# TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR BOARD MEETING 41911 C St, Temecula, Ca 92592

OCTOBER 20, 2022 @ 8:00 a.m.

AGENDA- Estimated Time: 1 1/2 Hrs.

- 1. CALL TO ORDER: @8:00 a.m. by Trustee Qualm
- 2. INVOCATION: Trustee Qualm
- 3. ROLL CALL

Chair- Qualm, Vice Chair- Vanderhaak, Trustee Dugan, Trustee Davis, Trustee Kelleher, General Manager, Beaudet, Foreman, Sands

**MOTIONS TO EXCUSE:** Trustee Davis and Trustee Kelleher

**VISITORS:** 

## 4. PUBLIC COMMENTS:

At this time, members of the public are invited to address the Board concerning any items on the agenda, or on any other matters that are not on the agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

## 5.CONSENT CALENDAR:

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

# A. APPROVAL OF MINUTES

Recommendation: That the Board approve the minutes of the Regular Board Meeting of September 15,2022

# B. APPROVAL OF CHECK REGISTERS

Recommendation: That the Board approves the September 2022 Check Register Nos. 101100, 101200 and 101300.

# C. APPROVAL OF BOOKKEEPER REPORT

Recommendation: That the Board receives and files the September 2022 Bookkeeper Report

### 6. ACTION ITEMS:

### A. PSOMAS

Recommendation: That the Trustees review and sign the contract so PSOMAS can complete their report of cultural findings with the county.

# B. CAPC local area meeting

Recommendation: That the Trustees let the manager know who will be in attendance Wednesday, November 16, 2022.

## C. Palm Springs CSDA annual Conference

Recommendation: At the conference Trustee Davis had charged some of his meals to his room. Davis was late at getting his receipts turned in so by the time the manager contacted the hotel they had closed out the month and could not provide the paid receipts. The Trustees need to give the manager direction as to how they want her to proceed with the lack of receipts. The manager has reimbursed Davis for the receipts he provided but there is a difference in room charges of \$236.27

## 7. FINANCIAL REPORTS:

- A. September 2022 Balance Sheet
- B. September 2022 Profit and Loss
- C. September 2022 Stifel Investments; principal and interest

# 8. GENERAL MANAGERS REPORTS:

- A. September 2022 Revenues
- B. September 2022 Inventory
- C. September 2022 Depletion
- D. Entry Road inspected and completed by the County of Riverside
- E. RJM in queue with the County for the substantial Conformance review
- F. Foreman report

# 9. GENERAL COUNSEL REPORT:

## 10. FISCAL YEAR 2022-2023 SUBCOMMITTEES with GM

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
  - Entry Road Construction began 02/24/2022
- B. Landscape Plan (Dugan-Qualm)
- C. Cenotaph/ Ossuary (Vanderhaak-Kelleher)
- D. Conférence Liaison (Davis-Dugan)
  - Lake Tahoe CAPC report from Trustee Dugan
- E. Polices (Qualm-Davis)
- F. General Price List (Kelleher-Vanderhaak)
- G. Investments (Davis-Dugan)

# 11. FUTURE TRUSTEE AGENDA ITEMS:

Stewart Title- Pending Lender October 22, 2022, Company Dinner

# 12.CLOSED SESSION ITEMS: Gustavo Lamanna- Attorney at Law

# A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION Pursuant to Government Code of Section 54956.9 (d) (one potential case)

#### B. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION

Significant Exposure to Litigation
Pursuant to Government Code of Section 54956.9 (d) (one potential case)

# C. Closed Session Announcement:

# 13. BOARD COMMENTS:

# 14. ANNOUNCEMENTS:

Next Regular Board Meeting -November 17,2022

# 15. ADJOURNMENT:

1<sup>st</sup> Motion:

2<sup>nd</sup> Motion:

All in Favor:

In compliance with the Americans with Disabilities Act, if you need special assistance in this meeting, please contact the District Secretary at (951) 699-1630. Notification 72-hours prior to the meeting will generally enable District staff to make reasonable arrangements to ensure accessibility. (28 CFR 35.102.35.104 ADA Title II)

All supporting documentation is available for public review at the Temecula Public Cemetery District Office located at 41911 C Street, Temecula, California during regular business hours, 8:00 a.m. – 4:00 p.m., Monday through Friday. Or at <a href="https://www.temeculacemetery.org">www.temeculacemetery.org</a> posted October 17, 2022

# TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR BOARD MEETING 41911 C St, Temecula, Ca 92592

SEPTEMBER 15, 2022 @ 8:00 a.m.

#### MINUTES

- 1. CALL TO ORDER: @8:00 a.m. by Trustee Qualm
- 2. INVOCATION: Trustee Qualm
- 3. ROLL CALL

Chair- Qualm, Vice Chair- Vanderhaak, Trustee Dugan, Trustee Davis, Trustee Kelleher, General Manager, Beaudet, Foreman, Sands

# **MOTIONS TO EXCUSE:**

**VISITORS:** 

# 4. PUBLIC COMMENTS:

At this time, members of the public are invited to address the Board concerning any items on the agenda, or on any other matters that are not on the agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

5.<u>CONSENT CALENDAR</u>: A motion was made by Trustee Vanderhaak to accept the consent calendar as presented, seconded by Trustee Kelleher and passed unanimously.

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

# A. APPROVAL OF MINUTES

Recommendation: That the Board approve the minutes of the Regular Board Meeting of August 18,2022

# B. APPROVAL OF CHECK REGISTERS

Recommendation: That the Board approves the August 2022 Check Register Nos. 101100, 101200 and 101300.

# C. APPROVAL OF BOOKKEEPER REPORT

Recommendation: That the Board receives and files the August 2022 Bookkeeper Report

## 6. ACTION ITEMS:

## A. License and Insurance Policy

Recommendation: That the Trustees give the manager their current auto insurance documentation and copy of DL. For the FY 2022-2023.

# B. TPCD Strategic Plan for Fiscal Year 2022-2023

Recommendation: That the Trustees review the strategic plan and suggest any additions or deletions.

# C. General Managers' Performance Review Template

Recommendation: That the Trustees complete the managers review template included and return it to the Chair.

- 7. <u>FINANCIAL REPORTS</u>: A motion was made by Trustee Davis to receive and file the August financials, seconded by Trustee Kelleher and passed unanimously.
  - A. August 2022 Balance Sheet
  - B. August 2022 Profit and Loss
  - C. August 2022 Stifel Investments; principal and interest

## **8. GENERAL MANAGERS REPORTS:**

- A. August 2022 Revenues
- B. August 2022 Inventory
- C. August 2022 Depletion
- D. Local Area Meeting Cancelled
- E. Rancho California Water- Final Release
- F. Foreman report

# 9. GENERAL COUNSEL REPORT:

To be discussed in closed Session

# 10. FISCAL YEAR 2022-2023 SUBCOMMITTEES with GM

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
  - Construction began 02/24/2022
  - Constructed completed September 01, 2022
- B. Landscape Plan (Dugan-Qualm)
- C. Cenotaph/ Ossuary (Vanderhaak-Kelleher)
- D. Conférence Liaison (Davis-Dugan)
  - General Manager Report
- E. Polices (Qualm-Davis)
- F. General Price List (Kelleher-Vanderhaak)
- G. Investments (Davis-Dugan)

# 11. FUTURE TRUSTEE AGENDA ITEMS:

Stewart Title- Pending Lender October 22, 2022, Company Dinner A motion was made by Trustee Kelleher to close the open session at 10:00 am and move into Closed session, the motion was seconded by Trustee Vanderhaak and passed unanimously.

# 12. <u>CLOSED SESSION ITEMS:</u> Gustavo Lamanna- Attorney at Law

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION
Pursuant to Government Code of Section 54956.9 (d) (one potential case)

#### B. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION

Significant Exposure to Litigation
Pursuant to Government Code of Section 54956.9 (d) (one potential case)

A motion was made by Trustee Vanderhaak to close the session at 10:10 am and move back into open session, the motion was seconded by Trustee Davis and passed unanimously.

C. Closed Session Announcement: Nothing to report

# 13. BOARD COMMENTS:

CSDA Conference reports

What can be put on the unused acreage for future revenue

# 14. ANNOUNCEMENTS:

Next Regular Board Meeting -October 20,2022

15. <u>ADJOURNMENT:</u> 10:17 am

1<sup>st</sup> Motion: Trustee Dugan

2<sup>nd</sup> Motion: Trustee Kelleher

All in Favor: Unanimous

Register: 101100 · US Bank Checking From 09/01/2022 through 09/30/2022 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
09/01/2022	8573	Joe Sands.	201100 · Accounts Pay		97.01	v		39,604.63
09/07/2022	8574	Patricia Kelleher	201100 · Accounts Pay	CSDA Mileage	96.25	Λ		39,508.38
09/08/2022	AJE170	i atricia ixenciici	515100 · Life Insuranc	Automatic with	35.64	Y		39,472.74
09/09/2022		CalPers 457 Plan	201100 · Accounts Pay	Automatic with	1,404.54			38,068.20
09/09/2022	071022	Call Cis 437 I fair	101200 · US Bank Pay	Funds Transfer	10,339.95			27,728.25
09/11/2022	AJE172		101200 · US Bank Pay	Monthly autom	411.30			27,316.95
09/11/2022	7131172		523290 · Bank Charges	Service Charge	16.00			27,310.95
09/13/2022	8575	California Assoc of P	201100 · Accounts Pay	of the onarge	355.00			26,945.95
09/15/2022	8577	Michael Dugan	201100 · Accounts Pay		96.25			26,849.70
09/15/2022	8578	Dale Qualm.	201100 · Accounts Pay	CSDA- PALM	393.33			26,456.37
09/16/2022	8579	CR&R Incorporated	201100 · Accounts Pay		371.20			26,085.17
09/16/2022	8580	Crowne Hill Consulti	201100 · Accounts Pay	16229-August	372.01			25,713.16
09/16/2022	8581	EcoFert Inc	201100 · Accounts Pay	5335-August	515.00			25,198.16
09/16/2022	8582	Metlife	201100 · Accounts Pay	KMO5754030	40.33			25,157.83
09/16/2022		Protection One (corp)	201100 · Accounts Pay	146487730-Au	228.97			24,928.86
09/16/2022		SDRMA	201100 · Accounts Pay	71868	1,876.67			23,052.19
09/16/2022	8585	Southern California	201100 · Accounts Pay		944.34			22,107.85
09/16/2022	8586	Sparkletts	201100 · Accounts Pay		143.25			21,964.60
09/16/2022	8587	Standard Insurance C	201100 · Accounts Pay	160-513170-00	286.12			21,678.48
09/16/2022	8588	Streamline	201100 · Accounts Pay	7235D26B-002	50.00			21,628.48
09/16/2022	8589	Wildlife Control Ser	201100 · Accounts Pay	WL3445-Septe	500.00			21,128.48
09/16/2022	8590	Cindi Beaudet	201100 · Accounts Pay	CSDA -08/22*	84.12	X		21,044.36
09/27/2022	093022	CalPers 457 Plan	201100 · Accounts Pay		1,368.06	X		19,676.30
09/27/2022	101022	California Public Em	201100 · Accounts Pay	7490021932	3,382.20	X		16,294.10
09/27/2022			101200 · US Bank Pay	Funds Transfer	10,754.02	X		5,540.08
09/30/2022			101100G · Cash - Gen	Deposit		X	66,854.82	72,394.90
09/30/2022	8591	County of Riverside I	201100 · Accounts Pay	IT 5417-August	197.78			72,197.12
09/30/2022	8592	GEO Soils Inc	201100 · Accounts Pay	27088	2,673.50			69,523.62
09/30/2022	8593	Hank's Hardware &	201100 · Accounts Pay	433112	140.18			69,383.44
09/30/2022	8594	Home Depot Credit S	201100 · Accounts Pay	9292954	94.63			69,288.81
09/30/2022	8595	Linda Glau CPA	201100 · Accounts Pay	September	1,121.25			68,167.56
09/30/2022	8596	Prudential Overall Su	201100 · Accounts Pay	September-	266.55			67,901.01
09/30/2022	8597	PSOMAS	201100 · Accounts Pay	188110-Septe	5,698.00			62,203.01
09/30/2022	8598	RJM	201100 · Accounts Pay		4,958.30			57,244.71
09/30/2022	8599	South County Pest C	201100 · Accounts Pay	026-7971-August	46.00			57,198.71
00/20/2022	8600	Verizon Wireless	201100 · Accounts Pay	951-9214638	212.28			56,986.43
09/30/2022								
09/30/2022	8601	Whited Cemetery Ser	201100 · Accounts Pay	IN-051740	830.00			56,156.43

Register: 101200 · US Bank Payroll From 09/01/2022 through 09/30/2022 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	С	Deposit	Balance
09/02/2022	AJE166		510040 · Regular Sala	ır Bank Draft Am	7,442.87	X		6,267.72
09/02/2022	AJE166		510040 · Regular Sala	ır Bank Draft Am	3,393.68	X		2,874.04
09/02/2022	AJE166		510040 · Regular Sala	r Monthly charg	154.78	X		2,719.26
09/09/2022			101100 · US Bank Ch	e Funds Transfer		X	10,339.95	13,059.21
09/11/2022	AJE172		101100 · US Bank Ch	e Monthly autom		X	411.30	13,470.51
09/15/2022	AJE173		525030 · Paychex HR	• • • •	445.33	X		13,025.18
09/16/2022	AJE171		510040 · Regular Sala	ar Bank Draft Am	6,918.69	X		6,106.49
09/16/2022	AJE171		510040 · Regular Sala	ar Bank Draft Am	3,293.24	X		2,813.25
09/16/2022	AJEI71		510040 · Regular Sala	ar Monthly charg	128.02	X		2,685.23
09/27/2022			101100 · US Bank Ch	e Funds Transfer		X	10,754.02	13,439.25
09/30/2022	AJE174		510040 · Regular Sala	ar Bank Draft Am	7,341.78	X		6,097.47
09/30/2022	AJE174		510040 · Regular Sala	ar Bank Draft Am	3,250.87	X		2,846.60
09/30/2022	AJE174		510040 · Regular Sala	ar Monthly charg	161.37	X		2,685.23

Register: 101300 · US Wash Account From 09/01/2022 through 09/30/2022 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment C	Deposit	Balance
09/28/202	2		-split-	Deposit	X	5,300.00	13,955.77
09/28/202	2		-split-	Deposit	X	10,467.69	24,423.46
09/29/202	2		100499 · Revenues to	Deposit	X	1,250.00	25,673.46
09/29/202	2 5038	County of Riverside	-split-	September Rev	17,667.69		8,005.77

Remote Tasks Performed 56 1011122 Reconcile three US Bank Cash Accounts

- X Reconcile four County Cash Accounts Statements
- X Enter Property Ta Deposits as Necessary
- X Support Voucher Balance to County
- X Journal activity and Reconcile two Stifel Accounts using Stifel Balancing spreadsheet.
- X Save the Stifel Account Statements for the auditor
- X Reconcile two Stifel interest receivable accounts
- X Print Stifel Snapshot- for Board Packets

X Verify check sequence is intact.

8574-8607

X Verify each check over \$2500 from the US Bank General account has two signatures. Note: US Bank Wash account checks to the county are exempt from this requirement.

Number Date	Payee	Amount	Memo	2nd Sig
8597 9/30/	/2022 Psomas	5,698.00	Geological Biological and	OK
100 to 10	/2022 RJM Design Grou	ip 4,958.30	Cemetery Design	OK
8591 9/30,	/2022 Geo Soils	2,673.50	Soil New Cemetery	OK
8602 10/3,	/2022 US Bank	4,170.55	Credit Card	OK

X Verify all checks to the GM have two signatures.

Number	Date	Payee	Amount	Memo	2nd Sig
8590	9/16/2022	Cindi Beaudet	84.12	CSDA Palm Springs	No

X Check monthly credit card statements for receipts and reasonableness. Initial credit card. Note that receipts are attached and expenses are reasonable. \*One charge does not appear reasonable.

X Discuss Management Use Only financial statements with the GM - Profit and loss two month, Balance sheet with prior year figures, and Profit and Loss Budget Performance.

X For the GM - Add Difference to Balance Sheet. In Excel, change the difference column text to white. Then for all reasonable totals/subtotals, change it to black.

X On the Profit and Loss - Show only the Year to Date and Annual Budget Figures. Check \*\*Add in ytd Contrib to and from other funds Pagination.

- X Update Endowment Allocation Schedule.
- X Update Wash Account Analysis.
- X Update Prepaid subledger and validate QB information.
- X Read Agenda and Minutes of the previous Board Meeting

Items to note, Additional Work:

Continue work to support the 21-22 Audit

Check to GM did not have second signature

One Credit Card Charge does not appear reasonable.

Open items:

#### PSOMAS

Balancing the Natural and Built Environment

October 30, 2022

Cinde Beaudet Temecula Public Cemetery District 41911 C Street Temecula, California 92592 VIA EMAIL cindi@temeculacemetery.org

Subject:

Change Order for Positive Findings for the Temecula Public Cemetery District Project

Ms. Beaudet:

As you are aware, Psomas encountered multiple cultural resources during our recent construction monitoring efforts for the Temecula Cemetery Project. As noted in our original scope of work, we did not include processing of any positive findings, thus the work required to process these resources is out of scope and will require a budget augment.

Each resource requires a California Department of Parks and Recreation (DPR) 523 Form, map of the resource, and a cultural resources location map. To finish the task, are requesting a change order (CO) to cover editing and QA/QC of the report, and comments from the County of Riverside Archaeologist. Psomas is requesting CO for \$5,500.00 to finish the deliverables and consult with County.

Please contact Charles Cisneros by phone at 626-351-2000 or by email at Charles. Cisneros@Psomas.com if you have any questions or need additional information on this change order request.

Sincerely,

PSOMAS

YMMGU J. Marlus

Jennifer Y. Marks

Vice President

Charles Cisneros, RPA

Senior Archaeologist/Project Manager

#### **Authorization**

Please sign below to authorize this Scope of Work.

Name Signature

Title Date

5 Hutton Centre Drive Suite 300 Santa Ana, CA 92707

Tel 714.751.7373 Fax 714.545.8883 www.Psomas.com

#### Cindi Beaudet

From:

t.deutsch orccd.com <t.deutsch@orccd.com>

Sent:

Friday, October 7, 2022 3:29 PM

Subject:

RESCHEDULED - Local Area Meeting - Wednesday, November 16, 2022 - Elsinore Valley

Cemetery District

Dear Fellow CAPC Managers & Staff,

I have been working with Stephanie Garcia from Elsinore Valley Cemetery District, and we have rescheduled the Local Area Meeting to Wednesday, November 16<sup>th</sup>, 2022, from 10:00 am to 1:00 pm. Please discuss with your staff and board and please RSVP back to me no later than Monday, November 7<sup>th</sup> so that we can get an idea of the number of attendees for seating and lunch. The program will include educational presentations/discussions, lunch and then opportunity to tour the cemetery grounds and buildings.

Please let me know if you have any questions. We look forward to seeing you all then.

Sincerely,

#### Tim Deutsch, CSDM

General Manager
Orange County Cemetery District
25751 Trabuco Road
Lake Forest, CA 92630
949.951.9102, ext. 112
www.occemeterydistrict.com





#### TRANSPARENCY NOTICE

Some or all of the content of this email and its attachments may be subject to disclosure pursuant to the California Public Records Act (Government Code Section 6250, et seq.)

From: t.deutsch orccd.com

Sent: Tuesday, September 6, 2022 3:19 PM

Subject: POSTPONED - Local Area Meeting - Wednesday, September 21, 2022 - Elsinore Valley Cemetery District

Dear Fellow CAPC Managers & Staff,

I was informed today by the Elsinore Valley Cemetery District that one of their senior employees passed away. They are already down a couple of staff and with this passing, it is a lot for them to deal with, so unfortunately they have asked if we could postpone the meeting to a date later in the year. Please keep them in your thoughts and prayers as they go





U.S BANCORP SERVICE CENTER P. O. Box 6343 Fargo, ND 58125-6343

TEMECULA PUBLIC CEMETERY DIST

**ACCOUNT NUMBER** 4246-0470-0108-1394 STATEMENT DATE 09-22-22 TOTAL ACTIVITY \$ 4,170.55

000020337 01 SP 0.570 106481557719595 P CINDI L BEAUDET TEMECULA CEMETERY 41911 C ST TEMECULA CA 92592-3053

"MEMO STATEMENT ONLY" DO NOT REMIT PAYMENT

Recepts are attacled.
Other the Bhalarchange for 589.69,
all changes appear reasonable.
Oliveralden

Wirler

We certify that all purchases listed on this statement, unless annotated to the contrary, are true, correct and for official business only. Payment is authorized.

Cardholder Date Approver Date

POST DATE	TRAN DATE	TRANSACTION DESCRIPTION	REFERENCE NUMBER	MCC	AMOUNT
08-25	08-23	MARRIOTT DESERT SPR F& PALM DESERT CA M23748 ARRIVAL: 08-23-22	24692162236100017805214	3509	72.97
08-29	08-22	MARRIOTT DESERT SPRING PALM DESERT CA M23984 ARRIVAL: 08-22-22	24692162238101662566075	3509	589.69
08-29	08-25	MARRIOTT DESERT SPRING PALM DESERT CA M23936 ARRIVAL: 08-25-22	24692162238101662567107	3509	200.81 🗸
08-29	08-25	MARRIOTT DESERT SPRING PALM DESERT CA M23937 ARRIVAL: 08-25-22	24692162238101662567115	3509	353.42 🗸
08-29	08-22	MARRIOTT DESERT SPRING PALM DESERT CA M23911 ARRIVAL: 08-22-22	24692162238101662568006	3509	353.42
08-29	08-26	MARRIOTT DESERT SPRING 895-980-4000 CA M23917 ARRIVAL: 08-26-22	24692162238101662568063	3509	336.32 🗸
09-02	09-01	SMART AND FINAL 469 MURRIETA CA PUR ID: 6601 TAX: 0.00	24231682245637000024998	5411	46.65
09-05	09-02	1909 951-2521909 CA PUR ID: 1394 TAX: 0,00	24027312247018021705879	5812	93.68 🗸
09-05	09-02	IN *AEROSURF-SPEEDBAND 951-3049986 CA PUR ID: AQXBPYSX TAX; 0.00	24692162245106855369816	7372	199.95 🗸
09-12	09-10	Z CAFE BONSALL CA	24717052254162549329197	5813	59.10 🗸

(\$236,27)

**Default Accounting Code:** 

	ACCOU	NT NUMBER	ACCOUNT SUMMARY	
CUSTOMER SERVICE CALL	4246-0470-0108-1394		PREVIOUS BALANCE	\$.00
800-344-5696	STATEMENT DATE 09-22-22	DISPUTED AMOUNT \$ .00	PURCHASES & OTHER CHARGES	\$4,170.55
SEND BILLING INQUIRIES TO:	\$ 0.00 DO NOT REMIT		CASH ADVANCES	ennountemonistrativas proprietas de la companya de
C/O U.S. BANCORP SERVICE CENTER. INC			CASH ADVANCE FEE	\$.00
P.O. BOX 6335 FARGO, ND 58125-6335			CREDITS	\$.00
			TOTAL ACTIVITY	\$4,170.55

PAGE 1 OF 2

# Temecula Public Cemetery District Balance Sheet

As of September 30, 2022

	Sep 30, 22	Sep 30, 21	\$ Change
ASSETS		•	
Current Assets			
Checking/Savings			
101100 · US Bank Checking	55,769.58	93,486.25	
101200 · US Bank Payroll	2,685.23	10,368.91	
101300 · US Wash Account	8,005.77	8,006.28	
101100C · Cash -Accumulative Outlay Fund	1,684,028.78	2,932,118.64	
101100E · Cash - Endowment Fund	143,862.59	67,706.57	
1011004 · Cash - Retirement	180.00	180.00	
101100G · Cash - General	1,327,011.40	842,987.24	
Total Checking/Savings	3,221,543.35	3,954,853.89	-733,310.54
Accounts Receivable			
201125 · Accounts Receivable	-2,000.00	0.00	
Total Accounts Receivable	-2,000.00	0.00	
Other Current Assets			
102200 · Stifel Investments			
102210 · Stifel Endowment Care	2,312,311.48	2,504,393.25	
102220 · Stifel Endowment Interest	862,775.37	869,176.70	
Total 102200 · Stifel Investments	3,175,086.85	3,373,569.95	-198,483.10
112011 · Inventory Asset	183,438.00	194,527.00	
102100 · Taxes Receivable	23,543.09	12,235.99	
100499 · Revenues to Deposit with County	2,000.00	0.00	
116100 · Interest Receivable			
116100P · Interest Receivable - End Prin	13,005.34	13,807.63	
116100I · Interest Receivable - End Int	6,399.03	5,122.47	
Total 116100 · Interest Receivable	19,404.37	18,930.10	
117000 · PrePaid Expenses	29,200.65	20,177.05	
Total Other Current Assets	3,432,672.96	3,619,440.09	-186,767.13
Total Current Assets	6,652,216.31	7,574,293.98	-922,077.67

# Temecula Public Cemetery District Balance Sheet

As of September 30, 2022

	Sep 30, 22	Sep 30, 21	\$ Change
Fixed Assets			
191650 · Intangible Assets	24,470.00	24,470.00	
198950 · Accum Depr - Software	-4,893.99	-3,262.66	
191000 · Future Cemetery Property	3,467,644.98	2,795,379.49	
191100 · Buildings and Improvements	318,605.07	318,605.07	
191400 · Structures and Improvements	363,678.03	363,678.03	
191500 · Equipment	188,322.08	188,322.08	
191700 · Non-Depreciable Assets	77,561.02	77,561.02	
191800 · Grounds Improvements	22,079.50	22,079.50	
191900 · Paving 2015	143,560.00	143,560.00	
198100 · Accumulated Depreciation - Bldg	-166,004.34	-147,187.18	
198400 · Accumulated Depr - Struct/Imp	-255,214.97	-237,860.30	
198500 · Accum Depr - Equipment	-163,194.07	-159,171.68	
198800 · Accum Depr- Grnd Imp	-5,473.71	-4,236.84	
198900 · Accum Depr-Pav 15	-51,238.02	-44,060.02	
Total Fixed Assets	3,959,901.58	3,337,876.51	622,025.07
TOTAL ASSETS	10,612,117.89	10,912,170.49	-300,052.60
LIABILITIES & EQUITY			
LIADIEI II EO G E GOIT I			
Liabilities			
Liabilities			
Lìabilities Current Liabilities	273.59	-1,935.90	
Liabilities Current Liabilities Accounts Payable	273.59 273.59	-1,935.90 -1,935.90	
Liabilities Current Liabilities Accounts Payable 201100 · Accounts Payable		·····	
Liabilities  Current Liabilities  Accounts Payable  201100 - Accounts Payable  Total Accounts Payable		·····	
Liabilities  Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities	273.59	-1,935.90	
Liabilities  Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay	273.59 14,771.16	-1,935.90 19,085.14	
Liabilities  Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities	273.59 14,771.16 14,771.16	-1,935.90 19,085.14 19,085.14	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities	273.59 14,771.16 14,771.16 15,044.75	-1,935.90 19,085.14 19,085.14 17,149.24	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Current Liabilities  Total Liabilities  Equity	273.59 14,771.16 14,771.16 15,044.75	-1,935.90 19,085.14 19,085.14 17,149.24	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets	273.59 14,771.16 14,771.16 15,044.75	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00 2,635,110.00	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00  2,635,110.00  821,514.00	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00 807,065.00	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings  36004 · Unrestricted Earnings ACO Fund	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00 2,635,110.00 821,514.00 2,930,348.00	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings  36004 · Unrestricted Earnings ACO Fund	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00  2,635,110.00  821,514.00  2,930,348.00  882,307.00	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00 807,065.00 1,874,732.00 882,307.00	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings  36004 · Unrestricted Earnings ACO Fund  36005 · Unrestricted Earnings Gen Fund  308100 · General Reserve	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00 2,635,110.00 821,514.00 2,930,348.00 882,307.00 3,634.00	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00 807,065.00 1,874,732.00 882,307.00 198,834.00	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings  36004 · Unrestricted Earnings ACO Fund  36005 · Unrestricted Earnings Gen Fund  308100 · General Reserve  325100G · Unreserved Fund Balance - Gen	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00 2,635,110.00 821,514.00 2,930,348.00 882,307.00 3,634.00 280,455.17	-1,935.90  19,085.14  19,085.14  17,149.24  17,149.24  3,322,836.00 2,454,556.00 807,065.00 1,874,732.00 882,307.00 198,834.00 657,426.04	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings  36004 · Unrestricted Earnings ACO Fund  36005 · Unrestricted Earnings Gen Fund  308100 · General Reserve  325100G · Unreserved Fund Balance - Gen  390000 · Retained Earnings	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00  2,635,110.00  821,514.00  2,930,348.00  882,307.00  3,634.00  280,455.17  542,855.98	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00 807,065.00 1,874,732.00 882,307.00 198,834.00 657,426.04 661,335.13	-2,104.49
Current Liabilities  Accounts Payable  201100 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  212200 · Accrued Vacation Pay  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  36001 · Net Investments in Cap Assets  36002 · Endowment Care Corpus  36003 · Endowment Care Earnings  36004 · Unrestricted Earnings ACO Fund  36005 · Unrestricted Earnings Gen Fund  308100 · General Reserve  325100G · Unreserved Fund Balance - Gen	273.59  14,771.16  14,771.16  15,044.75  15,044.75  3,309,357.00  2,635,110.00  821,514.00  2,930,348.00  882,307.00  3,634.00  280,455.17  542,855.98  -808,508.01	-1,935.90 19,085.14 19,085.14 17,149.24 17,149.24 3,322,836.00 2,454,556.00 807,065.00 1,874,732.00 882,307.00 198,834.00 657,426.04	-2,104.49

# Temecula Public Cemetery District Profit & Loss Budget Performance

September 2022

	jul - Sep 22	Annual Budget
Ordinary Income/Expense		· · · · · · · · · · · · · · · · · · ·
Income		
700001 · Property Taxes		
700020 · Prop Tax Current Secured	0.00	696,200.00
701020 · Prop Tax Current Unsecured	0.00	25,000.00
703000 · Prop Tax Prior Unsecured	547.33	0.00
704000 · Prop Tax Curr Supplemental	3,412.21	9,600.00
705000 · Prop Tax Prior Supplemental	952.59	4,500.00
706000 · Teeter Settlement	0.00	10,000.00
707000 · RDV Apportionment	0.00	40,000.00
752800 · CA-Homeowners Tax Relief	0.00	4,000.00
770100 · Property Tax - SBE	0.30	10,500.00
770102 · Other Taxes	0.00	200.00
Total 700001 · Property Taxes	4,912.43	800,000.00
740020 · Interest and Dividend Income		
740024 · Dividend Income - Stifel	2,764.45	5,000.00
740023 · Interest - Stifel	18,326.83	68,900.00
740020G · Interest on General Fnd at Cnty	0.00	5,000.00
740020E · Interest on Endow Fnd at County	0.00	100.00
7400200 · Interest on ACO at County	0.00	10,000.00
Total 740020 · Interest and Dividend Income	21,091.28	89,000.00
770001 · Other Revenue		
770100E · Endowment	24,002.00	145,000.00
777030 · Marker Setting	3,550.00	18,000.00
777031 · Niche Engraving	730.00	3,000.00
777040 · Open, Close Fees	9,250.00	37,000.00
777520 · Sale of Lots	4,798.00	56,800.00
777530 · Cremation	10,300.00	17,000.00
777600 · Cenotaph	0.00	300.00
777650 · Graveside Service	4,700.00	16,000.00
780160 · Vaults, Flower Vases, etc.	4,877.69	16,000.00
781360 · Other Misc. Revenue	400.00	400.00
Total 770001 · Other Revenue	62,607.69	309,500.00
Total Income	88,611.40	1,198,500.00
Gross Profit	88,611.40	1,198,500.00

	Jul - Sep 22	Annual Budget
Expense		
510000 · Salaries and Employee Benefits		
510040T · Regular Salaries.		
510040 · Regular Salaries	58,605.40	319,000.00
510330 · Year End Bonuses	0.00	6,500.00
510335 · Hazard Pay	0.00	0.00
515100 · Life Insurance Policy	106.92	450.00
Total 510040T · Regular Salaries.	58,712.32	325,950.00
510320T · Temporary Salaries.		
510320 · Temporary Salaries	0.00	0.00
510320T · Temporary Salaries Other	0.00	0.00
Total 510320T · Temporary Salaries.	0.00	0.00
513000T · Retirement - Miscellaneous		
518000 · Employer Contributions-457	4,101.02	23,500.00
551000 · Employee Contributions	0.00	0.00
Total 513000T · Retirement - Miscellaneous	4,101.02	23,500.00
513120T · Retirement - Social Security		
513120 · Social Security	3,763.72	21,500.00
513140 · Medicare Tax	880.28	5,000.00
Total 513120T · Retirement - Social Security	4,644.00	26,500.00
515080T · Health Insurance (eer share)		
515081 · Health Insurance	10,143.91	52,000.00
515082 · Vision Insurance	201.65	800.00
515083 · Dental Insurance	858.36	3,200.00
Total 515080T · Health Insurance (eer share)	11,203.92	56,000.00
515260T · Unemployment Insurance		
517000 · Workers Comp Insurance	5,191.76	22,000.00
515060 · State Unemployment Ins EDD	0.00	1,500.00
513130 · CA SUI	-94.86	2,000.00
515260T · Unemployment Insurance - Other	0.00	0.00
Total 515260T · Unemployment Insurance	5,096.90	25,500.00
Total 510000 · Salaries and Employee Benefits	83,758.16	457,450.00
520000 · Services and Supplies		
529540T · Utilities		
520845 · Trash	1,051.56	4,400.00
529500 · Electricity	1,771.92	6,000.00
Total 529540T · Utilities	2,823.48	10,400.00

	Jul - Sep 22	Annual Budget
524520T · Administrative Expenses		
518160 · Board Stipend	2,100.00	11,250.00
520115 · Uniforms - Replacement Clothing	690.01	3,600.00
520230 · Cellular Phone	424.70	3,300.00
520705 · Food	30.90	1,200.00
520930 · Insurance - Liability	5,118.45	20,500.00
523100 · Memberships	65.00	3,600.00
523290 · Bank Charges	72.00	300.00
523621 · Subscriptions	0.00	500.00
523660 · Computer Service	750.10	7,000.00
523700 · Office Supplies	0.00	1,000.00
523720 · Photocopies	701.44	3,000.00
523760 · Postage/Mailing	275.00	1,000.00
523840 · Computer Equip/Software/T1	24.16	2,500.00
524520 · County Journal Recording	414.62	2,400.00
524530 · Storage Fees	230.00	1,400.00
524540 · Payroll Processing Services	1,040.36	4,100.00
524560 · Auditing	5,000.00	10,500.00
524561 · Accounting	3,478.75	9,500.00
524566 · Temp for e-File	0.00	9,000.00
524800 · Drug Testing/Pre-Employment	0.00	400.00
525025 · Legal - General Counsel	0.00	30,000.00
525030 · Paychex HR Support	1,335.99	5,400.00
526420 · Advertising	0.00	1,800.00
527280 · Awards/Recognition	0.00	
527880 · Training/ Staff	250.00	,
528140 · Conferences and Meetings	3,865.18	·
528980 · Meals	339.19	•
528990 · Semi-Annual Team Dinner	0.00	
529040 · Private Mileage Reimbursement	0.00	,
529050 · Website	150.00	800.00
529550 · Water	161.64	
Total 524520T · Administrative Expenses	26,517.49	177,950.00

	Jul - Sep 22	Annual Budget
524500T · Operational Expenses.		
521420 · Maint-Field Equipment	0.00	15,000.00
522310 · Maint-Building Improvements	0.00	2,500.00
522320 · Maint - Grounds	4,765.45	18,000.00
522360 · Maintenance-Extermination	1,592.00	6,800.00
523250 · Repurchase	0.00	2,650.00
523800 · Engraving Expense	465.00	3,000.00
525320 · Security Guard Services	0.00	400.00
525600 · Security	686.91	7,500.00
527100 · Fuel	760.68	4,800.00
527180 · Operational Supplies	2,562.75	13,000.00
528020 · Inventory	1,088.23	8,500.00
Total 524500T · Operational Expenses.	11,921.02	82,150.00
Total 520000 · Services and Supplies	41,261.99	270,500.00
530000 · Other Charges		
530100 · Miscellaneous non-operating exp	361.84	4,000.00
Total 530000 · Other Charges	361.84	4,000.00
540000 · Capital Assets		
542060T · Cemetery Grounds		
542040 · - Buildings, Capital Projects	0.00	100,000.00
542060 · Improvements -Building	0.00	6,000.00
542065 · Tree Renovaton	0.00	7,500.00
548300 · Office Renovation	0.00	6,000.00
Total 542060T · Cemetery Grounds	0.00	119,500.00
540040T · Land, Purchase of Land		
540042 · Future Cemetery Property	696,940.59	1,600,000.00
Total 540040T · Land, Purchase of Land	696,940.59	1,600,000.00
546020T · Equipment, etc		
542070 · Well Motor	0.00	60,000.00
546020 · Equipment - Automotive	0.00	17,000.00
546240 · Mapping Software	2,040.00	6,000.00
Total 546020T · Equipment, etc	2,040.00	83,000.00
Total 540000 Capital Assets	698,980.59	1,802,500.00
551100G · Contrib to Other Funds - Gen	0.00	
551100E · Contrib to Other Funds - Endow	0.00	,
551100C · Cont from Other Funds - ACO	-659,548.00	,
Total Expense	164,814.58	***************************************
Net Ordinary Income	-76,203.18	

11:31 AM 10/11/22 **Accrual Basis** 

	Jul - Sep 22	Annual Budget
Other Income/Expense		
Other Income		
731000 · Realized Gain (Loss) on Invest	352.51	0.00
731100 · Unrealized Gain (Loss) on Invst	-73,109.34	0.00
Total Other Income	-72,756.83	0.00
Net Other Income	-72,756.83	0.00
Net Income	-148,960.01	0.00

# STIFEL

1 1 1 D369286 SSNH02112

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT PRINCIPAL 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA HEDSTROM WHEELER Telephone: (805) 783-2921 Office Serving Your Account: 4460 BROAD STREET SUITE 210 SAN LUIS OBISPO, CA 93401

# PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

# TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

At July 31, 2022, Stifel, Nicolaus & Company, Incorporated had net capital of \$623,044,295 or \$594,559,083 in excess of the minimum requirement of \$28,485,212. The June 30, 2022 Statement of Financial Condition is available at no charge by calling (800) 488-0970 or logging onto www.stifel.com.

#### ACCOUNT PROTECTION

Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

STIFEL PRESTIGE® ACCOUNT STATEMENT

PORTFOLIO SUMMARY	September 30	August 31
Net Cash Equivalents **	2,754.53	113.77
Net Portfolio Assets held at Stifel Net Portfolio Assets not held at Stifel	2,309,556.95	2,351,742.76
Net Portfolio Value	\$2,312,311.48	\$2,351,856.53
YOUR CHANGE IN PORTFOLIO VALUE	September 30	August 31
Net Cash Flow (Inflows/Outflows) <sup>2</sup> Securities Transferred In/Out	-2,624.80	-3,412.56
Income and Distributions	5,986.50	4,064.71
Change in Securities Value	-42,906.75	-24,951.79
Net Change in Portfolio Value	-\$39,545.05	-\$24,299.64

<sup>\*\*</sup> See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

### YOUR ASSET SUMMARY

 Value on Percentage of September 30, 2022 (\$) your account

 A
 Net Cash Equivalents\*\*
 2,754.53
 0.12%

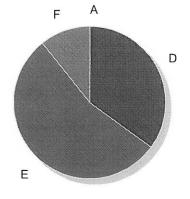
 D
 Fixed Income-Muni
 807,382.30
 34.92%

 E
 Fixed Income-Other
 1,254,382.47
 54.25%

 F
 Mutual Funds
 247,792.18
 10.72%

\$2,312,311.48

100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

**Total Assets** 

<sup>&</sup>lt;sup>2</sup> Does not include cost or proceeds for buy or sell transactions.

# STIFEL

1 1 1 D369287 SSNH02112

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT INTEREST 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA HEDSTROM WHEELER Telephone: (805) 783-2921 Office Serving Your Account: 4460 BROAD STREET SUITE 210 SAN LUIS OBISPO, CA 93401

# PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

# TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

At July 31, 2022, Stifel, Nicolaus & Company, Incorporated had net capital of \$623,044,295 or \$594,559,083 in excess of the minimum requirement of \$28,485,212. The June 30, 2022 Statement of Financial Condition is available at no charge by calling (800) 488-0970 or logging onto www.stifel.com.

#### ACCOUNT PROTECTION

Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

STIFEL PRESTIGE® ACCOUNT STATEMENT

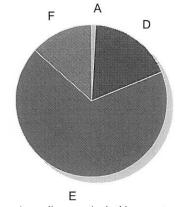
PORTFOLIO SUMMARY	September 30	August 31
Net Cash Equivalents **	7,463.73	4,222.16
Net Portfolio Assets held at Stifel Net Portfolio Assets not held at Stifel	855,311.64	871,222.60
Net Portfolio Value	\$862,775.37	\$875,444.76
YOUR CHANGE IN PORTFOLIO VALUE	September 30	August 31
Net Cash Flow (Inflows/Outflows) <sup>2</sup> Securities Transferred In/Out	2,624.80	3,412.56
Income and Distributions	980.20	2,856.20
Change in Securities Value	-16,274.39	-9,389.50
Net Change in Portfolio Value	-\$12,669.39	-\$3,120.74

<sup>\*\*</sup> See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

#### YOUR ASSET SUMMARY

Value on Percentage of September 30, 2022 (\$) your account nts\*\* 7,463.73 0.87%

Ā	Net Cash Equivalents**	7,463.73	0.87%
D	Fixed Income-Muni	155,136.65	17.98%
E	Fixed Income-Other	584,614.08	67.76%
F	Mutual Funds	115,560.91	13.39%
To	otal Assets	\$862,775.37	100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

<sup>&</sup>lt;sup>2</sup> Does not include cost or proceeds for buy or sell transactions.

FYE 06/30/23	<u>July</u>	<u>August</u>	September
Single	_	-	
Single End	-	-	
Single/Dual	-		3,000.00
S/D End	u u	-	1,000.00
Dual	4,000.00	1.5	
Dual End	2,000.00	-	
Collum	78	1,400.00	1,400.00
Colum End	-	1,000.00	1,000.00
cenotaph	=	-	
<b>Ground Crem</b>	=	5500	1,700.00
G Crem End	-	3000	1,000.00
O/C -B	2100	4000	2350.00
O/C/-C	=	200	400.00
Vault	440.00	472	592.69
Crem Vase	=	210.00	190.50
Grave Vase	75.00	165	84.00
Set Fee	750.00	1550	1,500.00
Niche	-	=	
Non-Res	3,000.00	6000	-
Disinter	-	-	-
Graveside	1,500.00	1800	1,650.00
Engraving	-	250.00	
2nd End	-	2400	1,000.00
Bench	=	700.00	400.00
Taxes	45.07	55.74	24.02
Labor _	774.93	1182.26	376.48
Total	14,685.00	29,885.00	17,667.69

A1 Monthly Revenues July 2022-June 2023

# A2Cemetery Property Fiscal Year 2022-2023 (2)

## FYE 06/30/23

	Jul	Aug
Dual Lower -GM	243	243
Dual Upper -GP	323	323
Dual/ Single	45	45
Dual Manager	27	27
Singles	105	105

Hexagon Wall Tier 1 Tier 2 Tier 3		
Tier 4		
Tier 5		
Tier F-1	18	17
Tier F-2	25	25
Tier F-3	26	26
Tier F-4	28	28
Tier F-5	10	10
Grd Crem	15	15
Dual Grd Crem	85	82
Cenotaph	46	46
Ossuary	334	333

# SEPTEMBER 2021 Burial Depletion Sales

# Pre-Need

Single Lots	
Dual Lots	
Wall	
Cremation Ground	

# At Need

Single Lots	
Dual Lots	
Wall	1
Cremation Ground	1
Dual Single	1

#### **Cindi Beaudet**

From:

Shelby Burson <agapeconstruction@aol.com>

Sent:

Wednesday, October 5, 2022 3:54 PM

To:

Cindi Beaudet

Subject:

Fw: Completion letter Temecula cemetery / lemon Hills dr

---- Forwarded Message -----

From: Doi, Kevin <kdoi@rivco.org>

To: Shelby Burson <agapeconstruction@aol.com>

Cc: Yzaguirre, Alec <ayzaguir@rivco.org>

Sent: Wednesday, October 5, 2022 at 03:46:35 PM PDT

Subject: RE: Completion letter Temecula cemetery / lemon Hills dr

#### Shelby,

We have received your as-built plans and letter of completion from Rancho water district. We are in the process of completing the NOC which will take some time, but for all intents and purposes the Temecula Public Cemetery job Ref:ENC22010671 has been inspected and completed.



#### **KEVIN DOI**

Engineering Technician II

Permit Division

County Administration Center

4080 Lemon St. 8th FI, Riverside, CA 92501

P.O. Box 1090, Riverside, CA 92502-1090

Office: 951-955-6790

Mobile: 951-2171273

Email: kdoi@rivco.org

## How are we doing? Click the Link and Tell us!



#### Cindi Beaudet

From:

Tamara McClory < Tamara@rjmdesigngroup.com>

Sent:

Tuesday, October 11, 2022 8:35 AM

To:

Cindi Beaudet

Cc:

Craig Sensenbach; tec@civtec.net

Subject:

**RE: County Plans** 

#### Good morning Cindi,

According to our online account our substantial conformance review is still pending, although it has been assigned. See screenshots below. The General Planning Department Application has been processed, so hopefully that means we're just in the queue for the CUP review. I though I had read somewhere that review time could be about a month long. I may be incorrect. We're about a week away from that month timeline.

#### Plan Number: CUP03606S01

Plan Details | Tab Elements | Main Menu

Type:

MARES-SC01-

Status:

Assigned

**Project Name** 

Circulated

Applied Date:

09/19/2022

Substantial Conformance

**Expiration Date:** 

District:

District 3

Assigned To:

Mitchell, Kathleen

**Completion Date** 

Description:

Ministerial Action - Substantial Conformance to Conditional Use Permit No#03606

Temecula Public Cemetery - There are no existing uses, structures or buildings on site. The proposed improveme the approved CUP, which includes the development of a new Temecula Public Cemetery with an administration by and building, interment spaces, hardscape, parking, landscaping, committal chapel and niche walls. The updated alignment of the approved loop road, maintenance yard design and location and administration building design a plan eliminates the extension of the entry road past the loop road and relocates the committal chapel to a central plaza that is easily accessible by pedestrians. The updated site plan also eliminates the need for a pond, and seast offsite storm runoff underground within the loop road, while maintaining existing drainage patterns upstream are proposed improvements. A centralized BMP is proposed to treat the storm runoff from the new development as tank systems are proposed at the administration building and maintenance yard. As part of the phase 1 improvement of the loop road will be built, terminating in cul de sac turnarounds. A gravel access road will continue from towards serving the maintenance yard.

#### Plan Number: OAPL2200841

Plan Details | Tab Elements | Main Menu

Type:

General Planning

Department Application

Status:

Completed

Project Nai

Applied Date:

09/09/2022

**Expiration Date:** 

District:

District 1

Assigned To:

Bernardino, Blanca

Completion Da

Approval Expiration

09/19/2022

Date:

Description:

Ministerial Action - Substantial Conformance to Conditional Use Permit No#03606

Temecula Public Cemetery - There are no existing uses, structures or buildings on site. The proposed improve the approved CUP, which includes the development of a new Temecula Public Cemetery with an administratio and building, interment spaces, hardscape, parking, landscaping, committal chapel and niche walls. The update alignment of the approved loop road, maintenance yard design and location and administration building design plan eliminates the extension of the entry road past the loop road and relocates the committal chapel to a centralized that is easily accessible by pedestrians. The updated site plan also eliminates the need for a pond, and se offsite storm runoff underground within the loop road, while maintaining existing drainage patterns upstream proposed improvements. A centralized BMP is proposed to treat the storm runoff from the new development tank systems are proposed at the administration building and maintenance yard. As part of the phase 1 improvements of the loop road will be built, terminating in cul de sac turnarounds. A gravel access road will continue towards serving the maintenance yard.



#### Tamara McClory

Associate Landscape Architect, LLA #6144

Office: 949,493,2600

Email: tamara@rjmdesigngroup.com Website: www.RJMdesigngroup.com

vcard | Instagram | Facebook | YouTube | Map

From: Craig Sensenbach < craig@rjmdesigngroup.com>

Sent: Tuesday, October 11, 2022 8:27 AM

To: Tamara McClory < Tamara@rjmdesigngroup.com>

Subject: FW: County Plans

Fyi

Craig Sensenbach, LLA, ISA Principal, Landscape Architect D 949.374.6220 | O 949.493.2600

From: Cindi Beaudet < Cindi@temeculacemetery.org>

Sent: Tuesday, October 11, 2022 8:24 AM

To: Craig Sensenbach < craig@rjmdesigngroup.com >

Subject: County Plans

Good Morning-

Any response from the county?

# TEMECULA PUBLIC CEMETERY DISTRICT



Cindi Beaudet General Manager

Phone: 951-699-1630 Cell: 951-541-8736 Fax: 951-699-1633

eindi@temeculacemetery.org

#### **Cindi Beaudet**

From: Joe Sands

Sent: Wednesday, October 12, 2022 9:05 AM

**To:** Cindi Beaudet **Subject:** Fwd: Cemetery Tour

Sent from my iPhone

Begin forwarded message:

From: Graham Wilson <gwilson2@tvusd.us> Date: October 12, 2022 at 9:02:35 AM PDT To: Joe Sands <Joe@temeculacemetery.org>

**Subject: Re: Cemetery Tour** 

Yes, thank you. We will be there.

Typically we have 13-14 students and 4 teachers on Fridays.

Showing us the day to day operations and the equipment is great. We are a vocational program, so understanding what people do at their job is a major purpose for our tours. Also, if you could address any types of social norms that would be expected at a funeral or while at a cemetery, that would be great. It might not be in your wheelhouse but my students will listen better to someone in the field than they would listen to me. The majority of my students are high functioning autistic individuals and might not have ever attended a funeral. I would hate for them to be in a stressful/unique situation with no knowledge of how they should dress or behave.

**Thanks** 

On Wed, Oct 12, 2022 at 8:51 AM Joe Sands < Joe@temeculacemetery.org > wrote:

Good morning Graham. Just wanted to check in with you and see if we are still on for this Friday the  $14^{th}$  at 10am? Do you have an idea of how many you are expecting? Also is there anything specific your looking to get out of this tour? I will show you our day to day operations and have the equipment out . As I was typing this you emailed me . Ha

Joe Sands

Foreman

Temecula Public Cemetery District

Cell: 951 541 - 8734

Office: 951 699 - 1630

#### Cindi Beaudet

From: Michael Dugan <mdugan1218@gmail.com>
Sent: Wednesday, October 12, 2022 3:10 PM

To: Cindi Beaudet

**Subject:** Fwd: CAPC Annual Education Seminar

----- Forwarded message -----

From: Michael Dugan < mdugan1218@gmail.com >

Date: Wed, Oct 12, 2022 at 3:07 PM

Subject: Fwd: CAPC Annual Education Seminar To: Deborah Herbrandson < <a href="mailto:dherby@verizon.net">dherby@verizon.net</a>>

----- Forwarded message -----

From: Michael Dugan < mdugan1218@gmail.com >

Date: Wed, Oct 12, 2022 at 2:55 PM Subject: CAPC Annual Education Seminar

To: Cindi Beaudet < Cindi@temeculacemetery.org>

On Friday and Saturday October 7 and 8 2022

I attended the CAPC Annual Education Seminar at Lake Tahoe California.

On Friday the Seminar began with the featured Cemetery, Roseville Cemetery

District. It was presented by Kelly Ehrman, District Manager

The Cemetery's first known burial was a Rachel Berry in 1861.

In 1872 the Odd Fellows Lodge took over the Cemetery as they did for many pioneer Cemeteries in those days. In 1909 the Odd Fellows bought the Roseville Cemetery for \$10 gold coin.

In 1939 the District was formed but still operated by the Odd Fellows.

In 1951 the Odd Fellows quick deeded the Cemetery for \$7500.It

also quick deeded the the Union Cemetery which became part of the District.

Many of these events include the Annual

Christmas Parade

4th of July Parade

Memorial DAY Gathering and

Dinners for both Trustees and Employees.

They Finished their new office in 2021.

They have much history in their Cemetery including the burial of the last of then living World War 2 Congressional Medal of Honor Winner.

"Setting Direction and Community Leadership" took up the rest of the morning and all of the Afternoon.

The Presenter was Martin rose Rauch, President of Rauch Communication Consultants.

Fulfilling your District's Mission

Charting the Course

**Setting Direction** 

Opportunities and Challenge

**Board Communications** 

We're the Main topics of Martins presentation.

He used a very interesting analogy of the 1950's Space Race between the USA

And Russia to illustrate how a major problem was turned into a big success.

Applying this strategy to a Board of Trustees and a Manager seeking to accomplish goals and plan for the future was very apt.

Developing Issue Areas into Goals, key points in developing a Strategic Pan,

The core values of a District's Vision Statement were key points in his presentation. He ended the afternoon by having all present breaking up at different tables to discuss our Districts main problems and how we planned to Solve them.

I found Mr Rauch's presentation both informative and educational, yet still entertaining.

Saturday began with Breakout Split Sessions.

Managers and Staff in one room, Trustees-in another.

The Trustees were ask to submit questions about problems their Districts were having, solutions if any, and new trends in the cemetery operations.

It was no surprise that water ( or the lack of it ) was the main topic. No one seemed to have any valid solution responses. One Trustee suggestion was to attend your local water District Board meetings and try to get their help. This suggestion was not accepted very cordially.

Green Burials and the recent new law re: Human composting was also bought up.

No one present saw either happening at their cemetery in the near future.

Vandalism and angry clients was another topic brought up. The Trustee session

Ended with a long discussion on Cemetery Events like Memorial Day and Day of the Dead and how to address security and cemetery regulations during these events.

After a break, the Managers and Staff returned to talk about each of their session's

Water again was the Managers main topic.

Cemetery events was also part of their discussions.

Cemetery security was a big problem for some of the Managers as they have neither security cameras or police monitoring available.

They also discussed the new Human composting law.

Cyber security practices ended the morning session. I found this presentation as being too rushed. Too much information in too short a time.

Saturday's afternoon was Strategic Planning byMartin Rauch.

We once again broke up into 4 or 5 person groups to discuss how Boards and Managers reach decisions on many different topics.

In all I found the two days very informative and also an opportunity to meet new Trustees and Managers from different Districts.

Mike Dugan

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