TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR BOARD MEETING 41911 C St, Temecula, Ca 92592

MAY 19, 2022 @ 8:00 a.m.

AGENDA- Estimated Time: 1 1/2 Hrs.

- 1. CALL TO ORDER: @8:00 a.m. by Rosie Vanderhaak
- 2. INVOCATION / FLAG SALUTE: Rosie Vanderhaak
- 3. ROLL CALL

Vice Chair- Vanderhaak, Trustee Dugan, Trustee Davis, Trustee Kelleher, General Manager, Beaudet, Foreman, Sands

MOTIONS TO EXCUSE: Chair, Qualm

VISITORS:

4. PUBLIC COMMENTS:

At this time, members of the public are invited to address the Board concerning any items on the agenda, or on any other matters that are not on the agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

5.CONSENT CALENDAR:

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. **APPROVAL OF MINUTES**

Recommendation: That the Board approve the minutes of the Regular Board Meeting of April 21,2022

B. APPROVAL OF CHECK REGISTERS

Recommendation: That the Board approves the April 2022 Check Register Nos. 101100, 101200 and 101300.

C. APPROVAL OF BOOKKEEPER REPORT

Recommendation: That the Board receives and files the April 2022 Bookkeeper Report.

6. ACTION ITEMS:

A. Holman Capital

Recommendation: That the Trustees be present for a 30-minute online presentation by Lance Holman. Mr. Holman will be discussing lending options.

7. FINANCIAL REPORTS:

- A. April 2022 Balance Sheet
- B. April 2022 Profit and Loss
- C. April 2022 Stifel Investments; principal and interest
- D. Fiscal Year 2022-2023 DRAFT BUDGET#1

8. GENERAL MANAGERS REPORTS:

- A. April 2022 Revenues
- B. April 2022 Inventory
- C. April 2022 Depletion
- D. April 2022 Calendar
- E. J.W Marriot and Conference -August 22, 2022

9. GENERAL COUNSEL REPORTS:

10. FISCAL YEAR 2022-2023 SUBCOMMITTEES with GM

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
 - Construction began 02/24/2022
- B. Landscape Plan (Dugan-Qualm)
- C. Cenotaph/ Ossuary (Vanderhaak-Kelleher)
- D. Conférence Liaison (Davis-Dugan)
 CSDA- 08/22/2022 check in
 Check out 08/25/2022
- E. Polices (Qualm-Davis)
- F. General Price List (Kelleher-Vanderhaak)
- G. Investments (Davis-Dugan)

11. FUTURE TRUSTEE AGENDA ITEMS:

Stewart Title- Pending
Lance Holman- Holman Capital
Bill Morton- Muni Finance

12.CLOSED SESSION ITEMS: Gustavo Lamanna- Attorney at Law

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION Pursuant to Government Code of Section 54956.9 (d) (one potential case)

B. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION Significant Exposure to Litigation Pursuant to Government Code of Section 54956.9 (d) (one potential case)

C. Closed Session Announcement:

13. BOARD COMMENT:

14. ANNOUNCEMENTS:

Next Regular Board Meeting - Requesting June 23, 2022

15. ADJOURNMENT:	
1 st Motion:	
2 nd Motion:	
All in Favor:	

In compliance with the Americans with Disabilities Act, if you need special assistance in this meeting, please contact the District Secretary at (951) 699-1630. Notification 72-hours prior to the meeting will generally enable District

All supporting documentation is available for public review at the Temecula Public Cemetery District Office located at 41911 C Street, Temecula, California during regular business hours, 8:00 a.m. – 4:00 p.m., Monday through

staff to make reasonable arrangements to ensure accessibility. (28 CFR 35.102.35.104 ADA Title II)

Friday. Or at www.temeculacemetery.org posted May 16, 2022

TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR BOARD MEETING 41911 C St, Temecula, Ca 92592

APRIL 21, 2022 @ 8:00 a.m.

MINUTES

- 1. CALL TO ORDER: @8:00 a.m. by Trustee Qualm-
- 2. INVOCATION / FLAG SALUTE: Trustee Qualm
- 3. ROLL CALL

Chair Qualm, Vice Chair- Vanderhaak, Trustee Dugan, Trustee Davis, Trustee Kelleher, General Manager, Beaudet, Foreman, Sands

MOTIONS TO EXCUSE: NONE

VISITORS:

Phone Conference

Larry P Ryan; RJM Design group-8:30am David Neault, Associates Inc- 9:00am

Present at meeting

Shelby Burnson- Agape Construction-9:30am

4. **PUBLIC COMMENTS:** No persons present

At this time, members of the public are invited to address the Board concerning any items on the agenda, or on any other matters that are not on the agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

5.CONSENT CALENDAR: Motion was made by Trustee Dugan to accept the consent calendar as presented, motion seconded by Trustee Kelleher and passed with a 5/0 vote.

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar

A. APPROVAL OF MINUTES

Recommendation: That the Board approve the minutes of the Regular Board Meeting of March 17,2022

B. APPROVAL OF CHECK REGISTERS

Recommendation: That the Board approves the March 2022 Check Register Nos. 101100, 101200 and 101300.

C. APPROVAL OF BOOKKEEPER REPORT

Recommendation: That the Board receives and files the March 2022 Bookkeeper Report.

6. ACTION ITEMS:

Motion was made by Trustee Vanderhaak to accept the REQUEST FOR PROPOSAL from RJM Design Group, motion seconded by Trustee Davis and passed with a 5/0 vote.

A. RJM Design Group, David Neault Associates Inc.

Recommendation: That the Trustees review and discuss the three contracts presented.

RJM Design Group-DAVID NEAULT- Associates Inc Latitude 24.

To keep the flow of the construction and development of phase 1 in place, please consider awarding the contract to one of the three cemetery designers based on: references/ referrals, registration with DIR, current licensed contractor, cost of contract, experience in cemetery design.

7. FINANCIAL REPORTS:

Motion was made by Trustee Davis to receive and file the March financials, motion seconded by Trustee Dugan and passed with a 5/0 vote.

- A. March 2022 Balance Sheet
- B. March 2022 Profit and Loss
- C. March 2022 Stifel Investments; principal and interest

8. GENERAL MANAGERS REPORTS:

Item D was discussed amongst the Board of Directors. A motion was made by Trustee Dugan stating that all the requirements were met when providing the graveside service to the Maderias family, therefore the refund of \$500.00 will not be paid, motion seconded by Trustee Kelleher and passed with a 5/0 vote.

- A. March 2021 Revenues
- B. March Inventory
- C. March Depletion
- D. Graveside Complaint-Maderias
- E. J.W Marriot and Conference booked
- F. Rancho Water-approved Pre Construction
- G. Cost to Date
- H. Orange County Cemetery email

9. GENERAL COUNSEL REPORTS:

10. FISCAL YEAR 2021-2022 SUBCOMMITTEES:

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
 - Construction began 02/24/2022
 - Rancho Ca approved Pre-Con 04/06/2022
 - Water lines being pulled 04/14/2022
 - Inspection cancelled by Rancho Water 04/14/2022
- B. Landscape Plan (Dugan-Qualm)
- C. Cenotaph/ Ossuary (Vanderhaak-Kelleher)
- D. Conférence Liaison (Davis-Dugan)
 CSDA- 08/22/2022 check in
 Check out 08/25/2022

- E. Polices (Qualm-Davis)
- F. General Price List (Kelleher-Vanderhaak)
- G. Investments (Davis-Dugan)

11. FUTURE TRUSTEE AGENDA ITEMS:

Stewart Title- Pending Cemetery Designers
Construction Loan

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION Pursuant to Government Code of Section 54956.9 (d) (one potential case)
B. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION Significant Exposure to Litigation Pursuant to Government Code of Section 54956.9 (d) (one potential case)
C. Closed Session Announcement:
13. BOARD COMMENT:
14. ANNOUNCEMENTS:

15. ADJOURNMENT: 9:55 am

1st Motion: Trustee Davis

2nd Motion: Trustee Vanderhaak

All in Favor: 5/0

Next Regular Board Meeting - May 19, 2022

Register: 101100 · US Bank Checking From 04/01/2022 through 04/30/2022 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	С	Deposit	Balance
04/04/2022	8426	American Mini Storage	201100 · Accounts Pay		115.00	Y		60,129.63
04/04/2022	8427	-	201100 · Accounts Pay	IT 5162/5179	401.94			59,727.69
04/04/2022	8428	EcoFert Inc	201100 · Accounts Pay		490.00			59,237.69
04/04/2022	8429	Public Cemetery Alli,	201100 · Accounts Pay		300.00			58,937.69
04/04/2022	8430	Streamline	201100 · Accounts Pay	,	50.00			58,887.69
04/04/2022	8431	Wildlife Control Ser	201100 · Accounts Pay		500.00			58,387.69
04/04/2022	040422	California Public Em	201100 · Accounts Pay		3,379.51			55,008.18
04/04/2022	041022	Downs Energy	201100 · Accounts Pay		306.07			54,702.11
04/07/2022	8432	Crowne Hill Consulti	201100 · Accounts Pay		442.31			54,259.80
04/07/2022	041522	CalPers 457 Plan	201100 · Accounts Pay		1,324.40			52,935.40
04/07/2022			101200 · US Bank Pay	Funds Transfer	9,389,47			43,545.93
04/08/2022	8433	Crowne Hill Consulti	201100 · Accounts Pay		373.16			43,172.77
04/08/2022	8434		201100 · Accounts Pay		200.52			42,972.25
04/08/2022	8435		201100 · Accounts Pay	- vo. uu. y	250.65			42,721.60
04/08/2022		Temecula Valley Pip	201100 · Accounts Pay	617421	49.59			42,672.01
04/08/2022	AJE106		515100 · Life Insuranc	Automatic with	35.64			42,636.37
04/11/2022	AJE107		101200 · US Bank Pay	Monthly autom	411.30			42,225.07
04/12/2022			523290 · Bank Charges	Service Charge	26.00			42,199.07
04/12/2022	8437	Pauley Equipment C	201100 · Accounts Pay	TE56195	223.58			41,975.49
04/12/2022	8438	Southern California	201100 · Accounts Pay		437.05			41,538.44
04/12/2022		Wells Plumbing Heat	201100 · Accounts Pay	2 03 323 1107	324.00			41,214.44
04/15/2022		Adore Photography	201100 · Accounts Pay	Ground Breaki	200.00	4.8		41,014,44
04/15/2022		CR&R Incorporated	201100 · Accounts Pay	001-338-883	340.18	Y		40,674.26
04/15/2022		Pechanga Band of In	201100 · Accounts Pay	16888	4,570.11			36,104.15
04/15/2022		SDRMA	201100 · Accounts Pay		53.41			36,050.74
04/15/2022		Standard Insurance C	201100 · Accounts Pay	160-513170-00	286.12			35,764.62
04/18/2022	•		101100G · Cash - Gen	Deposit	200.12	X	52.037.12	87,801,74
04/21/2022	8445	Joe Sands.	201100 · Accounts Pay	Deposit	18.70	7.	32,037,12	87,783.04
04/21/2022	042922	CalPers 457 Plan	201100 Accounts Pay		1,327.20	v		86,455.84
04/21/2022		California Public Em	201100 · Accounts Pay	7490021932	3,379.51			83,076.33
04/21/2022		Cumorina i dono Emi	101200 · US Bank Pay	Funds Transfer	9,390.04			
04/25/2022	8446	County of Riverside I	•	IT 5256	191.40	Λ		73,686.29
04/25/2022		GEO Soils Inc	201100 · Accounts Pay		4,716.70			73,494.89
04/25/2022		Home Depot Credit S	201100 Accounts Pay			v		68,778.19
04/25/2022		Law Offices Of Quin	201100 Accounts Pay		249.36 435.00			68,528.83
04/25/2022		Metlife	201100 · Accounts Pay		40.33	Λ		68,093.83
04/25/2022		Sparkletts	201100 · Accounts Pay					68,053.50
04/25/2022	8452	Verizon Wireless	201100 · Accounts Pay		13.69 210.33			68,039.81
04/25/2022		Downs Energy	201100 · Accounts Pay		184.32			67,829.48
04/29/2022		_ -	201100 · Accounts Pay					67,645.16
	0 100	radontiai Overan 50,,,	201100 Accounts Pay	Aprii	204.02			67,441.14

Register: 101100 · US Bank Checking From 04/01/2022 through 04/30/2022

Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment C	Deposit	Balance
04/29/2022	8454	Linda Glau CPA	201100 · Accounts Pay	April 28	718.75	(66,722.39

Register: 101200 · US Bank Payroll From 04/01/2022 through 04/30/2022

Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
04/01/2022	AJE99		510040 · Regular S	alar Bank Draft Am	6,952.17	X		5,973.89
04/01/2022	AJE99		510040 · Regular S	alar Bank Draft Am	3,068.53	X		2,905.36
04/01/2022	AJE99		510040 · Regular S	aiar Monthly charg	160.45	X		2,744.91
04/07/2022			101100 · US Bank	Che Funds Transfer		X	9,389.47	12,134.38
04/08/2022	AJE113		116137 · Miscellan	eou Refund from P		X	136.88	12,271.26
04/11/2022	AJE107		101100 · US Bank	Che Monthly autom		X	411.30	12,682.56
04/15/2022	AJE105		510040 · Regular S	alar Bank Draft Am	6,300.86	X		6,381.70
04/15/2022	AJE105		510040 · Regular S	alar Bank Draft Am	2,947.51	X		3,434.19
04/15/2022	AJE105		510040 · Regular S	alar Monthly charg	141.10	X		3,293.09
04/15/2022	AJE108		525030 · Paychex F	IR	445.33	X		2,847.76
04/21/2022			101100 · US Bank (Che Funds Transfer		X	9,390.04	12,237.80
04/29/2022	AJE109		510040 · Regular S	alar Bank Draft Am	6,311.19	X		5,926.61
04/29/2022	AJE109		510040 · Regular Sa	alar Bank Draft Am	2,951.75	X		2,974.86
04/29/2022	AJE109		510040 · Regular Sa	alar Monthly charg	127.10	X		2,847.76

Register: 101300 · US Wash Account From 04/01/2022 through 04/30/2022 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	c	Deposit	Balance
04/29/202	22		-split-	Deposit		X	2,405.00	10,649.88
04/29/202	22		-split-	Deposit		X	29,130.00	39,779.88
04/29/202	22 5031	County of Riverside	-split-		30,405.50			9,374.38
04/29/202	22 5032	Donald Nance	-split-	Overpayment	880.00			8,494.38

Date: 05/05/2022 Junional Remote Tasks Performed:

X Reconcile three US Bank Cash Accounts

Reconcile four County Cash Accounts Statements Unavailable

X Enter Property Tax Deposits as Necessary

X Support Voucher Balance to County

X Journal activity and Reconcile two Stifel Accounts using Stifel Balancing spreadsheet.

X Save the Stifel Account Statements for the auditor

X Reconcile two Stifel interest receivable accounts

X Print Stifel Snapshot—for Board Packets

X Verify check sequence is intact.

8433-8458

X Verify each check over \$2500 from the US Bank General account has two signatures. Note: US Bank Wash account checks to the county are exempt from this requirement.

#8442 04/15/22 Pechanga Band of Indians \$4570.11 Ongoing Monitoring - New Property OK #8447 05/36/33 GEO Soils Inc \$4716.70 Soil Checks OK #8456 05/02/22 US Bank \$5398.12 Credit Card OK

X Verify all checks to the GM have two signatures. None this period

X Check monthly credit card statements for receipts and reasonableness. Initial credit card. Note that receipts are attached and expenses are reasonable.

X Discuss Management Use Only financial statements with the GM - Profit and loss two month, Balance sheet with prior year figures, and Profit and Loss Budget Performance.

X For the GM - Add Difference to Balance Sheet. In Excel, change the difference column text to white. Then for all reasonable totals/subtotals, change it to black.

X On the Profit and Loss - Show only the Year to Date and Annual Budget Figures. Check Pagination.

Update Endowment Allocation Schedule. Unable to update - Statement not received.

X Update Wash Account Analysis.

X Update Prepaid subledger and validate QB information.

X Read Agenda and Minutes of the previous Board Meeting

Items to note, Additional Work:

Continue work on FY 22-23 Draft Budget Preparation

Open items:

Cindi Beaudet

Subject:	Microsoft Teams Meeting with Cindi Beaudet, Temecula Public Cemetery District, CA; Lance Holman, Jane Taubman, Holman Capital Corporation
Location:	Microsoft Teams Meeting
Start:	Thu 5/19/2022 8:30 AM
End: Show Time As:	Thu 5/19/2022 9:30 AM Tentative
Show Time As.	renduve
Recurrence:	(none)
Meeting Status:	Not yet responded
Organizer:	Jane Taubman
Cindi,	
and email addresses of your bo invite. I see online the list of Tru	- .
Thank you,	
Jane Taubman	
Microsoft Teams meeting	
Join on your computer or mobi Click here to join the meeting	le app
Learn More Meeting options	

Temecula Public Cemetery District Balance Sheet

As of April 30, 2022

	Apr 30, 22	Apr 30, 21	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
101100 · US Bank Checking	66,722.39	54,334.19	
101200 · US Bank Payroli	2,847.76	1,934.56	
101300 · US Wash Account	8,494.38	7,917.78	
101100C · Cash -Accumulative Outlay Fund	2,589,259.87	2,928,925.94	
101100E · Cash - Endowment Fund	124,934.72	24,925.83	
1011004 · Cash - Retirement	180.00	180.00	
101100G · Cash - General	1,279,599.65	713,509.67	
Total Checking/Savings	4,072,038.77	3,731,727.97	340,310.80
Other Current Assets			
102200 · Stifel Investments			
102210 · Stifel Endowment Care	2,374,005.97	2,518,716.61	
102220 · Stifel Endowment Interest	861,357.50	849,996.05	
Total 102200 · Stifel Investments	3,235,363.47	3,368,712.66	-133,349.19
112011 · Inventory Asset	198,988.00	203,381.50	
116100 · Interest Receivable			
116100P · Interest Receivable - End Prin	11,818.63	9,899.35	
116100l · Interest Receivable - End Int	5,113.67	5,819.22	
Total 116100 · Interest Receivable	16,932.30	15,718.57	
117000 · PrePaid Expenses	4,186.75	10,088.33	
Total Other Current Assets	3,455,470.52	3,597,901.06	
Total Current Assets	7,527,509.29	7,329,629.03	197,880.26
Fixed Assets			
191650 · Intangible Assets	24,470.00	24,470.00	
198950 · Accum Depr - Software	-3,262.66	-1,631.33	
191000 · Future Cemetery Property	2,798,780.03	2,764,359.59	
191100 · Buildings and Improvements	318,605.07	318,605.07	
191400 · Structures and Improvements	363,678.03	363,678.03	
191500 · Equipment	188,322.08	189,102.69	
191700 · Non-Depreciable Assets	77,561.02	77,561.02	
191800 · Grounds Improvements	22,079.50	22,079.50	
191900 · Paving 2015	143,560.00	143,560.00	
198100 · Accumulated Depreciation - Bldg	-147,187.18	-128,370.02	
198400 · Accumulated Depr - Struct/Imp	-237,860.30	-220,395.28	
198500 · Accum Depr - Equipment	-159,171.68	-170,258.13	
198800 - Accum Depr- Grnd Imp	-4,236.84	-3,199.31	
198900 · Accum Depr-Pav 15	-44,060.02	-36,882.02	
Total Fixed Assets	3,341,277.05	3,342,679.81	-1,402.76
TOTAL ASSETS	10,868,786.34	10,672,308.84	196,477.50

Temecula Public Cemetery District Balance Sheet

As of April 30, 2022

	Apr 30, 22	Apr 30, 21	\$ Change
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
201100 · Accounts Payable	2,022.89	1,761.72	
Total Accounts Payable	2,022.89	1,761.72	
Other Current Liabilities			
212200 · Accrued Vacation Pay	3,817.14	6,179.14	
Total Other Current Liabilities	3,817.14	6,179.14	
Total Current Liabilities	5,840.03	7,940.86	-2,100.83
Long Term Liabilities			
250100 · OPEB Liability	46,000.00	0.00	
Total Long Term Liabilities	46,000.00	0.00	
Total Liabilities	51,840.03	7,940.86	43,899.17
Equity			
36001 · Net Investments in Cap Assets	3,322,836.00	3,322,836.00	
36002 · Endowment Care Corpus	2,454,556.00	2,454,556.00	
36003 · Endowment Care Earnings	807,065.00	807,065.00	
36004 · Unrestricted Earnings ACO Fund	1,874,732.00	1,874,732.00	
36005 · Unrestricted Earnings Gen Fund	882,307.00	1,900,821.10	
308100 · General Reserve	156,834.00	0.00	
325100G · Unreserved Fund Balance - Gen	657,426.04	-174,000.00	
390000 · Retained Earnings	654,291.83	0.00	
Net Income	6,898.44	478,357.88	
Total Equity	10,816,946.31	10,664,367.98	152,578.33
TOTAL LIABILITIES & EQUITY	10,868,786.34	10,672,308.84	196,477.50

Temecula Public Cemetery District Profit & Loss Budget Performance April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
700001 · Property Taxes					
700020 · Prop Tax Current Secured	69,317.96	66,300.00	460,396.93	430,950.00	663,000.00
701020 · Prop Tax Current Unsecured	0.00	0.00	34,718.41	12,500.00	25,000.00
703000 Prop Tax Prior Unsecured	0.00	0.00	-965.01	0.00	0.00
704000 Prop Tax Curr Supplemental	0.00	0.00	0.00	6,400.00	9,600.00
705000 · Prop Tax Prior Supplemental	0.00	0.00	10,559.37	3,000.00	4,500.00
706000 · Teeter Settlement	0.00	0.00	0.00	0.00	10,000.00
707000 · RDV Apportionment	0.00	0.00	48,208.65	20,000.00	40,000.00
752800 · CA-Homeowners Tax Relief	0.00	0.00	3,116.40	0.00	4,000.00
770100 · Property Tax - SBE	0.00	0.00	0.06	5,250.00	10,500.00
770102 · Other Taxes	0.00	0.00	115.40	0.00	200.00
Total 700001 · Property Taxes	69,317.96	66,300.00	556,150.21	478,100.00	766,800.00
740020 · Interest and Dividend Income					
740024 · Dividend Income - Stifel	638.10	833.33	4,942.20	8,333.30	10,000.00
740023 · Interest - Stifel	3,905.15	4,166.67	69,062.62	41,666.70	50,000.00
740020G · Interest on General Fnd at Cnty	0.00	2,500.00	1,694.40	7,500.00	10,000.00
740020E · Interest on Endow Fnd at County	0.00	250.00	109.82	750.00	1,000.00
7400200 · Interest on ACO at County	0.00	5,000.00	3,822.90	15,000.00	20,000.00
Total 740020 · Interest and Dividend Income	4,543.25	12,750.00	79,631.94	73,250.00	91,000.00
770001 · Other Revenue					
770100E · Endowment	9,150.00	13,750.00	156,647.00	137,500.00	165,000.00
777030 · Marker Setting	1,800.00	1,500.00	17,910.00	15,000.00	18,000.00
777031 · Niche Engraving	230.00	250.00	4,572.00	2,500.00	3,000.00
777040 · Open, Close Fees	6,250.00	3,916.67	48,000.00	39,166.70	47,000.00
777520 · Sale of Lots	4,000.00	5,833.33	88,103.00	58,333.30	70,000.00
777530 · Cremation	2,900.00	1,416.67	34,000.00	14,166.70	17,000.00
777600 · Cenotaph	300.00	25.00	300.00	250.00	300.00
777650 · Graveside Service	4,000.00	541.67	31,500.00	5,416.70	6,500.00
780160 · Vaults, Flower Vases, etc.	2,025.00	1,333.33	18,783.00	13,333.30	16,000.00
781360 · Other Misc. Revenue	0.00	33.33	103.50	333.30	400.00
Total 770001 · Other Revenue	30,655.00	28,600.00	399,918.50	286,000.00	343,200.00
Total Income	104,516.21	107,650.00	1,035,700.65	837,350.00	1,201,000.00

Temecula Public Cemetery District Profit & Loss Budget Performance April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
Expense					
510000 · Salaries and Employee Benefits					
510040T · Regular Salaries.					
510040 · Regular Salaries	27,577.57	20,833.33	203,448.55	208,333.30	250,000.00
510330 · Year End Bonuses	0.00	500.00	6,280.13	5,000.00	6,000.00
510335 · Hazard Pay	0.00	458.33	0.00	4,583.30	5,500.00
515100 · Life Insurance Policy	35.64	37.50	356,40	375.00	450.00
Total 510040T · Regular Salaries.	27,613.21	21,829.16	210,085.08	218,291.60	261,950.00
510320T · Temporary Salaries.					
510320 · Temporary Salaries	0.00	3,333.33	2,105.60	33,333.30	40,000.00
Total 510320T · Temporary Salaries.	0.00	3,333.33	2,105.60	33,333.30	40,000.00
513000T · Retirement - Miscellaneous					
518000 · Employer Contributions-457	1,985.98	1,750.00	14,429.15	17,500.00	21,000.00
Total 513000T · Retirement - Miscellaneous	1,985.98	1,750.00	14,429.15	17,500.00	21,000.00
513120T · Retirement - Social Security					
513120 · Social Security	1,756.31	1,409.25	13,347.29	14,092.50	16,911.00
513140 · Medicare Tax	410.79	329.58	3,121.73	3,295.80	3,955.00
Total 513120T · Retirement - Social Security	2,167.10	1,738.83	16,469.02	17,388.30	20,866.00
515080T · Health Insurance (eer share)					
515081 · Health Insurance	3,379.51	4,166.67	35,730.21	41,666.70	50,000.00
515082 · Vision Insurance	0.00	66.67	470.33	666.70	800.00
515083 · Dental Insurance	286.12	266.67	3,204.20	2,666.70	3,200.00
Total 515080T · Health Insurance (eer share)	3,665.63	4,500.01	39,404.74	45,000.10	54,000.00
515260T · Unemployment Insurance					
517000 · Workers Comp Insurance	920.16	1,833.33	10,530.74	18,333.30	22,000.00
515060 · State Unemployment Ins EDD	0.00	133.33	0.00	1,333.30	1,600.00
513130 · CA SUI	23.32	166.67	1,096.46	1,666.70	2,000.00
Total 515260T · Unemployment Insurance	943.48	2,133.33	11,627.20	21,333.30	25,600.00
Total 510000 · Salaries and Employee Benefits	36,375.40	35,284.66	294,120.79	352,846.60	423,416.00
520000 · Services and Supplies					
529540T · Utilities					
520845 · Trash	340.18	341.67	3,532.78	3,416.70	4,100.00
529500 · Electricity	437.05	458.33	4,378.49	4,583.30	5,500.00
Total 529540T · Utilities	777.23	800.00	7,911.27	8,000.00	9,600.00

Temecula Public Cemetery District Profit & Loss Budget Performance April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
_					_
524520T · Administrative Expenses					
518160 · Board Stipend	750.00	937.50	5,550.00	9,375.00	11,250.00
520115 · Uniforms - Replacement Clothin	454.67	300.00	2,602.95	3,000.00	3,600.00
520230 · Cellular Phone	210.33	275.00	2,174.40	2,750.00	3,300.00
520930 · Insurance - Liability	1,424.65	1,325.00	13,567.81	13,250.00	15,900.00
523100 · Memberships	300.00	216.67	3,548.00	2,166.70	2,600.00
523290 · Bank Charges	26.00	25.00	195.00	250.00	300.00
523621 · Subscriptions	149.90	166.67	149.90	1,666.70	2,000.00
523660 · Computer Service	2.99	583.33	3,964.29	5,833.30	7,000.00
523700 · Office Supplies	0.00		689.17	0.00	0.00
523720 · Photocopies	137.17	250.00	2,406.21	2,500.00	3,000.00
523760 · Postage/Mailing	232.00	83.33	624.51	833.30	1,000.00
523840 · Computer Equip/Software/T1	0.00	208.33	809.30	2,083.30	2,500.00
524520 · County Journal Recording	0.00	200.00	145.27	2,000.00	2,400.00
524530 · Storage Fees	115.00	116.67	1,150.00	1,166.70	1,400.00
524540 · Payroll Processing Services	428.65	341.67	2,735.18	3,416.70	4,100.00
524560 · Auditing	0.00	916.67	11,000.00	9,166.70	11,000.00
524561 · Accounting	718.75	791.67	7,322.50	7,916.70	9,500.00
524566 · Temp for e-File	0.00	750.00	0.00	7,500.00	9,000.00
524800 · Drug Testing/Pre-Employment	0.00	33.33	375.00	333.30	400.00
525025 · Legal - General Counsel	0.00	2,500.00	3,540.00	25,000.00	30,000.00
525030 · Paychex HR Support	445.33	450.00	4,133.58	4,500.00	5,400.00
526420 · Advertising	0.00	150.00	294.00	1,500.00	1,800.00
527280 · Awards/Recognition	0.00	25.00	0.00	250.00	300.00
527880 · Training/ Staff	0.00	208.33	584.00	2,083.30	2,500.00
528140 · Conferences and Meetings	3,900.00	2,500.00	7,615.57	25,000.00	30,000.00
528980 · Meals	153.86	166.67	1,197.86	1,666.70	2,000.00
528990 · Semi-Annual Team Dinner	0.00	416.67	3,092.25	4,166.70	5,000.00
529040 · Private Mileage Reimbursement	0.00	208.33	0.45	2,083.30	2,500.00
529050 · Website	50.00	66.67	500.00	666.70	800.00
529550 · Water	13.69	133.33	749.87	1,333.30	1,600.00
Total 524520T · Administrative Expenses	9,512.99	14,345.84	80,717.07	143,458.40	172,150.00

Total **Net Other** Net Income

Temecula Public Cemetery District Profit & Loss Budget Performance April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
524500T · Operational Expenses.					
521420 · Maint-Field Equipment	0.00	833.33	9,900.33	8,333.30	10,000.00
522310 · Maint-Building Improvements	0.00	208.33	0.00	2,083.30	2,500.00
522320 · Maint - Grounds	1,304.00	1,375.00	13,189.19	13,750.00	16,500.00
522360 · Maintenance-Extermination	500.00	500.00	5,125.00	5,000.00	6,000.00
523250 · Repurchase	0.00	208.33	1,800.00	2,083.30	2,500.00
523800 · Engraving Expense	0.00	208.33	1,562.00	2,083.30	2,500.00
525320 · Security Guard Services	0.00	33.33	0.00	333.30	400.00
525600 · Security	0.00	625.00	18,196.29	6,250.00	7,500.00
527100 · Fuel	184.32	333.33	2,352.50	3,333.30	4,000.00
527180 · Operational Supplies	1,090.26	1,083.33	9,196.09	10,833.30	13,000.00
528020 · Inventory	60.42	708.33	4,764.43	7,083.30	8,500.00
Total 524500T · Operational Expenses.	3,139.00	6,116.64	66,085.83	61,166.40	73,400.00
Total 520000 · Services and Supplies	13,429.22	21,262.48	154,714.17	212,624.80	255,150.00
530000 · Other Charges					
530100 · Miscellaneous non-operating exp	401.94	333.33	2,192.32	3,333.30	4,000.00
Total 530000 · Other Charges	401.94	333.33	2,192.32	3,333.30	4,000.00
540000 · Capital Assets					
542060T · Cemetery Grounds					
542040 · - Buildings, Capital Projects	0.00	8,333.33	0.00	83,333.30	100,000.00
542060 · Improvements -Building	0.00	500.00	1,900.00	5,000.00	6,000.00
542065 · Tree Renovaton	0.00	625.00	0.00	6,250.00	7,500.00
548300 · Office Renovation	0.00	500.00	0.00	5,000.00	6,000.00
Total 542060T · Cemetery Grounds	0.00	9,958.33	1,900.00	99,583.30	119,500.00
540040T · Land, Purchase of Land					
540042 · Future Cemetery Property	9,486.81	12,500.00	373,566.65	125,000.00	150,000.00
Total 540040T · Land, Purchase of Land	9,486.81	12,500.00	373,566.65	125,000.00	150,000.00
546020T · Equipment, etc					
542070 · Well Motor	0.00	5,000.00	0.00	50,000.00	60,000.00
546020 · Equipment - Automotive	0.00	1,416.67	0.00	14,166.70	17,000.00
546240 · Mapping Software	0.00	416.67	1,945.00	4,166.70	5,000.00
Total 546020T · Equipment, etc	0.00	6,833.34	1,945.00	68,333.40	82,000.00
Total 540000 · Capital Assets	9,486.81	29,291.67	377,411.65	292,916.70	351,500.00
551100G · Contrib to Other Funds - Gen	0.00	24,369.50	0.00	243,695.00	292,434.00
551100E · Contrib to Other Funds - Endow	0.00	18,833.33		188,333.30	226,000.00
Total Expense	59.693.37	129,374.97	828,438.93	1,293,749.70	1,552,500.00
Net Ordinary Income		-21,724.97	·		
Other Income/Expense	+ +,OZZ.O (21,121.27		,	,
•					
Other Income 731000 · Realized Gain (Loss) on Invest	0.00	0.00	1,694.89	0.00	0.00
, ,	-43,909.78	0.00	-	0.00	
731100 · Unrealized Gain (Loss) on Invst				0.00	
Total Other Income	-43,909.78	0.00			
Net Other Income	-43,909.78 913.06	0.00 - 21,724.9 7		0.00 -456,399.7 0	
t Income	913.06	-21,724.97	0,050.44	-400,035.70	, -331,300.0

April 1 -April 30, 2022 Account Number:

Page 1 of 18 7449-7270

STIFEL PRESTIGE® ACCOUNT STATEMENT

PORTFOLIO SUMMARY	April 30	March 31
Net Cash Equivalents **	-110,889.84	3,185.71
Net Portfolio Assets held at Stifel Net Portfolio Assets not held at Stifel	2,484,895.81	2,402,028.09
Net Portfolio Value	\$2,374,005.97	\$2,405,213.80
YOUR CHANGE IN PORTFOLIO VALUE	April 30	March 31
Net Cash Flow (Inflows/Outflows) ² Securities Transferred In/Out	-7,268.42	-3,410.40
Income and Distributions	6,550.98	4,631.75
Change in Securities Value	-30,490.39	-38,814.80
Net Change in Portfolio Value	-\$31,207.83	-\$37,593.45

PORTFOLIO SUMMARY	April 30	March 31
Net Cash Equivalents **	-110,889.84	3,185.71
Net Portfolio Assets held at Stifel	2,484,895.81	2,402,028.09
Net Portfolio Assets not held at Stifel		
Net Portfolio Value	\$2,374,005.97	\$2,405,213.80
YOUR CHANGE IN PORTFOLIO VALUE	April 30	March 31
Net Cash Flow (Inflows/Outflows) 2	-7,268.42	-3,410.40
Securities Transferred In/Out		
Income and Distributions	6,550.98	4,631.75
Change in Securities Value	-30,490.39	-38,814.80
Net Change in Portfolio Value	-\$31,207.83	-\$37,593,45

** See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

² Does not include cost or proceeds for buy or sell transactions.

1 1 1 D361300 SSNOO01003

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT PRINCIPAL 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA HEDSTROM WHEELER Telephone: (805) 783-2921

Office Serving Your Account: 4460 BROAD STREET SUITE 210 SAN LUIS OBISPO, CA 93401

PRIMARY INVESTMENT OBJECTIVE: Income **RISK TOLERANCE: Moderate**

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

If you're switching jobs or preparing to retire, have you thought about what to do with the money you've saved in your employer-sponsored retirement plan? Your Stifel Financial Advisor can help you weigh your options so you can choose the one that's right for your goals.

ACCOUNT PROTECTION

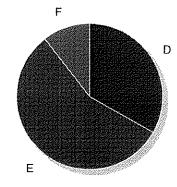
Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

YOUR ASSET SUMMARY

Value on Percentage of April 30, 2022 (\$) your account A Net Cash Equivalents** -110,889.84 -4.46% D. Fixed Income-Muni 824,499.80 33.18% E Fixed Income-Other 1.399.590.10 56.32% F Mutual Funds 260,805.91 10.50%

\$2,374,005.97

100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

Total Assets

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

STIFEL

1 1 1 D361301 SSNOO01003

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT INTEREST 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA HEDSTROM WHEELER Telephone: (805) 783-2921 Office Serving Your Account: 4460 BROAD STREET SUITE 210 SAN LUIS OBISPO, CA 93401

PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

If you're switching jobs or preparing to retire, have you thought about what to do with the money you've saved in your employer-sponsored retirement plan? Your Stifel Financial Advisor can help you weigh your options so you can choose the one that's right for your goals.

ACCOUNT PROTECTION

Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

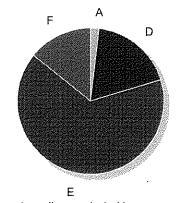
STIFEL PRESTIGE® ACCOUNT STATEMENT

PORTFOLIO SUMMARY	April 30	March 31
Net Cash Equivalents **	16,128.48	6,039.99
Net Portfolio Assets held at Stifel	845,229.02	858,433.21
Net Portfolio Assets not held at Stifel		
Net Portfolio Value	\$861,357.50	\$864,473.20
YOUR CHANGE IN PORTFOLIO VALUE	April 30	March 31
Net Cash Flow (Inflows/Outflows) 2	7,268.42	3,410.40
Securities Transferred In/Out		
Income and Distributions	3,035.27	764.35
Change in Securities Value	-13,419.39	-15,662.80
Net Change in Portfolio Value	-\$3,115.70	-\$11,488.05

^{**} See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

YOUR ASSET SUMMARY

Value on Percentage of April 30, 2022 (\$) your account A Net Cash Equivalents** 16.128.48 1.87% D Fixed Income-Muni 158,862.30 18.44% E Fixed Income-Other 564,072.80 65.49% F Mutual Funds 122,293,92 14.20% **Total Assets** \$861.357.50 100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

² Does not include cost or proceeds for buy or sell transactions.

22-23			
	TOTAL	Approved Budget 22-23	Draft Budget 22-23
Ordinary Income/Expense	£		
Income			
700001 · Property Taxes			
700020 · Prop Tax Current Secured	673,509.73	663,000.00	663,000.00
701020 · Prop Tax Current Unsecured	36,718.41	25,000.00	25,000.00
703000 · Prop Tax Prior Unsecured	-965.01	0.00	0.00
704000 · Prop Tax Curr Supplemental	7,084.74	9,600.00	9,600.00
705000 · Prop Tax Prior Supplemental	11,138.49	4,500.00	4,500.00
706000 · Teeter Settlement	-4,890.00	10,000.00	10,000.00
707000 · RDV Apportionment	96,509.65	40,000.00	40,000.00
752800 · CA-Homeowners Tax Relief	9,344.68	4,000.00	4,000.00
770100 · Property Tax - SBE	11,090.50	10,500.00	10,500.00
770102 · Other Taxes	-0.23	200.00	200.00
Total 700001 · Property Taxes	839,540.96	766,800.00	766,800.00
740020 · Interest and Dividend Income			
740024 · Dividend Income - Stife!	5,806.60	10,000.00	5,000.00
740023 · Interest - Stifel	69,571.02	50,000.00	70,000.00
740020G · Interest on General Fnd at Cnty	1,694.40	10,000.00	5,000.00
740020E · Interest on Endow Fnd at County	104.33	1,000.00	100.00
7400200 · Interest on ACO at County	6,099.48	20,000.00	10,000.00
Total 740020 · Interest and Dividend Income	83,275.83	91,000.00	90,100.00
770001 · Other Revenue			
770100E · Endowment	176,017.66	165,000.00	140,000.00
777030 · Marker Setting	21,060.00	18,000.00	18,000.00
777031 · Niche Engraving	5,027.00	3,000.00	2,500.00
777040 · Open, Close Fees	56,150.00	47,000.00	30,000.00
777520 · Sale of Lots	103,685.00	70,000.00	55,000.00
777530 · Cremation	36,700.00	17,000.00	15,000.00
777600 · Cenotaph	300.00	300.00	300.00
777650 · Graveside Service	32,000.00	6,500.00	7,000.00
780160 · Vaults, Flower Vases, etc.	20,863.00	16,000.00	16,000.00
781360 · Other Misc. Revenue	103.50	400.00	400.00
Total 770001 · Other Revenue	451,906.16	343,200.00	284,200.00
Total Income	1,374,722.95	1,201,000.00	1,141,100.00
Expense			
510000 · Salaries and Employee Benefits			
510040T · Regular Salaries.			
510040 · Regular Salaries	242,279.71	281,000.00	304,000.00
510330 · Year End Bonuses	6,280.13	5,000.00	6,500.00
510335 · Hazard Pay	0.00	5,500.00	5,500.00
515100 · Life Insurance Policy	427.68	450.00	450.00
Total 510040T · Regular Salaries.	248,987.52	291,950.00	316,450.00

	TOTAL	Approved Budget 22-23	Draft Budget 22-23
510320T · Temporary Salaries.			
510320 · Temporary Salaries	2,105.60	43,680.00	0.00
Total 510320T · Temporary Salaries.	2,105.60	43,680.00	0.00
513000T · Retirement - Miscellaneous			
518000 · Employer Contributions-457	16,847.95	21,000.00	23,000.00
551000 · Employee Contributions	0.00	0.00	0.00
Total 513000T · Retirement - Miscellaneous	16,847.95	21,000.00	23,000.00
513120T · Retirement - Social Security			
513120 · Social Security	16,321.15	18,771.00	20,000.00
513140 · Medicare Tax	3,817.28	4,390.00	4,600.00
Total 513120T · Retirement - Social Security	20,138.43	23,161.00	24,600.00
515080T · Health Insurance (eer share)			
515081 · Health Insurance	42,489.23	60,000.00	50,000.00
515082 · Vision Insurance	584.84	1,000.00	800.00
515083 · Dental Insurance	3,776.44	3,800.00	3,200.00
Total 515080T · Health Insurance (eer share)	46,850.51	64,800.00	54,000.00
515260T · Unemployment Insurance			
517000 · Workers Comp Insurance	12,615.46	22,000.00	22,000.00
515060 · State Unemployment Ins EDD	0.00	1,600.00	1,500.00
513130 · CA SUI	1,140.71	2,000.00	2,000.00
Total 515260T · Unemployment Insurance	13,756.17	25,600.00	25,500.00
Total 510000 · Salaries and Employee Benefits	348,686.18	470,191.00	443,550.00
520000 · Services and Supplies			
529540T · Utilities			
520845 · Trash	4,206.36	4,100.00	4,400.00
529500 · Electricity	5,952.81	5,500.00	6,000.00
Total 529540T · Utilities	10,159.17	9,600.00	10,400.00

	TOTAL	Approved Budget 22-23	Draft Budget 22-23
524520T · Administrative Expenses			
518160 · Board Stipend	7,050.00	11,250.00	11,250.00
520115 · Uniforms - Replacement Clothing	3,016.63	3,600.00	3,600.00
520230 · Cellular Phone	2,687.30	3,300.00	3,300.00
520705 · Food	0.00	0.00	1,200.00
520930 · Insurance - Liability	15,961.61	15,900.00	21,500.00
523100 · Memberships	3,548.00	2,600.00	3,300.00
523290 · Bank Charges	227.00	300.00	300.00
523621 · Subscriptions	410.90	2,000.00	500.00
523660 · Computer Service	4,886.25	7,000.00	7,000.00
523700 · Office Supplies	689.17	0.00	1,000.00
523720 · Photocopies	2,630.21	3,000.00	3,500.00
523760 · Postage/Mailing	869.51	1,000.00	1,000.00
523840 · Computer Equip/Software/T1	1,179.27	2,500.00	2,500.00
524520 · County Journal Recording	145.27	2,400.00	2,400.00
524530 · Storage Fees	1,380.00	1,400.00	1,400.00
524540 · Payroll Processing Services	3,242.97	4,100.00	4,100.00
524560 · Auditing	11,000.00	11,000.00	10,500.00
524561 · Accounting	8,505.00	9,500.00	9,500.00
524566 · Temp for efile	0.00	9,000.00	9,000.00
524800 · Drug Testing/Pre-Employment	375.00	400.00	400.00
525025 · Legal - General Counsel	6,800.00	30,000.00	30,000.00
525030 · Paychex HR Support	5,024.24	5,400.00	5,400.00
526420 · Advertising	294.00	1,800.00	1,800.00
527280 · Awards/Recongnition	0.00	300.00	300.00
527880 · Training/ Staff	584.00	2,500.00	2,500.00
528140 · Conferences and Meetings	7,630.57	30,000.00	30,000.00
528980 · Meals	1,305.09	2,000.00	2,000.00
528990 · Semi-Annual Team Dinner	3,092.25	5,000.00	5,000.00
529040 · Private Mileage Reimbursement	0.45	2,500.00	2,500.00
529050 · Website	650.00	800.00	800.00
529550 · Water	1,001.51	1,600.00	1,600.00
Total 524520T · Administrative Expenses	94,186.20	172,150.00	179,150.00

22-23		4	D# DJ+
	TOTAL	Approved Budget 22-23	Draft Budget 22-23
524500T · Operational Expenses.			
521420 · Maint-Field Equipment	10,385.33	10,000.00	11,000.00
522310 · Maint-Building Improvements	0.00	2,500.00	2,500.00
522320 · Maint - Grounds	15,907.19	16,500.00	16,500.00
522360 · Maintenance-Extermination	6,071.00	6,000.00	6,800.00
523250 · Repurchase	2,600.00	2,500.00	2,500.00
523800 · Engraving Expense	2,152.00	2,500.00	2,500.00
525320 · Security Guard Services	0.00	400.00	400.00
525600 · Security	18,954.52	7,500.00	7,500.00
527100 · Fuel	2,923.22	4,000.00	4,800.00
527180 · Operational Supplies	10,819.22	13,000.00	13,000.00
528020 · Inventory	15,909.52	8,500.00	8,500.00
Total 524500T · Operational Expenses.	85,722.00	73,400.00	76,000.00
Total 520000 · Services and Supplies	190,067.37	255,150.00	265,550.00
530000 · Other Charges			
535540T · Depreciation Building			
585000 · Depreciation	48,942.34	0.00	0.00
Total 535540T · Depreciation Building	48,942.34	0.00	0.00
530100 · Miscellaneous non-operating exp	2,790.10	4,000.00	4,000.00
Total 530000 · Other Charges	51,732.44	4,000.00	4,000.00
540000 · Capital Assets			
542060T · Cemetery Grounds			
542040 · Buildings, Capital Projects	0.00	100,000.00	100,000.00
542060 · Improvements - Building	1,900.00	6,000.00	6,000.00
542065 · Tree Renovaton	0.00	7,500.00	7,500.00
542300 · Office Renovaton	0.00	6,000.00	6,000.00
Total 542060T · Cemetery Grounds	1,900.00	119,500.00	119,500.00
540040T · Land, Purchase of Land			
540042 · Future Cemetery Property	373,566.65	150,000.00	1,600,000.00
Total 540040T · Land, Purchase of Land	373,566.65	150,000.00	1,600,000.00
546020T · Equipment, etc			
542070 · Well Motor	0.00	60,000.00	60,000.00
546020 · Equipment - Automotive	0.00	17,000.00	17,000.00
546240 · Mapping Software	1,945.00	5,000.00	6,000.00
Total 546020T · Equipment, etc	1,945.00	82,000.00	83,000.00
Total 540000 · Capital Assets	377,411.65	351,500.00	1,802,500.00
551100E · Cont to Other Funds - End	0.00	226,000.00	140,100.00
551100C · Cont from Other Funds - ACO	0.00	0.00	-1,802,500.00
551100G · Cont to Other Funds - Gen	0.00	245,659.00	-1,514,600.00
Total Expense	967,897.64	1,552,500.00	1,141,100.00
Net Ordinary Income	406,825.31	-351,500.00	0.00

	TOTAL	Approved Budget 22-23	Draft Budget 22-23
Other Income/Expense		, , , , , , , , , , , , , , , , , , , ,	
Other Income			
731000 · Realized Gain (Loss) on Invest	1,694.89	0.00	0.00
731100 · Unrealized Gain (Loss) on Invst	-209,207.97	0.00	0.00
732000 · Gain from sale of property	5,230.00	0.00	0.00
Total Other Income	-202,283.08	0.00	0.00
Net Other Income	-202,283.08	0.00	0.00
Net Income	204,542.23	-351,500.00	0.00

A1 Monthly Revenues July 2021-June 2022

FYE 06/30/22	July	August	September	October	November	December	January	February	March	April
Single		-	11,000.00	2,000.00	-	5,000.00	6,000.00	6,000.00	5,000.00	-
Single End		-	4,500.00	1,500.00		2,000.00	2,000.00	2,000.00	2,000.00	-
Single/Dual		-	3,000.00	_	3,000.00	-	-	_	-	4,000.00
S/D End		-	1,000.00	-	1,000.00	-	_	-	-	1,000.00
Dual	21,500.00	4,500.00	17,500.00	9,000.00	8,500.00	4,000.00	8,500.00	8,500.00	4,500.00	-
Dual End	8,000.00	2,000.00	8,000.00	4,000.00	4,000.00	3,000.00	4,000.00	4,000.00	2,000.00	-
Collum	-	-	1,600.00	3,100.00	-	400.00	2,500.00	5,200.00	2,500.00	700.00
Colum End	-	-	2,200.00	3,100.00	-	600.00	2,000.00	4,000.00	2,000.00	1,000.00
cenotaph	-	-	-	~	-	-	-	-	-	300.00
Ground Crem	1,100.00	-	-	-	-	-	1,100.00	-	1,100.00	2,200.00
G Crem End	1,000.00	-	-	-	-	-	1,000.00	-	1,000.00	2,000.00
O/C -B	2,950.00	1,950.00	7,950.00	1,500.00	1,800.00	3,900.00	5,300.00	5,150.00	3,450.00	5,400.00
O/C/-C	2,400.00	-	800.00	2,800.00	-	800.00	-	400.00	2,200.00	1,000.00
Vault	220.00	220.00	220.00	440.00	-	1,125.00	220.00	220.00	948.00	660.00
Crem Vase	-	-	308.00	308.00	=	154.00	308.00	308.00	462.00	154.00
Grave Vase	200.00	100.00	300.00	125.00	75.00	100.00	200.00	125.00	175.00	175.00
Set Fee	1,700.00	500.00	3,000.00	1,250.00	1,250.00	1,800.00	1,850.00	1,200.00	1,760.00	1,650.00
Niche	-	-	-	-	-	-	-	÷	-	-
Non-Res	3,000.00	1,500.00	3,000.00	4,500.00	-	3,000.00	1,500.00	4,500.00	7,500.00	3,000.00
Disinter	-	-	-	-	-		-	-	-	300.00
Graveside	1,000.00	500.00	7,000.00	3,000.00	1,000.00	3,000.00	3,500.00	4,500.00	4,500.00	4,000.00
Engraving	-	230.00	892.00	690.00	-	460.00	460.00	690.00	920.00	230.00
2nd End	-	1,000.00	4,000.00	-	-	1,500.00	500.00	2,500.00	3,000.00	2,000.00
Handling	100.00	-	-	5,515.00	-	-	-	800.00	-	
Taxes	36.77	28.01	72.47	76.39	6.57	99.23	63.71	57.14	94.24	86.55
Labor _	1,023.23	631.99	1,459.53	1,015.61	293.43	1,376.77	1,068.29	754.86	1,718.76	1,429.45
Total	44,230.00	13,160.00	77,802.00	43,920.00	20,925.00	32,315.00	42,070.00	50,905.00	46,828.00	31,285.00

A2Cemetery Property Fiscal Year 2021-2022

FYE 06/30/22

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Dual Lower -GM	249	248	245	243	241	241	245	244	243	243
Dual Upper -GP	336	336	335	335	332	331	329	326	326	326
Dual/ Single	48	48	47	47	46	46	46	46	46	45
Dual Manager	28	28	28	28	28	28	28	27	27	27
Singles	110	110	107	107	107	107	107	105	105	105

Hexagon Wall Tier 1 Tier 2 Tier 3 Tier 4 Tier 5										
Tier F-1	26	26	26	25	25	25	23	19	18	18
Tier F-2	27	27	27	27	27	27	26	26	25	25
Tier F-3	27	27	27	27	27	27	27	26	26	26
Tier F-4	29	29	28	28	28	28	28	28	28	28
Tier F-5	10	10	10	10	10	10	10	10	10	10
Grd Crem	19	19	19	17	17	17	16	16	15	15
										2-sg/3-ef
Cenotaph	47	47	47	47	47		47	47	47	46
Ossuary	334	334	334	334	334		334	334	334	334
Cremation Benches	2	2	2	2	2		2	2	2	2

April 2022 Burial Depletion Sales

<u>Pre-Need</u>

Single Lots	
Dual Lots	
Wall	
Cremation Ground	
Dual Manager	

At Need

Single Lots	
Dual Lots as single	1
Wall	
Cremation Ground	2
Dual Manager	

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 27	28	29	30	31	Apr 1 Nance Appt	2
3	4 8:00am Slaughter Appt 8:00am Stickman appt 10:30am Meeting with Marco @ Paychex HR Solutions - Cindi	8:00am Preconstruction Meeting H1788I 8:00am Jeloshaij appt 2:00pm Temecula Cemetery-Paychex	6 Nance Burial Slaughter-Burial	7 Jeloshaj Burial	8 Stickman Burial	9
10	11 1:00pm Temecula Cemetery Landscape Plan Discussion (Teleconference) - David Neault	12	13	14 Tostado Burial 1:00pm Canceled: OAPC (Microsoft Teams Meeting) - Moore, Kelly J	Summers Appt 10:00am Holman Capital Corporation - Temecula Public Cemetery District	16
17	18 Beautex Appt	19 8:00am Luque Burial 8:00am Summers Burial	20 Boyle Burial	21 B 8:00am Board Meeting	Beautex Burial 8:00am Luque Burial	23
24	25	26 12:00pm Board Meeting 12:00pm U.S. Bank CPS April Webinar: U.S. Bank CPS April Webinar: Program	27 3:00pm SDRMA Health Benefits Program/Portal Overview and Alliant Update on CalPERS	28	29 8:00am Chavez Burial	30