychex HR Support	2,877.52	5,400.00
526420 · Advertising	956.41	1,800.00
527280 · Awards/Recognition	0.00	250.00
527880 · Training/ Staff	0.00	2,500.00
528140 · Conferences and Meetings	1,002.00	30,000.00
528980 · Meals	285.47	2,000.00
528990 · Semi-Annual Team Dinner	275.20	5,000.00
529040 · Private Mileage Reimbursement	390.87	2,500.00
529050 · Website	400.00	800.00
529550 · Water	647.79	1,600.00
Total 524520T · Administrative Expenses	50,788.65	171,350.00

Net Income

Temecula Public Cemetery District Profit & Loss Budget Performance January 2021

	Jul '20 - Jan 21	Annual Budget
524500T · Operational Expenses.		
521420 · Maint-Field Equipment	566.22	10,000.00
522310 · Maint-Building Improvements	315.85	2,500.00
522320 · Maint - Grounds	9,508.03	16,500.00
522360 · Maintenance-Extermination	3,334.00	6,000.00
523250 · Repurchase	300.00	3,500.00
523800 · Engraving Expense	764.00	2,500.00
525320 Security Guard Services	0.00	250.00
525600 · Security	1,942.30	3,700.00
527100 · Fuel	1,302.19	2,800.00
527180 · Operational Supplies	7,851.52	12,500.00
528020 · Inventory	2,121.58	8,500.00
Total 524500T · Operational Expenses.	28,005.69	68,750.00
Total 520000 · Services and Supplies	83,769.47	248,400.00
530000 · Other Charges		
530100 · Miscellaneous non-operating exp	1,836.25	4,000.00
Total 530000 · Other Charges	1,836.25	4,000.00
540000 · Capital Assets		
542060T · Cemetery Grounds		
542040 · - Buildings, Capital Projects	0.00	100,000.00
542060 · Improvements -Building	0.00	6,000.00
542065 · Tree Renovaton	0.00	7,500.00
548300 · Office Renovation	0.00	6,000.00
Total 542060T · Cemetery Grounds	0.00	119,500.00
540040T · Land, Purchase of Land		
540042 · Future Cemetery Property	5,379.38	150,000.00
Total 540040T · Land, Purchase of Land	5,379.38	150,000.00
546020T · Equipment, etc		
542070 · Well Motor	0.00	75,000.00
546020 · Equipment - Automotive	0.00	17,000.00
546240 · Mapping Software	1,945.00	5,000.00
Total 546020T · Equipment, etc	1,945.00	97,000.00
Total 540000 · Capital Assets	7,324.38	366,500.00
551100G · Contrib to Other Funds - Gen	0.00	236,020.00
551100E · Contrib to Other Funds - Endow	0.00	177,000.00
Total Expense	273,860.70	1,445,300.00
Net Ordinary Income	438,108.08	-366,500.00
Other Income/Expense	·	
Other Income		
731000 · Realized Gain (Loss) on Invest	2,768.64	0.00
731100 · Unrealized Gain (Loss) on Invst	-23,901.59	0.00
Total Other Income	-21,132.95	0.00
. 2440. 440.4		***************************************
Net Other Income	-21,132.95	0.00

January 1 -January 31, 2021 Account Number:

Page 1 of 16 7449-7270

STIFEL PRESTIGE® ACCOUNT STATEMENT

PORTFOLIO SUMMARY	January 31	December 31
Net Cash Equivalents **	0.38	49,370.65
Net Portfolio Assets held at Stifel Net Portfolio Assets not held at Stifel	2,147,170.13	2,094,546.65
Net Portfolio Value	\$2,147,170.51	\$2,143,917.30
YOUR CHANGE IN PORTFOLIO VALUE	January 31	December 31
Net Cash Flow (Inflows/Outflows) ² Securities Transferred In/Out	-2,877.64	-1,776.08
Income and Distributions	9,918.05	1,550.35
Change in Securities Value	-3,787.20	-5,058.13
Net Change in Portfolio Value	\$3,253.21	-\$5,283.86

** See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

² Does not include cost or proceeds for buy or sell transactions.

1 1 1 D343111 SSNOO01003

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT PRINCIPAL 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA WHEELER

Telephone: (805) 783-2921

Office Serving Your Account: 999 MONTEREY ST. STE. 360 SAN LUIS OBISPO, CA 93401

PRIMARY INVESTMENT OBJECTIVE: Income **RISK TOLERANCE: Moderate**

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

TRADING TAX LOT RELIEF METHOD: First In, First Out **INVESTOR UPDATE**

What are your financial resolutions for 2021? Put away more for retirement? Start saving for college? Review estate planning matters? Whatever your goals may be, your Stifel Financial Advisor can help.

ACCOUNT PROTECTION

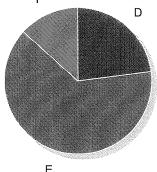
Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

YOUR ASSET SUMMARY

Value on Percentage of January 31, 2021 (\$) your account A Net Cash Equivalents** 0.38 0.00% D Fixed Income-Muni 492,766.15 22.95% E Fixed Income-Other 1,370,377.19 63.82% 13.23% F Mutual Funds 284.026.79

\$2,147,170,51

100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

Total Assets

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

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STIFEL

1 1 1 D343112 SSNOO01003

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT INTEREST 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA WHEELER

Telephone: (805) 783-2921

Office Serving Your Account: 999 MONTEREY ST. STE. 360 SAN LUIS OBISPO, CA 93401

PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

What are your financial resolutions for 2021? Put away more for retirement? Start saving for college? Review estate planning matters? Whatever your goals may be, your Stifel Financial Advisor can help.

ACCOUNT PROTECTION

Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

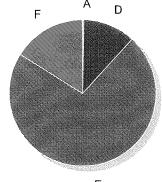
STIFEL PRESTIGE® ACCOUNT STATEMENT

PORTFOLIO SUMMARY	January 31	December 31
Net Cash Equivalents **	3,069.83	43,133.08
Net Portfolio Assets held at Stifel	831,289.95	785,121.12
Net Portfolio Assets not held at Stifel Net Portfolio Value	\$834,359.78	\$828,254.20
YOUR CHANGE IN PORTFOLIO VALUE	January 31	December 31
Net Cash Flow (Inflows/Outflows) ² Securities Transferred In/Out	2,877.64	1,776.08
Income and Distributions	4,731.44	1,780.44
Change in Securities Value	-1,503.50	-4,083.29
Net Change in Portfolio Value	\$6,105.58	-\$526.77

^{**} See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

YOUR ASSET SUMMARY

Value on Percentage of January 31, 2021 (\$) your account A Net Cash Equivalents** 3.069.83 0.37% D Fixed Income-Muni 11.52% 96.141.90 E Fixed Income-Other 601,075.36 72.04% F Mutual Funds 134,072.69 16.07% **Total Assets** \$834,359.78 100.00%



Ε

Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

² Does not include cost or proceeds for buy or sell transactions.

A1 Monthly Revenues July 2020-June 2021

FYE 06/30/21	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	November	December	<u>January</u>
Single	1,000.00	6,000.00	4,000.00	6,000.00	2,000.00	3,000.00	6,000.00
Single End	1,500.00	4,500.00	3,000.00	4,500.00	3,000.00	3,000.00	4,500.00
Single/Dual	3,000.00	1,500.00	3,000.00	-	_	3,000.00	-
S/D End	4,000.00	2,000.00	4,000.00	-	-	4,000.00	-
Dual	-	-	3,000.00	7,500.00	-	1,500.00	6,500.00
Dual End	-	-	5,000.00	12,500.00	-	2,500.00	8,500.00
Collum	-	-	1,100.00	-	-	1,100.00	-
Colum End		-	2,500.00	-	-	2,500.00	-
cenotaph	-	-	-	-	300.00	-	-
Ground Crem	-	-	-	-	-	-	_
G Crem End	-	-	-	-	-	-	-
O/C -B	3,350.00	2,950.00	2,200.00	5,700.00	1,100.00	3,500.00	4,050.00
O/C/-C	300.00	300.00	600.00	400.00	800.00	1,400.00	-
Vault	585.00	195.00	-	195.00	-	195.00	203.00
Crem Vase	-	-	146.00	-	-	292.00	_
Grave Vase	86.00	107.50	129.00	215.00	129.00	107.50	196.50
Set Fee	1,200.00	1,500.00	1,250.00	2,650.00	500.00	2,000.00	1,500.00
Niche	-	25.00	-	-	-	~	-
Non-Res	1,500.00	-	-	6,000.00	1,500.00	4,500.00	4,500.00
Disinter	-	-	-	_	-	-	· <u>·</u>
Graveside	-	2,500.00	1,500.00	4,000.00	1,000.00	2,000.00	1,500.00
Engraving	225.00	-	450.00	-	-	450.00	-
2nd End	1,000.00	300.00	-	2,000.00	2,000.00	2,000.00	-
Handling	-	-	-	-	-	-	
Taxes	58.70	28.65	24.05	35.86	11.28	52.00	34.97
Labor _	1,020.30	653.85	485.95	1,004.14	459.72	673.50	1,020.53
Total	18,825.00	22,560.00	32,385.00	52,700.00	12,800.00	37,770.00	38,505.00

A2Cemetery Property Fiscal Year 2020-2021 (2)

FYE 06/30/21

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	
Dual Lower -GM	259	259	259	259	259	259	257	-
Dual Upper -GP	351	351	349	344	344	343	342	
Dual/ Single	57	56	54	54	54	52	52	
Sale Backs-Single		0	0	0	0	0	0	
Singles	127	124	122	119	119	118	115	
Dual Manager	29	29	29	29	29	29	29	
Sale Backs-Duals		0	0	0	0	0	0	
Grd Crem	25	25	25	25	25	25	25	

Hexagon Wall Tier 1 Tier 2 Tier 3 Tier 4							
Tier 5	3	3	2	2	2	1	1
Tier F-1	27	27	27	27	27	27	27
Tier F-2	29	29	29	29	29	29	29
Tier F-3	29	29	28	28	28	27	27
Tier F-4	29	29	29	29	29	29	29
Tier F-5	10	10	10	10	10	10	10
Cenotaph	48	48	48	48	48	47	47
Ossuary	334	334	334	334	334	334	334
Cremation Benches	3	3	3	3	3	2	2

January 2021 Burial Depletion Sales

Pre-Need

Single Lots	
Dual Lots	
Wall	
Cremation Ground	

At Need

Single Lots	3
Dual Lots	3
Wall	
Cremation Ground	

January 2021

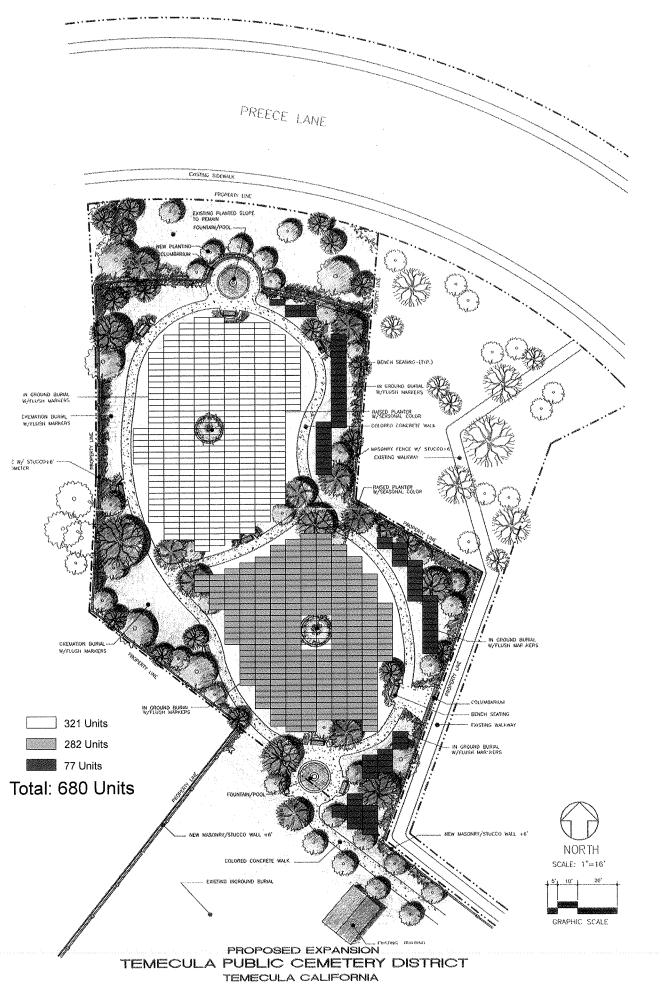
		Jan	nuary 2	021					Feb	ruary 2	2021		
iu	Мо	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
3 10 17 24	4 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28	1 8 15 22 29	9 16 23 30	7 14 21 28	1 8 15 22	2 9 16 23	3 10 17 24	4 11 18 25	5 12 19 26	6 13 20 27

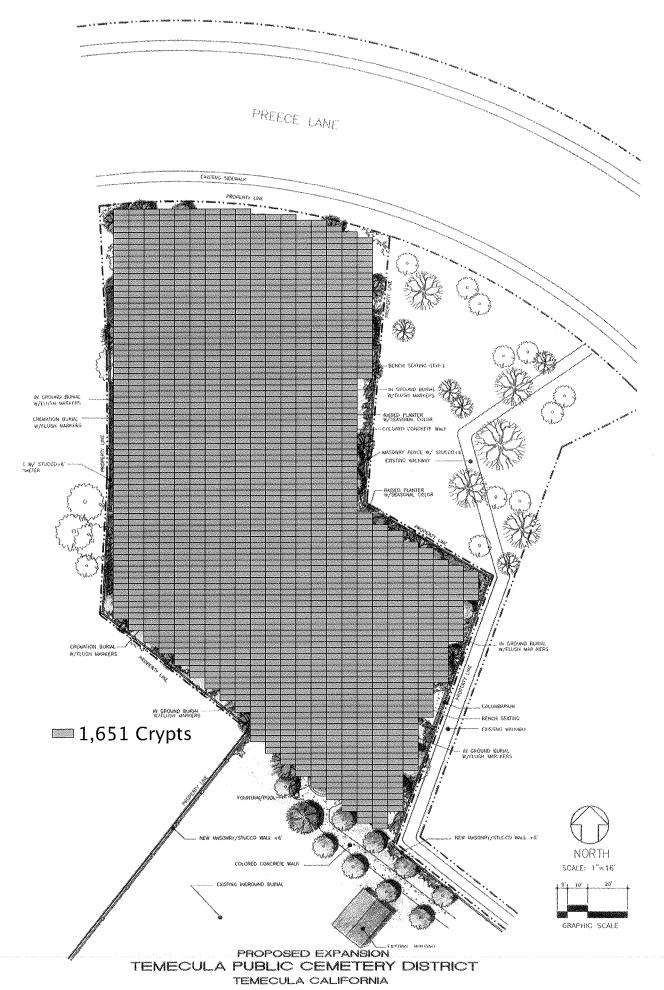
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Dec 27	28	29	30	31	Jan 1, 21	2
3	4 Avel employed	5	6 2:30pm OA Partner Emergency Managers/Personnel with Cities, Tribal	7	8	9
10	11 Leatherwood-Burial	12	2:30pm OA Partner Emergency Managers/Personnel with Cities, Tribal	14	15 Holiday	16
17	18 Conrad-Burial	19 Anvari-Burial	2:30pm OA Partner Emergency Managers/Personnel with Cities, Tribal	21 Board Meeting	22	23
24	25	26	27 Barrios-Burial Webinar 2:30pm OA Partner Emergency	28 2:30pm Request for Riverside County OA Weather Readiness Coordination Call -	29 Zuniga-Burial	30
31	Feb 1	2	3	4	5	6

Cindi Beaudet

Cindi Beaudet

From: Sent: To:	Wednesday, February Cindi Beaudet		
Subject:	Re: Land		
Follow Up Flag: Flag Status:	Follow up Flagged		
Hello Cindi,		•	
	ey did not drop out of the prev me to determine this value, I'll		would consider an offer at fair market
Thank you,			
On Fri, Jan 22, 2021 at 3	:03 PM Cindi Beaudet < <u>Cindi@</u>	temeculacemetery.org> v	vrote:
Hello Benna-			
It was nice to meet you	over the phone! different tim	es for sure.	
	ne Rancho Highlands developm the lot off of Preece lane.	nent BOT are interested in	re-visiting the possibility of Temecula
Thank you!			





To Temecula Public Cemetery Board of Trustees:

Due to the age and difficulty getting parts for the Kawasaki Mule (4seater) we have decided it would be best to replace it. We use this mule to show families property and more importantly tow the caskets from the committal center to the gravesite. Because we are doing committal center services only, we will be towing a lot more caskets. I have spoken to three different cemetery district and they all use different equipment. One district mentions talking to our mechanic and see what he is familiar working on. I spoke to Brian Cully and he said the Polaris Ranger would be a good fit for us and that parts were easy to get. I priced out the Polaris ranger against the john deere gator and club cars and the Polaris ranger is a few thousand dollars cheaper. You will see that I got three quotes for a Polaris ranger. One is a 2019 and the other two are 2021. The reason for that is that the 2019 ranger passed California emissions but the 2021 did not which was way I had to go out of state to get two more bids. That won't affect us because we will not be registering it and it will only be used on private property.

Joe Sands

-9-19



6275 S. Decatur Blvd, Las Vegas, Nevada 89118 Phone (702) 795-2000 www.carterpowersports.com

PL	JRC	HA	SE	R:
	,, , . .	4 11-	~-	

SANDS, JOE

CO-PURCHASER:

ADDRESS:

PHONE:

DATE: 02/10/2021

INV.#

SALESMAN: Noah Clements

1 110186				
DESCRIPTION	OF PURCHASE		TOTAL UNIT PRICE FREIGHT	\$11,499.00 \$799.00
STOCK# TBD	XXNEW DUSI	ΞD	ASSEMBLY & PREP	\$749.00
YEAR 2021 MODEL RANGER 5	MAKE POLARIS	MILEAGE: 0 COLOR	ACCESSORIES • INSTALLATION	\$0.00 \$0.00
YEAR	MAKE	MILEAGE: COLOR	ANTI-THEFT	\$0.00
MODEL VIN #		COLOR	SUBTOTAL	\$13,047.00
	\I <u></u>		DOCUMENTATION	\$499.00
LIENHOLDER NO	NE		SUBTOTAL	\$13,546.00
DESCRIPTION	OF TRADE-IN		SALES TAX	\$1,134.48
YEAR MODEL	MAKE	MILEAGE: COLOR	SERVICE CONTRACT	\$0.00
VIN #			GAP	\$0.00
YEAR MODEL VIN #	MAKE	MILEAGE: COLOR	TITLE FEE VIP PRIORITY MAINTENANCE TIRE & WHEEL	\$50.25 \$0.00 \$0.00
LIENHOLDER			Lifetime Battery TOTAL	\$0.00 \$14,730.73
BALANCE OWED \$	XAT 00.08	CREDIT \$0.00	CASH DEPOSIT	\$0.00
EQUITY APPLIED T	OPURCHASE \$0.00		TRADE-IN EQUITY	\$0.00
PAYMENTS			REBATE	\$0.00
DATE REC	;# \$	METHOD OF PAYMENT	BALANCE TO BE FINANCED	\$14,730.73

Thank Uou!

DEALER HEREBY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ON ALL GOODS AND SERVICES SOLD BY DEALER. ALL USED VEHICLES ARE HEREBY SOLD "AS IS - NOT EXPRESSLY WARRANTED OR GUARANTEED". ANY WARRANTY BY A MANUFACTURER OR SUPPLIER OTHER THAN DEALER ARE THEIRS, NOT DEALER'S AND ONLY SUCH MANUFACTURER OR OTHER SUPPLIER SHALL BE LIABLE FOR PERFORMANCE UNDER SUCH WARRANTIES UNLESS DEALER FURNISHES BUYER WITH A SEPARATE WRITTEN WARRANTY OR SERVICE CONTRACT MADE BY DEALER ON ITS OWN BEHALF.

This order comprises the entire agreement affecting this purchase and no other agreement or understanding of any nature concerning same has been made or entered into, or will be recognized. Purchaser hereby certifies that no credit has been extended for the purchase of this motor vehicle except as appears in writing on the face of this agreement. Purchaser has inspected the vehicle and accepts physical delivery at this time. Dealer assumes no responsibility for customer vehicles left on dealership premises after sale. Purchaser understands and accepts responsibility for legal and sale operation of this vehicle and holds dealer hamnless for said operation. Purchaser assumes presponsibility for legal and sale operation of this vehicle and holds dealer hamnless for said operation. Purchaser assumes responsibility for all taxes and registration fees (Federal, State, and Local) except where noted herein. Purchaser shall not be entitled to recover from dealer any consequential damages, damages to property, loss of use, loss of time , loss of profits or income, or any other incidental damages. Purchaser agrees to deliver satisfactory evidence of title to any used motor vehicle traded as part of this purchase and warrants any such vehicle to be free of liens and encumbrances except as noted herein.

SALESMAN	SIGNED	PURCHASER
APPROVED	SIGNED	CO-PURCHASER

Jo Sands

From:

J D <jack@azwestallsports.com>

Sent:

Friday, January 29, 2021 4:57 PM

To:

Joe Sands

Subject:

Polaris Ranger 570 Crew...

Attachments:

TEMECULACEMETERY.pdf

Thank you Joe for your request for the Ranger 570 Crew. Here is the quote for you. Please let me know and I can get a deposit from you and get it ordered.

Thank you again! Have a great weekend and I look forward to hearing from you soon.

Jack Darrah Sales Manager AZ West Allsports (928) 680-4151 iack@azwestallsports.com

ATVs can be hazardous to operate. For your safety, avoid operating Polaris ATVs or Ranger vehicles on paved surfaces or public roads.

Privileged And Confidential Communication.

This electronic transmission, and any documents attached hereto, (a) are protected by the Electronic Communications Privacy Act (18 USC §§ 2510-2521), (b) may contain confidential and/or legally privileged information, and (c) are for the sole use of the intended recipient named above. If you have received this electronic message in error, please notify the sender and delete the electronic message. Any disclosure, copying, distribution, or use of the contents of the information received in error is strictly prohibited.

Please consider the environment before printing this e-mail.

Status: Quote

Inv.ice Date:

Print Date: 1/29/2021

ARIZONA WEST ALL SPORTS 3198 SWEETWATER AVE LAKE HAVASU CITY, AZ 86406 TEL: 928-680-4151

FAX: 928-680-7999

Quote #: 108851

BILLING ADDRESS

TEMECULA PUBLIC CEMETERY

951-541-8734

SHIP ADDRESS TEMECULA PUBLIC CEMETERY 951-541-8734

1	Sales Rep	Sales Rep Terms		Customer PO	Sales Type	Ship Date
	16	COD	AZ		Regular or Over the Counter	

Qty	OEM Code	Item No.	Item Description	Bin	Price Each	Amount
1.00		2021 POLARIS RANGER CREW 570 EPS	SAGE GREEN MODEL# R21CDA57A1		\$11,000.00	\$11,000.00
1.00		SET UP*	"Kit "SALES" SET UP		\$800.00	\$800.00
1.00		FREIGHT*	"Kit "SALES" FREIGHT		\$950.00	\$950.00
1.00		DOC	DOCUMENTATION FEE		\$398.00	\$398.00
1.00		TITLE	TITLE FEE ONLY		\$4.00	\$4.00
1.00	POL	2878755	RGR CREW POLY R		\$470.39	\$470.39
1.00		LA	SHOP LABOR		\$125.00	\$125.00

Tax Authority Code		Invoice Payments	
AZ	871.7496	Туре	Amount
Labor	0.0000		
MISC	0.0000		

- Total li	nvoice	
	Items:	\$470.39
	Fees:	\$0.00
	Labor:	\$2,277.00
	Kits:	\$0.00
	Units:	\$0.00
	Misc:	\$11,000.00
	Subtotal:	\$13,747.39
	Ship by Will Call	\$0.00
	Sales Tax:	\$871.75
	Total Duras	\$14 G10 14
	Total Due:	\$14,619.14
	Total Paid:	\$0.00
	Balance Due:	\$14,619.14

YOU SAVED: \$117.60

THANK YOU FOR YOUR BUSINESS

ARIZONA WEST ALL SPORTS, INC THANKS YOU FOR YOUR BUSINESS!

- 1. ALL ORV (OFFROAD VEHICLES) PARTS ARE SOLD FOR OFF ROAD USE ONLY.
- 2. A NON-REFUNDABLE DEPOSIT IS REQUIRED ON ANY/ALL SPECIAL ORDER VEHICLES.
- 3. SPECIAL ORDER PARTS MUST BE PAID IN ADVANCE.
- 4. ELECTRICAL PARTS, DECALS AND NON STOCK ITEMS ARE NON-REFUNDABLE.
- 5. ALL PARTS ARE SUBJECT TO A 20% RESTOCKING CHARGE.
- 6. ALL USED UNITS ARE SOLD "AS IS" NO WARRANTY AND NO REFUNDS.
- 7. ALL PWC PARTS ARE NON-RETURNABLE
- 8. DEALER RETAINS ALL INCENTIVES UNLESS OTHERWISE STATED ON A WE OWE STATEMENT.
- 9. CUSTOMER ACKNOWLEDGES THAT POLARIS OFFROAD VEHICLES ARE TO BE USED FOR OFF ROAD PURPOSES ONLY.

Joe Sands

From:

Nellie Rodriguez <coyneinternet@gmail.com>

Sent:

Wednesday, January 27, 2021 5:05 PM

To:

Joe Sands

Subject:

Ranger Crew 570

Hi Joe-

I apologize for the wait. There was a bit of researching to do. We have a model on order and it happens to be a 2019 Ranger Crew 570-6 in Sage Green. By the looks of it these models were not released in California this year or last. If interested we would be at \$13,637 Out the door.

https://ranger.polaris.com/en-us/2019/6-seat/ranger-crew-570-6/ranger-crew-570-6-sage-green-2019-ranger/

 Image: second control of the s

Nellie Rodriguez

Nellie Rodriguez Internet Sales Department Phone: (760) 5401015



/www.coynepowersports.com/

2351 South 4th Street, El Centro, CA 92243 2301 W Ramsey St. Banning CA 92220

MODEL ARCHIVE

FIND A MODEL

FILTER

RANGER CREW 570-6 SAGE GREEN



Engine & Drivetrain

Cooling

Liquid

Cylinders Displacement

567cc

Drive System Type

On-Demand True AWD/2WD/VersaTrac Turf Mode

Engine Type

4-Stroke Single Cylinder DOHC

Fuel System/Battery

Electronic Fuel Injection

Horsepower

44 HP

Transmission/Final Drive

Automatic PVT H/L/N/R/P; Shaft

Dimensions

Bed Box Dimensions (L x W x H)

36.5 x 54 x 11.5 in (93 x 137 x 29 cm)

800 lb (363 kg)				
Estimated Dry Weight 1,392 lb (631 kg)				
Fuel Capacity 9 gal (34.1 L)				
Ground Clearance 10.5 in (26.7 cm)				
Hitch Towing Rating 1,500 lb (680.4 kg)				
Overall Vehicle Size (L x W 146 x 60 x 74 in (370 x 152				
Payload Capacity 1,500 lb (680.4 kg)				
Person Capacity				
Wheelbase 107 in (271.8 cm)				
Brakes				
Front/Rear Brakes 4-Wheel Hydraulic Disc with	Dual-Bore Front and Rear Ca	alipers		
Parking Brake Park In-Transmission				
Additional Specif	ications			
Adjustable Driver Seat Not Equipped				
Cargo System Lock & Ride				
Gauge CPI				
Hitch Type Standard 2 in (5 cm) Receive	er			

Single Analog Dial with 2" LCD Rider Information Center, Speedometer, Tachometer, Odometer, Tripmeter, Clock, Hour Meter, Gear Indicator, Fuel Gauge, Coolant Temperature, Volt Meter, Service Indicator and Codes, Seatbelt Reminder Light, DC Outlet

Lighting

50W Headlight, LED Tail

Tilt Steering

Standard

Tires / Wheels

Electronic Power Steering

Front Tires

25 x 10 -12; 489

Rear Tires

25 x 10-12; 489

Wheels

Stamped Steel

Suspension

Front Suspension

MacPherson Strut 9 in (22.9 cm) Travel

Rear Suspension

Dual A-Arm, IRS 10 in (25.4 cm) Travel



Vehicles

Resources









Site Map

Privacy Policy

Accessibility

Careers

Global Sites

POLARIS

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Warning: Polaris off-road vehicles can be hazardous to operate and are not intended for on-road use. Driver must be at least 16 years old with a valid driver's license to operate. Passengers, if permitted, must be at least 12 years old. All riders should always wear helmets, eye protection, and protective clothing. Always use seat belts and cab nets or doors (as equipped). Never engage in stunt driving, and avoid excessive speeds and sharp turns. Riding and alcohol/drugs don't mix. All riders should take a safety training course. Call 800-342-3764 for additional information. Check local laws before riding on trails. © 2021 Polaris Inc.

FRIGID FLUID CO.

11631 W. GRAND AVENUE, NORTHLAKE, IL 60164

T: 800-621-4719 F: 708-836-1247 www.frigidfluid.com

QUOTATION

Quote Number:

7895

Quote Date:

02/01/21

Page:

Customer Phone: 651-699-1630 Customer Fax: 951-699-1633

TEMECULA PUBLIC CEMETERY DISTRICT 41911 "C" STREET TEMECULA, CA 92592

TEMECULA PUBLIC **CEMETERY DISTRICT** 41911 "C" STREET TEMECULA, CA 92592

ATTN: JOE

Entered By: Location: Account Cd:

Salesperson:

L

BERTH **DEFAULT**

TEMECU001

106

RFQ Number: Ship Via:

EMAIL/GARCIA THE CUSTOM CO.

Taxable:

Y

Pmt Terms: **NET 30**

Line	Order Qt	y Part Number	Description	Price UM	Ext Price Est Ship
1	1.00	3-MAS4901SP	MASTER PLACER SET PACKAGE	\$5,050.0000 EA	\$5,050.00 02/01/21
2	1.00	3-STRM614	SS-CEMETERY MODEL KIT CONSISTS OF: 1) SS LOWERING DEVICE 2) STRAP SET # 3) PLACER SET STREAMLINER COMPLETE	\$2,995.0000 EA	\$2,995.00 02/01/21
3	1.00	5-STR793	W/ TOW BAR & LONG CHANNELS #793 STRAPS GREEN - 25'	\$61.8000 PR	\$61.80 02/01/21
4	1.00	5-DRP616	FOR 10 FT GRAVE - PAIR DRAPE FOR STREAMLINER-GREEN	\$395.0000 EA	\$395.00 02/01/21
5	1.00	3-COVEHEAD-MAS	SINGLE-FACED, 1 PC HEAD COVER SET FOR MASTER BLACK PLASTIC, WITH PADDING	\$110.2500 SET	\$110.25 02/01/21

THANK YOU FOR THE OPPORTUNITY TO QUOTE.

PRICES ARE GOOD FOR 30 DAYS FROM DATE OF QUOTATION.

Subtotal:

\$8,612.05

Sales Tax:

\$0.00

Freight:

\$525.62

Total:

\$9,137.67