

**TEMECULA PUBLIC CEMETERY DISTRICT  
BOARD OF TRUSTEES  
REGULAR MEETING**

**41911 C STREET  
TEMECULA, CA 92592**

**November 21, 2019**

**8:00 a.m.**

**AGENDA- Estimated Time: 2 Hrs.**

1. **Call To Order :**
2. **Pledge of Allegiance:** Led by Trustee Davis
3. **Roll Call**  
Chair Vanderhaak, Vice-Chair Qualm, Trustee Reese, Trustee Davis, Trustee Dugan General Manager, Cindi Beaudet

**Motions To Excuse:**

**Visitors:**

**Public Comments:**

At this time, members of the public are invited to address the Board concerning any items on the Agenda, or on any other matters that are not on the Agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Each individual will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

**4. CLOSED SESSION ITEMS:**

- A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION**  
Pursuant to Government Code of Section 54956.9 (d) (One potential case)

**B. Closed Session Announcement:**

5. **Consent Calendar:**

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. **Approval of Minutes**

*Recommendation:* That the Board approve the minutes of the Regular Board Meeting of October 17, 2019.

B. **Approval of Check Registers**

*Recommendation:* That the Board approves the October 2019 Check Register Nos. 101100, 101200 and 101300.

C. **Approval of Bookkeeper Report**

*Recommendation:* That the Board receive and file the October 2019 Bookkeeper Reports.

## **6. Action Items**

### **A. Investments with Wells Fargo/ Stifel**

*Recommendation:* Investments have been moved from Wells Fargo to Stifel, there are still some residuals that will be moving for the next few months. Reports will be reviewed during the financials

## **7. Financial Report:**

- A. October 2019 Balance Sheet
- B. October 2019 Profit and Loss
- C. October 2019 Wells Fargo/ Stifel Investments; principle and interest

## **8. General Managers Reports**

- A. October 2019 Revenues
- B. October 2019 Plot Inventories
- C. October Depletion
- D. Calendar
- E. Thank you card St Catherine's Catholic Church

**9. General Counsel Reports**

**10. Fiscal Year 2019-2020 Subcommittees**

- A. 52 acre Cemetery Property (Dugan, Qualm) GM. to report
- B. Landscape Plan (Vanderhaak, Reese)
- C. Cenotaph/ Ossuary (Reese, Davis)
- D. Investment (Davis, Dugan)
- E. Conference Liaison (Vanderhaak, Reese)
- F. Policies (Dugan, Reese) #1047- Trustee Reese and Dugan to review with Board.
- H. General Price List (Vanderhaak, Davis)

**11. Future Trustee Agenda Items:**

- General Contractors
- Dry Utilities
- RCWD
- Transportation

**12. Board Comment:**

**13. Announcements:**

Christmas Dinner, December 07, 2019 @ Luke's on Front St  
Wreaths Across America- December 13, 2019 @10:00 a.m.

#### **14. Adjournment Time:**

**1<sup>st</sup> Motion:**

**2<sup>nd</sup> Motion:**

Next Regular Board Meeting – January 16, 2020

In compliance with the Americans with Disabilities Act, if you need special assistance in this meeting, please contact the District Secretary at (951) 699-1630. Notification 72-hours prior to the meeting will generally enable District staff to make reasonable arrangements to ensure accessibility. (28 CFR 35.102.35.104 ADA Title II)

All supporting documentation is available for public review at the Temecula Public Cemetery District Office located at 41911 C Street, Temecula, California during regular business hours, 8:00 a.m. – 4:30 p.m., Monday through Friday. Or at [www.temeculacemetery.org](http://www.temeculacemetery.org) posted November 18, 2019

**TEMECULA PUBLIC CEMETERY DISTRICT  
BOARD OF TRUSTEES  
REGULAR MEETING**

**41911 C STREET  
TEMECULA, CA 92592**

**October 17, 2019**

**8:00 a.m.**

**MINUTES**

1. **Call To Order : 8:00 a.m.**
2. **Pledge of Allegiance**: Led by Trustee Dugan
3. **Roll Call**  
Chair Vanderhaak, Vice-Chair Qualm, Trustee Reese, Trustee Dugan General Manager, Cindi Beaudet

**Motions To Excuse**: Craig Davis

**Visitors**:

**Public Comments**:

At this time, members of the public are invited to address the Board concerning any items on the Agenda, or on any other matters that are not on the Agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Each individual will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

**4. CLOSED SESSION ITEMS:**

- A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION**  
Pursuant to Government Code of Section 54956.9 (d) (One potential case)

- B. Closed Session Announcement: No reportable action**



5. **Consent Calendar:** Motion was made by Trustee Reese to accept the consent calendar as presented, seconded by Trustee Dugan and passed 4/0.

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. **Approval of Minutes**

*Recommendation:* That the Board approve the minutes of the Regular Board Meeting of September 19, 2019.

B. **Approval of Check Registers**

*Recommendation:* That the Board approves the September 2019 Check Register Nos. 101100, 101200 and 101300.

C. **Approval of Bookkeeper Report**

*Recommendation:* That the Board receive and file the September 2019 Bookkeeper Reports.

## 6. Action Items

### A. Investments with Wells Fargo

*Recommendation:* Sandra Wheeler our Wells Fargo Investment broker has moved to Stifel. She would like to see the Trustees transfer the Districts account numbers, 5397-7799, Principle and 5559-0516 Interest, from Wells Fargo to Stifel Investments. She has assured the Investment committee that there will be no penalties in doing so. Any transfer fees that Wells Fargo will pass onto us Stifel has said they will absorb those costs.

**Motion was made by Trustee Dugan to transfer our Principle and Interest account from Wells Fargo to Stifel immediately, seconded by Trustee Reese and passed 4/0.**

**7. Financial Report: Motion was made by Trustee Reese to receive and file the September financials, seconded by Trustee Dugan and passed/0.**

- A. September 2019 Balance Sheet
- B. September 2019 Profit and Loss
- C. September 2019 Wells Fargo Investments; principle and interest

## **8. General Managers Reports**

- A. September 2019 Revenues
- B. September 2019 Plot Inventories
- C. September Depletion
- D. SDRMA –Workers Compensation- No paid Claims
- E. SDRMA – Presidents award- Liability

## **9. General Counsel Reports**

## **10. Fiscal Year 2019-2020 Subcommittees**

- A. 52 acre Cemetery Property (Dugan, Qualm) GM. to report
- B. Landscape Plan (Vanderhaak, Reese)
- C. Cenotaph/ Ossuary (Reese, Davis)
- D. Investment (Davis, Dugan)
- E. Conference Liaison (Vanderhaak, Reese) Report from Trustee Reese and Trustee Vanderhaak- CSDA Conference
- F. Policies (Dugan, Reese)
- G. Trustee Dugan to review with BOT  
Policy # 1040, Reserve and Fund Balance-  
policy to be approved by the Board. Motion was made by Trustee Reese to  
approve policy number 1040, seconded by Trustee Dugan and passed 4/0.
- H. General Price List (Vanderhaak, Davis)

## **11. Future Trustee Agenda Items:**

- General Contractors
- Dry Utilities
- Water- RCWD

**12. Board Comment:**

**13. Announcements:**

Christmas Dinner, December 07, 2019 @ Luke's on Front St

**14. Adjournment Time: 9:55 A.M.**

**1<sup>st</sup> Motion: Trustee Dugan**

**2<sup>nd</sup> Motion: Trustee Reese**

**Passed, 4/0.**

Next Regular Board Meeting – November 21, 2019

Temecula Public Cemetery District

11/11/2019 1:19 PM

Register: 101100 · US Bank Checking

From 10/01/2019 through 10/31/2019

Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
10/02/2019	7588	Cindi Beaudet	201100 · Accounts Pay...		108.45	X		61,804.54
10/02/2019	7589	EcoFert Inc	201100 · Accounts Pay...	4312	490.00	X		61,314.54
10/02/2019	7590	US Bank	201100 · Accounts Pay...		4,437.44	X		56,877.10
10/02/2019	093019	Downs Energy	201100 · Accounts Pay...	CL15997	151.10	X		56,726.00
10/04/2019	7591	Michael Baker Intern...	201100 · Accounts Pay...		5,400.00			51,326.00
10/07/2019	7592	Crowne Hill Consulti...	201100 · Accounts Pay...	12516/12515/1...	696.04	X		50,629.96
10/07/2019	7593	Protection One (corp)	201100 · Accounts Pay...	130805993	305.61	X		50,324.35
10/07/2019	7594	Standard Insurance C...	201100 · Accounts Pay...	160-513170-00...	429.76	X		49,894.59
10/07/2019	7595	Wildlife Control Ser...	201100 · Accounts Pay...	WL2971	450.00	X		49,444.59
10/08/2019	AJE637		515100 · Life Insuranc...	Automatic with...	35.64	X		49,408.95
10/11/2019	101819	CalPers 457 Plan	201100 · Accounts Pay...		1,332.54	X		48,076.41
10/11/2019	AJE643		101200 · US Bank Pay...	Monthly autom...	411.30	X		47,665.11
10/11/2019			101200 · US Bank Pay...	Funds Transfer	8,965.57	X		38,699.54
10/12/2019			523290 · Bank Charges	Service Charge	21.00	X		38,678.54
10/15/2019	7596	Joe Sands.	201100 · Accounts Pay...		55.57			38,622.97
10/21/2019	7597	CR&R Incorporated	201100 · Accounts Pay...	1140868	265.28	X		38,357.69
10/21/2019	7598	Craig Davis	201100 · Accounts Pay...	Conference Rei...	36.91	X		38,320.78
10/21/2019	7599	Crowne Hill Consulti...	201100 · Accounts Pay...	12434/12435	126.34	X		38,194.44
10/21/2019	7600	CSDA	201100 · Accounts Pay...	Membership	1,400.00	X		36,794.44
10/21/2019	7601	Dale Qualm.	201100 · Accounts Pay...		24.32			36,770.12
10/21/2019	7602	David Reese.	201100 · Accounts Pay...		42.03	X		36,728.09
10/21/2019	7603	Don Hansen Backho...	201100 · Accounts Pay...	4338	600.00	X		36,128.09
10/21/2019	7604	Hank's Hardware & ...	201100 · Accounts Pay...	69475	162.86	X		35,965.23
10/21/2019	7605	Law Offices Of Quin...	201100 · Accounts Pay...		3,825.00	X		32,140.23
10/21/2019	7606	Linda Glau CPA	201100 · Accounts Pay...		400.00	X		31,740.23
10/21/2019	7607	PSOMAS	201100 · Accounts Pay...	AUGUST-SEP...	353.75	X		31,386.48
10/21/2019	7608	Southern California ...	201100 · Accounts Pay...	2-03-325-4707	449.10	X		30,937.38
10/21/2019	7609	Sparkletts	201100 · Accounts Pay...	5728175 -1006...	114.67	X		30,822.71
10/21/2019	7610	Streamline	201100 · Accounts Pay...	102132	50.00	X		30,772.71
10/21/2019	7611	Temecula Valley Cha...	201100 · Accounts Pay...	member ID 676...	350.00	X		30,422.71
10/21/2019	102019	Downs Energy	201100 · Accounts Pay...	CL18496	240.48	X		30,182.23
10/23/2019	110519	California Public Em...	201100 · Accounts Pay...	7490021932 ...	4,922.25	X		25,259.98
10/25/2019			101100G · Cash - Gen...	Deposit		X	48,889.76	74,149.74
10/28/2019	11012019	CalPers 457 Plan	201100 · Accounts Pay...		1,345.80	X		72,803.94
10/28/2019			101200 · US Bank Pay...	Funds Transfer	9,793.96	X		63,009.98
10/31/2019			-split-	Deposit		X	271.15	63,281.13
10/31/2019	7612	Don Turcotte	201100 · Accounts Pay...		500.00			62,781.13
10/31/2019	7613	Lawnscape Systems L...	201100 · Accounts Pay...		1,738.00			61,043.13
10/31/2019	7614	Metlife	201100 · Accounts Pay...	KMO5754030-...	62.77			60,980.36
10/31/2019	7615	Protection One (corp)	201100 · Accounts Pay...	131234261	305.61			60,674.75

Temecula Public Cemetery District

11/11/2019 1:19 PM

Register: 101100 · US Bank Checking

From 10/01/2019 through 10/31/2019

Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment C	Deposit	Balance
10/31/2019	7616	State Water Resource...	201100 · Accounts Pay...	52 acre constru...	526.00		60,148.75
10/31/2019	7617	Sun City Granite	201100 · Accounts Pay...	14205/14201	250.00		59,898.75
10/31/2019	7618	US Bank	201100 · Accounts Pay...		5,795.23		54,103.52
10/31/2019	7619	Verizon Wireless	201100 · Accounts Pay...	9235149968	83.45		54,020.07
10/31/2019	7620	Prudential Overall Su...	201100 · Accounts Pay...		259.25		53,760.82

Temecula Public Cemetery District

11/11/2019 1:20 PM

Register: 101200 · US Bank Payroll  
 From 10/01/2019 through 10/31/2019  
 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
10/04/2019	AJE634		510040 · Regular Salar...	Green Cash Re...	6,894.34	X		5,209.94
10/04/2019	AJE634		510040 · Regular Salar...	Green Cash Re...	2,875.10	X		2,334.84
10/04/2019	AJE634		510040 · Regular Salar...	Monthly charg...	153.06	X		2,181.78
10/11/2019	AJE643		101100 · US Bank Che...	Monthly autom...		X	411.30	2,593.08
10/11/2019			101100 · US Bank Che...	Funds Transfer		X	8,965.57	11,558.65
10/15/2019	AJE642		525030 · Paychex HR ...		414.15	X		11,144.50
10/18/2019	AJE641		510040 · Regular Salar...	Green Cash Re...	6,171.89	X		4,972.61
10/18/2019	AJE641		510040 · Regular Salar...	Green Cash Re...	2,651.87	X		2,320.74
10/18/2019	AJE641		510040 · Regular Salar...	Monthly charg...	149.94	X		2,170.80
10/28/2019			101100 · US Bank Che...	Funds Transfer		X	9,793.96	11,964.76

Temecula Public Cemetery District

11/11/2019 1:22 PM

Register: 101300 - US Wash Account

From 10/01/2019 through 10/31/2019

Sorted by: Date, Type, Number/Ref

<b>Date</b>	<b>Number</b>	<b>Payee</b>	<b>Account</b>	<b>Memo</b>	<b>Payment</b>	<b>C</b>	<b>Deposit</b>	<b>Balance</b>
10/31/2019			-split-	Deposit		X	5,350.00	14,273.01
10/31/2019			-split-	Deposit		X	20,310.00	34,583.01
10/31/2019	2229	County of Riverside ...	-split-		25,660.00			8,923.01



Date: 11/05/2019

On-Site Tasks Performed:

- X Reconcile three US Bank Cash Accounts
- X Reconcile four County Cash Accounts
- X Enter Property Tax Deposits as Necessary
- X Balance Voucher to County

X Journal activity and Reconcile two Wells Fargo Advisors Accounts using WFA Balancing spreadsheet.

- X Save the WFA/Stifel Account Statements for the auditor
- X Reconcile two WFA/Stifel interest receivable accounts
- X Print WFA/Stifel Snapshot– for Board Packets

X Verify check sequence is intact.  
7596-7623

X Verify each check over \$2500 from the US Bank General account has two signatures. Note: US Bank Wash account checks to the county are exempt from this requirement.

Check 7618 Dated 10/31/19 US Bank Credit Card \$5795.23 OK

Check 7623 Dated 11/05/19 County of Riverside Land Development Cash-in-lieu of Construction \$70,344.90 OK

Check 7605 Dated 10/21/19 Law Offices of Quintanilla Legal Fees \$3825.00 OK

X Verify all checks to the GM have two signatures.

Check 7621 11/04/19 \$97.67 Mileage OK

X Check monthly credit card statements for receipts and reasonableness. Initial credit card. Note that receipts are attached and expenses are reasonable.

X Discuss Management Use Only financial statements with the GM - Profit and loss two month, Balance sheet with prior year figures, and Profit and Loss Budget Performance.

X For the GM – Add Difference to Balance Sheet. In Excel, change the difference column text to white. Then for all reasonable totals/subtotals, change it to black.

X Update Endowment Allocation Schedule.

X Update Wash Account Analysis.

X Update Prepaid subledger and validate QB information.

X Read Agenda and Minutes of the previous Board Meeting.

Continue Audit Support

Cindi's 457

Items to note:

Open items:

**Temecula Public Cemetery District**  
**Balance Sheet**  
 As of October 31, 2019

	Oct 31, 19	Oct 31, 18	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
101100 · US Bank Checking	53,760.82	33,337.08	
101200 · US Bank Payroll	11,964.76	9,540.50	
101300 · US Wash Account	8,923.01	19,145.69	
101100C · Cash -Accumulative Outlay Fund	1,966,914.09	1,910,821.62	
101100E · Cash - Endowment Fund	188,290.25	31,591.14	
1011004 · Cash - Retirement	180.00	180.00	
101100G · Cash - General	952,796.16	747,141.47	
<b>Total Checking/Savings</b>	<b>3,182,829.09</b>	<b>2,751,757.50</b>	<b>431,071.59</b>
<b>Accounts Receivable</b>			
201125 · Accounts Receivable	525.00	0.00	
<b>Total Accounts Receivable</b>	<b>525.00</b>	<b>0.00</b>	
<b>Other Current Assets</b>			
<b>102200 · Stifel Investments</b>			
102210 · Stifel Endowment Care	2,109,748.45	0.00	
102220 · Stifel Endowment Interest	741,334.52	0.00	
<b>Total 102200 · Stifel Investments</b>	<b>2,851,082.97</b>	<b>0.00</b>	<b>2,851,082.97</b>
<b>102000 · Wells Fargo Investments</b>			
102010 · Wells Fargo Endowment Care	288.69	2,035,728.21	
102020 · Wells Fargo Endowment Interest	3.10	662,317.95	
<b>Total 102000 · Wells Fargo Investments</b>	<b>291.79</b>	<b>2,698,046.16</b>	<b>-2,697,754.37</b>
112011 · Inventory Asset	34,680.00	33,999.00	
102100 · Taxes Receivable	0.00	10,231.21	
<b>116100 · Interest Receivable</b>			
116100P · Interest Receivable - End Prin	10,596.53	9,973.44	
116100I · Interest Receivable - End Int	4,982.23	3,701.17	
<b>Total 116100 · Interest Receivable</b>	<b>15,578.76</b>	<b>13,674.61</b>	
116137 · Miscellaneous Receivable	0.00	2.70	
117000 · PrePaid Expenses	25,261.41	19,440.13	
<b>Total Other Current Assets</b>	<b>2,926,894.93</b>	<b>2,775,393.81</b>	<b>151,501.12</b>
<b>Total Current Assets</b>	<b>6,110,249.02</b>	<b>5,527,151.31</b>	<b>583,097.71</b>

**Temecula Public Cemetery District**  
**Balance Sheet**  
 As of October 31, 2019

	Oct 31, 19	Oct 31, 18	\$ Change
<b>Fixed Assets</b>			
191650 · Intangible Assets	24,470.00	19,710.00	
191000 · Future Cemetery Property	2,670,422.20	2,635,374.20	
191100 · Buildings and Improvements	389,105.07	348,105.07	
191400 · Structures and Improvements	363,678.03	363,678.03	
191500 · Equipment	173,382.02	176,842.48	
191600 · Construction in Process	0.00	11,206.50	
191700 · Non-Depreciable Assets	77,561.02	77,561.02	
191800 · Grounds Improvements	40,969.50	28,080.00	
191900 · Paving 2015	143,560.00	143,560.00	
198100 · Accumulated Depreciation - Bldg	-114,009.86	-98,718.10	
198400 · Accumulated Depr - Struct/Imp	-202,896.95	-185,025.62	
198500 · Accum Depr - Equipment	-163,008.57	-158,862.47	
198800 · Accum Depr- Grnd Imp	-2,160.78	-1,608.25	
198900 · Accum Depr-Pav 15	-29,704.02	-22,526.02	
<b>Total Fixed Assets</b>	<b>3,371,367.66</b>	<b>3,337,376.84</b>	<b>33,990.82</b>
<b>TOTAL ASSETS</b>	<b>9,481,616.68</b>	<b>8,864,528.15</b>	<b>617,088.53</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
201100 · Accounts Payable	97.67	3,465.18	
<b>Total Accounts Payable</b>	<b>97.67</b>	<b>3,465.18</b>	
<b>Other Current Liabilities</b>			
212200 · Accrued Vacation Pay	14,834.36	10,950.70	
<b>Total Other Current Liabilities</b>	<b>14,834.36</b>	<b>10,950.70</b>	
<b>Total Current Liabilities</b>	<b>14,932.03</b>	<b>14,415.88</b>	
<b>Total Liabilities</b>	<b>14,932.03</b>	<b>14,415.88</b>	<b>516.15</b>

**Temecula Public Cemetery District**  
**Balance Sheet**  
 As of October 31, 2019

	Oct 31, 19	Oct 31, 18	\$ Change
<b>Equity</b>			
Net Investment in Capital Asset	3,252,548.00	0.00	
Legally Restricted Balance	2,249,789.00	0.00	
Beginning Fund Balance	-5,503,526.00	-1,189.00	
308100 · General Reserve	1,397,927.00	180.00	
308135 · Reserve for Endowments	1,878,529.63	1,706,833.63	
325100E · Unreserved Fund Balance - End	415,197.04	586,893.04	
325100G · Unreserved Fund Balance - Gen	-735,558.08	662,188.92	
325100O · Unreserved Fund Balance - ACo	678,756.59	678,756.59	
350000 · Investment in Capital Assets	3,627,912.57	3,627,912.57	
350001 · Investment In Cap Assets - GASB	-379,361.69	-379,361.69	
390000 · Retained Earnings	2,614,594.58	1,964,895.15	
Net Income	-30,123.99	3,003.06	
<b>Total Equity</b>	<b>9,466,684.65</b>	<b>8,850,112.27</b>	<b>616,572.38</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>9,481,616.68</b>	<b>8,864,528.15</b>	<b>617,088.53</b>



# SNAPSHOT

TEMECULA PUBLIC CEMETERY DIST  
ENDOWMENT PRINCIPAL

OCTOBER 1, 2019 - OCTOBER 31, 2019  
ACCOUNT NUMBER: 5397-7799

## Progress summary

	THIS PERIOD	THIS YEAR
<b>Opening value</b>	<b>\$2,109,394.18</b>	<b>\$2,051,456.20</b>
Cash deposited	0.00	0.00
Securities deposited	0.00	0.00
Cash withdrawn	-60,098.67	-92,368.90
Securities withdrawn	-2,053,522.58	-2,053,522.58
Change in value	4,515.76	94,723.97
<b>Closing value</b>	<b>\$288.69</b>	<b>\$288.69</b>

As a Wells Fargo Advisors client, you can upgrade your investment account to add Brokerage Cash Services at no additional cost. Brokerage Cash Services provides access to convenient money movement options including mobile deposit services. It also includes teller deposit services at Wells Fargo branch locations which are provided through a limited purpose Bank account. You'll have access to many more features and benefits to help you manage your finances. It's as simple as talking with Your Financial Advisor. Ask them today about Brokerage Cash Services.

## Portfolio summary

ASSETS	ASSET TYPE	PREVIOUS VALUE ON SEP 30	%	CURRENT VALUE ON OCT 31	%	ESTIMATED ANN. INCOME
Cash and sweep balances		56,384.01	2.67	288.69	100.00	0
Stocks, options & ETFs		0.00	0.00	0.00	0.00	0
Fixed income securities		1,790,586.80	84.89	0.00	0.00	0
Mutual funds		262,423.37	12.44	0.00	0.00	0
<b>Asset value</b>		<b>\$2,109,394.18</b>	<b>100%</b>	<b>\$288.69</b>	<b>100%</b>	<b>\$0</b>



# SNAPSHOT

TEMECULA PUBLIC CEMETERY DIST  
ENDOWMENT INTEREST

OCTOBER 1, 2019 - OCTOBER 31, 2019  
ACCOUNT NUMBER: 5559-0516

## Progress summary

	THIS PERIOD	THIS YEAR
<b>Opening value</b>	<b>\$736,989.73</b>	<b>\$677,040.75</b>
Cash deposited	3,679.07	35,949.30
Securities deposited	0.00	0.00
Cash withdrawn	-56,716.14	-56,716.14
Securities withdrawn	-684,687.51	-684,687.51
Change in value	737.95	28,416.70
<b>Closing value</b>	<b>\$3.10</b>	<b>\$3.10</b>

As a Wells Fargo Advisors client, you can upgrade your investment account to add Brokerage Cash Services at no additional cost. Brokerage Cash Services provides access to convenient money movement options including mobile deposit services. It also includes teller deposit services at Wells Fargo branch locations which are provided through a limited purpose Bank account. You'll have access to many more features and benefits to help you manage your finances. It's as simple as talking with Your Financial Advisor. Ask them today about Brokerage Cash Services.

## Portfolio summary

ASSETS	ASSET TYPE	PREVIOUS VALUE ON SEP 30	%	CURRENT VALUE ON OCT 31	%	ESTIMATED ANN. INCOME
Cash and sweep balances		53,030.64	7.20	3.10	100.00	0
Stocks, options & ETFs		0.00	0.00	0.00	0.00	0
Fixed income securities		561,332.75	76.17	0.00	0.00	0
Mutual funds		122,626.34	16.64	0.00	0.00	0
<b>Asset value</b>		<b>\$736,989.73</b>	<b>100%</b>	<b>\$3.10</b>	<b>100%</b>	<b>\$0</b>

# STIFEL

1 1 1 DB2766Z SSNH02109  
**TEMECULA PUBLIC CEMETERY**  
**DIST ENDOWMENT PRINCIPAL**  
**41911 C ST**  
**TEMECULA CA 92592-3053**

*Your Financial Advisor (LU04):*  
**SANDRA WHEELER**  
 Telephone: (805) 783-2921

*Office Serving Your Account:*  
 999 MONTEREY ST. STE. 360  
 SAN LOUIS OBISPO, CA 93401

**PRIMARY INVESTMENT OBJECTIVE: Income**  
**RISK TOLERANCE: Moderate**

For a full definition of this objective and risk tolerance, including the use of margin, please see [www.stifel.com](http://www.stifel.com), **IMPORTANT DISCLOSURES**, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

**TRADING TAX LOT RELIEF METHOD: First In, First Out**  
**INVESTOR UPDATE**

The end of the year will be here before you know it. Talk to your Stifel Financial Advisor to assess your plans, schedule last-minute charitable donations, and tie up any tax planning before 2019 comes to a close.

**ACCOUNT PROTECTION**

Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at [www.stifel.com/disclosures/account-agreement](http://www.stifel.com/disclosures/account-agreement).

STIFEL PRESTIGE® ACCOUNT STATEMENT

**YOUR STIFEL ACCOUNT SUMMARY** **October 31**

Cash Equivalents	56,419.60
Net Portfolio Assets held at Stifel	2,053,328.85
Net Portfolio Assets not held at Stifel	
<b>Net Portfolio Value</b>	<b>\$2,109,748.45</b>

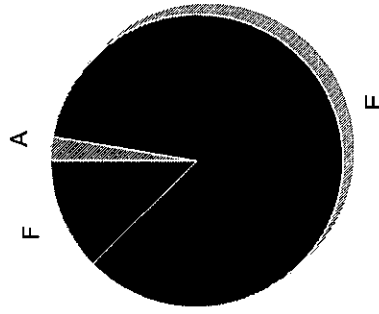
**YOUR CHANGE IN PORTFOLIO VALUE** **October 31**

Net Cash Flow (Inflows/Outflows) <sup>2</sup>	56,419.60
Securities Transferred In/Out	2,053,328.85
Income and Distributions	
Change in Securities Value	
<b>Net Change in Portfolio Value</b>	<b>\$2,109,748.45</b>

<sup>2</sup> Does not include cost or proceeds for buy or sell transactions.  
 You have securities maturing.

**YOUR ASSET SUMMARY**

	Value on Percentage of	
	October 31, 2019 (\$)	your account
A Net Cash Equivalents	56,419.60	2.67%
E Fixed Income-Other	1,790,150.92	84.85%
F Mutual Funds	263,177.93	12.47%
Total Assets	\$2,109,748.45	100.00%



# STIFEL

1 1 1 DB27663 SSNH02109  
TEMECULA PUBLIC CEMETERY  
DIST ENDOWMENT INTEREST  
41911 C ST  
TEMECULA CA 92592-3053

Your Financial Advisor (LU04):  
SANDRA WHEELER  
Telephone: (805) 783-2921

Office Serving Your Account:  
999 MONTEREY ST., STE. 360  
SAN LUIS OBISPO, CA 93401

## PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see [www.stifel.com](http://www.stifel.com), IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

## TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

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## ACCOUNT PROTECTION

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Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at [www.stifel.com/disclosures/account-agreement](http://www.stifel.com/disclosures/account-agreement).

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | [www.stifel.com](http://www.stifel.com) | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

## STIFEL PRESTIGE® ACCOUNT STATEMENT

### YOUR STIFEL ACCOUNT SUMMARY October 31

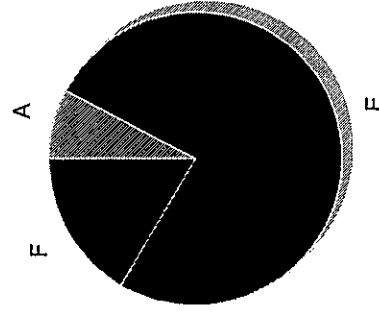
Cash Equivalents	56,716.14
Net Portfolio Assets held at Stifel	684,618.38
Net Portfolio Assets not held at Stifel	
<b>Net Portfolio Value</b>	<b>\$741,334.52</b>

### YOUR CHANGE IN PORTFOLIO VALUE October 31

Net Cash Flow (Inflows/Outflows) <sup>2</sup>	56,716.14
Securities Transferred In/Out Income and Distributions	684,618.38
Change in Securities Value	
<b>Net Change in Portfolio Value</b>	<b>\$741,334.52</b>

<sup>2</sup> Does not include cost or proceeds for buy or sell transactions.

### YOUR ASSET SUMMARY



	Value on Percentage of October 31, 2019 (\$)	your account
A Net Cash Equivalents	56,716.14	7.65%
E Fixed Income-Other	561,608.97	75.76%
F Mutual Funds	123,009.41	16.59%
Total Assets	\$741,334.52	100.00%



FYE 06/30/20	July	August	September	October
Single	1,000.00	3,200.00	2,000.00	4,000.00
Single/End	1,500.00	3,000.00	1,500.00	3,000.00
Single/Dual	-	-	-	-
Dual	1,500.00	-	1,000.00	1,000.00
Dual/End	2,500.00	-	2,000.00	2,000.00
Collum	1,800.00	500.00	-	1,800.00
Column/End	4,800.00	1,200.00	-	4,800.00
canonaph	-	-	-	-
Ground Crem	-	-	-	-
Crem/End	-	-	-	-
O/C -B	1,300.00	750.00	3,700.00	1,850.00
O/C-C	800.00	1,300.00	-	1,100.00
Vault	182.00	182.00	364.00	182.00
Crem Vase	-	369.12	-	146.00
Grave Vase	64.50	21.50	107.50	64.50
Set Fee	700.00	2,000.00	1,250.00	1,250.00
Niche	-	-	-	-
Non-Acs	3,000.00	-	3,000.00	-
D. smir	-	-	-	-
Gravestone	1,000.00	1,500.00	2,000.00	1,500.00
Engraving	225.00	450.00	-	450.00
2nd/End	1,000.00	1,500.00	1,000.00	2,000.00
Handling	-	-	-	-
Taxes	21.56	47.32	41.24	34.33
Labor	456.94	400.06	837.26	483.17
<b>Total</b>	<b>21,850.00</b>	<b>16,420.00</b>	<b>18,800.00</b>	<b>25,660.00</b>

A2Cemetery Property.xls  
Fiscal Year 2019-2020

	19-20			
	Jul	Aug	Sep	Oct
Dual Lower	261	261	261	261
Dual Upper	356	356	356	356
Dual/ Single	58	58	58	58
Sale Backs-Single	11	9	9	9
Singles	144	144	143	142
Dual Manager	34	34	33	32
Sale Backs-Duals			0	0
Grd Crem	34	34	34	34
<b>[REDACTED]</b>				
Tier 4	4	3	3	1
Tier 5	13	13	13	11
Tier F-1	28	28	28	28
Tier F-2	29	29	29	29
Tier F-3	29	29	29	29
Tier F-4	29	29	29	29
Tier F-5	10	10	10	10
Cenotaph	48	48	48	48
Ossuary	334	334	334	334
Cremation Benches	9	7	7	7

# OCTOBER 2019 Burial Depletion Sales

## Pre-Need

Single Lots	1
Dual Lots	1
Wall	3
Cremation Ground	

## At Need

Single Lots	1
Dual Lots	
Wall	1
Cremation Ground	

# October 2019

October 2019

Su	Mo	Tu	We	Th	Fr	Sa
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

November 2019

Su	Mo	Tu	We	Th	Fr	Sa
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Sep 29	30	Oct 1	2	3	4	5
Sep 29 - Oct 5			12:00pm 12:30pm Mike Lynch-appt		11:00am 11:30am Powell	
6	7	8	9	10	11	12
	Joe Out	Michelle out sick	9:00am 11:30am Linda in		Joe Attending CAPC (Ventura)	
13	14	15	16	17	18	19
	Columbus Day Holiday	Kyle off Michelle out sick 3:30pm 4:00pm Diones-BU	10:00am 10:30am McMahon-appt	8:00am 11:00am Board Meeting		
20	21	22	23	24	25	26
	10:00am 10:30am Hicks-CR			1:00pm 1:30pm Payne-BU	9:30am 10:00am McMahon-BU 12:00pm 1:00pm Foggetti-BU	
27	28	29	30	31	Nov 1	2
Oct 27 - Nov 2						

Dear Cindi,

10-19-19

Thank you for coming to our meeting and talking to field members. The ladies remarked how informative and helpful your information was.

Sincerely,  
Jacely Barbet  
Secretary







# WREATHS *across* AMERICA

## Join us on National Wreaths Across America Day

Each December on National Wreaths Across America Day, our mission to Remember, Honor and Teach is carried out by coordinating wreath-laying ceremonies at Arlington National Cemetery, as well as at more than 1,500 additional locations in all 50 U.S. states, at sea and abroad.

Wreaths Across America started as a simple gesture of thanks that, over the last ten years, has grown into a national movement of dedicated volunteers and communities coming together to not only remember our Nation's veterans and to honor their service, but to teach the next generation about the sacrifices they made for us to live freely.

Join us by sponsoring a veteran's wreath at a cemetery near you, volunteering or donating to a local fundraising group.

REMEMBER the Fallen. . . HONOR those who Serve. . . TEACH our children the value of Freedom.

On December 13, 2019 at 10 am, Wreaths Across America will be at The Temecula Public Cemetery District, located at 41911 C St Temecula, CA to remember and honor our veterans through the laying of Remembrance wreaths on the graves of our country's fallen heroes and the act of saying the name of every veteran aloud.

The Temecula Public Cemetery District has over 300 veterans laid to rest at the Cemetery. Please help the Cemetery's goal of placing a wreath on every veteran's grave interred in the Cemetery by sponsoring a wreath or wreaths for placement on a veteran's grave. The cost of each wreath is \$15.00 and you may sponsor a specific veteran if you so choose. For more information on the program or to purchase a wreath, visit the link <https://wreathscrossamerica.org/pages/158708/overview/>. To date we are 44% of the way to our goal with 132 wreaths purchased for placement on the graves of our veterans.

If you would like to volunteer to participate in the wreath laying ceremony, please contact our general manager, Cindi Beudet at (951)541-8736 or visit our website [www.temeculacemetery.org](http://www.temeculacemetery.org) Please feel free to pass this information to your family and friends.

**Thank you so much for supporting Temecula Public Cemetery District and Wreaths Across America!**